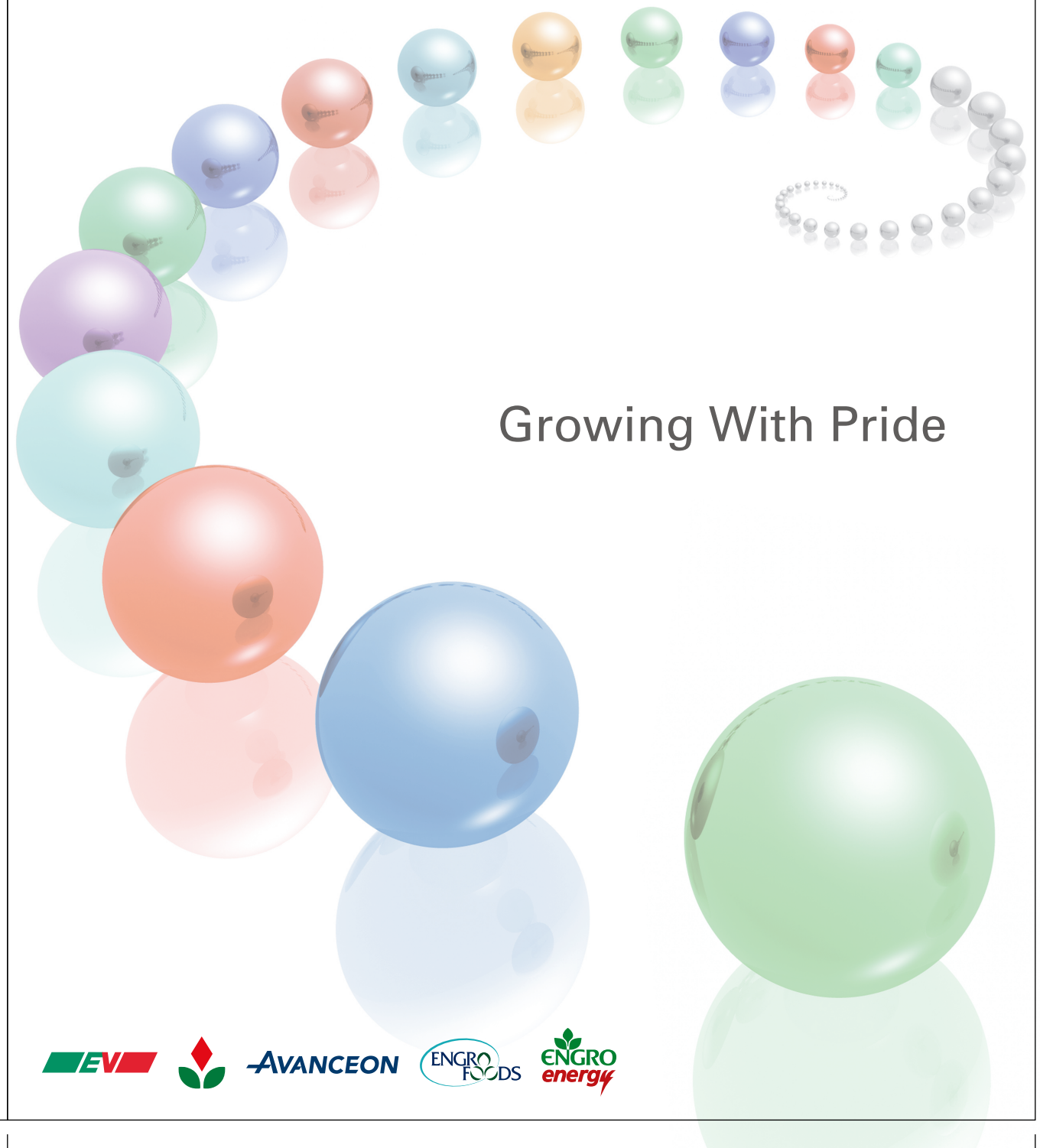




Third Quarter 2008 Accounts

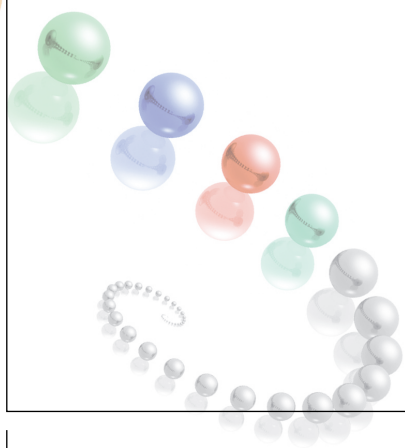


Growing With Pride

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**ENGRO CHEMICAL PAKISTAN LIMITED
UNCONSOLIDATED CONDENSED INTERIM
FINANCIAL STATEMENTS (UNAUDITED)
FOR THE NINE MONTHS ENDED
SEPTEMBER 30, 2008**



ENGRO CHEMICAL PAKISTAN LIMITED

ENGRO CHEMICAL PAKISTAN LIMITED

REPORT TO THE SHAREHOLDERS

NINE MONTHS ENDED SEPTEMBER 30, 2008

On behalf of the Board of Directors of Engro Chemical Pakistan Limited, we are pleased to present the un-audited accounts for the nine months ended September 30, 2008.

PAKISTAN FERTILIZER MARKET

The market demand for urea, during the nine months period ended September 30, 2008 was 4 million tons, an increase of 18% over the same period last year (3.4 Million tons). The increase is attributable to three major reasons, which are, better farm economics for rice, increase in sowing of BT Cotton (which requires greater application of fertilizer over conventional cotton varieties) and urea substitution by farmers over costlier DAP. Domestic production at 3.73 million tons was 6.5% higher for the nine months ended September 30, 2008 as compared to 3.5 million tons during the same period last year.

Whereas the demand for urea increased, the supply of urea was severely impacted due to less than required imports. The Government imported a volume of 80,000 tons of urea vs. an agreed volume of 300,000 tons for Kharif. This caused a severe shortage of Urea in the market and led to price flare up creating significant stress on the Industry, which worked in close coordination with Government at local levels to manage the situation.

International urea prices remained firm and on average the landed price of imported urea was approximately Rs. 2,400 per bag as against the prevailing average domestic price of Rs. 600 per bag. The fertilizer industry continues to make significant contribution to the agricultural economy and has, by keeping domestic prices substantially lower than international prices, provided a subsidy to farmers of approximately Rs. 100 Billion for the nine months ended September 30, 2008.

Industry wide sale of Phosphatic fertilizers decreased by over 60% to 0.3 million tons as compared to 0.8 million tons for the same period last year. Industry demand remained unusually low due to the higher Phosphate prices and absence of subsidy notification from the Government. Earlier in June this year, the Government had announced increase in its DAP subsidy from Rs. 470 per bag to Rs. 1000 per bag which failed to materialize in the form of any formal notification. At the same time the prior subsidy notification of Rs. 470 per bag also lapsed. The Government has now announced that it would increase the subsidy amount to Rs 2,200 per bag, formal notification in respect of which has also not been issued. However upon assurance from the Government that this notification would be issued forthwith, the industry has lowered prices to Rs. 3,050 per bag.

COMPANY OPERATING PERFORMANCE

Urea sales including imported urea were 806,000 tons, up by 23% for the same period last year, due to higher industry demand as well as higher inventory that we carried forward at the end of last year. This resulted in our market share increasing to 20% vs 19% last year. Our plant produced 740,000 tons against 692,000 tons last year during the same period.

The sale of company manufactured blended fertilizers (Zarkhez and Engro NP) was 71,000 tons vs 96,000 tons, a 26% drop which is much less than the 60% drop in the phosphate industry, during the period. This drop was experienced due to lower market demand caused by higher product prices.

The company's sale of imported phosphatic fertilizers, DAP and Zorawar, was 54,000 tons vs 248,000 tons for the same period last year, as a result of lower market demand.

The net profit for the nine months ended September 30, 2008 was Rs. 3,359 Million as compared to Rs. 1,593 Million for the same period last year. The increase in earnings is mainly attributable to dividend income from Engro Eximp (Private) Limited of Rs. 1,200 million along with higher urea sales, partially offset by higher financial charges and provision for taxation.

NEAR TERM OUTLOOK

Urea demand is expected to remain strong in the backdrop of short supply sentiment which is expected to persist in the near term. It is extremely important that the Government expedite import of sufficient quantity of urea to ensure adequate supplies for the Rabi season to avert a shortage that can potentially be greater than the one experienced in Kharif earlier this year. The Industry is however carrying sufficient inventories of Phosphatic fertilizers.

Our joint venture and subsidiaries are expected to continue to meet shareholders expectation.

Hussain Dawood
Chairman

Karachi
October 28, 2008

Asad Umar
President and Chief Executive

Third Quarter 2008



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UNCONSOLIDATED CONDENSED INTERIM BALANCE SHEET (UNAUDITED) AS AT SEPTEMBER 30, 2008

(Amounts in thousand)

| | Note | Unaudited September 30, 2008 | Audited December 31, 2007 (Restated) |
|---|------|------------------------------------|---|
| | | Rupees | |
| SHARE CAPITAL AND RESERVES | | | |
| Authorized share capital 300,000,000 (2007: 300,000,000) ordinary shares of Rs. 10 each | | 3,000,000 | 3,000,000 |
| Issued, subscribed and paid up share capital 212,816,117 (2007: 193,469,198) ordinary shares of Rs. 10 each | | 2,128,161 | 1,934,692 |
| Share premium | | 7,152,723 | 3,963,977 |
| Employee share compensation reserve | 6 | 293,205 | 272,990 |
| Employee housing subsidy reserve | 7 | 36,660 | - |
| Hedging reserve | 8 | 1,744,492 | 1,037,386 |
| General reserve | | 4,429,240 | 4,429,240 |
| Unappropriated profit | | 6,455,676 | 4,102,366 |
| | | 20,111,996 | 13,805,959 |
| | | 22,240,157 | 15,740,651 |
| NON CURRENT LIABILITIES | | | |
| Long term finances | 9 | 22,952,595 | 15,422,520 |
| Deferred taxation | | 2,631,993 | 1,948,980 |
| Retirement and other service benefits | | 40,176 | 38,560 |
| | | 25,624,764 | 17,410,060 |
| CURRENT LIABILITIES | | | |
| Current portion of : | | | |
| - long term finances | | 1,600 | 1,300,000 |
| - other service benefits | | 17,765 | 18,662 |
| Short term borrowings - secured | 10 | 4,575,812 | - |
| Trade and other payables | 11 | 3,353,759 | 3,752,945 |
| Taxation | | 123,520 | - |
| Unclaimed dividends | | 92,943 | 193,067 |
| | | 8,165,399 | 5,264,674 |
| CONTINGENCIES AND COMMITMENTS | | | |
| | 12 | 56,030,320 | 38,415,385 |

(Amounts in thousand)

| | Note | Unaudited September 30, 2008 | Audited December 31, 2007 (Restated) |
|---|------|------------------------------------|---|
| | | Rupees | |
| NON CURRENT ASSETS | | | |
| Property, plant and equipment | 13 | 26,882,322 | 13,818,674 |
| Intangible assets | | 128,960 | 133,867 |
| Long term investments | 14 | 10,740,857 | 7,764,482 |
| Deferred employee compensation expense | | 109,809 | 171,529 |
| Long term loans, advances and other receivables | | 201,351 | 841,498 |
| | | 38,063,299 | 22,730,050 |
| CURRENT ASSETS | | | |
| Stores, spares and loose tools | | 863,237 | 740,873 |
| Stock-in-trade | 15 | 11,327,467 | 2,690,153 |
| Trade debts | 16 | 711,721 | 1,408,885 |
| Deferred employee compensation expense | | 89,464 | 72,537 |
| Loans, advances, deposits and prepayments | | 1,096,609 | 889,621 |
| Other receivables | 17 | 3,622,256 | 1,568,418 |
| Taxation | | - | 543,376 |
| Short term investments | | 76,700 | 6,153,948 |
| Cash and bank balances | | 179,567 | 1,617,524 |
| | | 17,967,021 | 15,685,335 |
| | | <u>56,030,320</u> | <u>38,415,385</u> |

The annexed notes 1 to 26 form an integral part of these unconsolidated condensed interim financial statements.

Hussain Dawood
Chairman

Asad Umar
President and Chief Executive

Third Quarter 2008

ENGRO

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UNCONSOLIDATED CONDENSED INTERIM PROFIT AND LOSS ACCOUNT (UNAUDITED) FOR THE NINE MONTHS ENDED SEPTEMBER 30, 2008

(Amounts in thousand except for earnings per share)

| | Note | 3 months ended September 30, 2008 | 3 months ended September 30, 2007 | 9 months ended September 30, 2008 | 9 months ended September 30, 2007 |
|---|------|--|--|--|--|
| (Rupees) | | | | | |
| Net sales | | 5,857,711 | 4,963,854 | 14,681,956 | 13,083,392 |
| Less: Cost of sales | 18 | 4,086,645 | 3,784,688 | 9,527,379 | 9,886,562 |
| GROSS PROFIT | | 1,771,066 | 1,179,166 | 5,154,577 | 3,196,830 |
| Less: Selling and distribution expenses | 19 | 365,541 | 352,186 | 1,061,900 | 981,344 |
| | | 1,405,525 | 826,980 | 4,092,677 | 2,215,486 |
| Add: Other income | | 1,368,121 | 105,231 | 1,612,181 | 651,288 |
| | | 2,773,646 | 932,211 | 5,704,858 | 2,866,774 |
| Less: Financial and other charges | | 576,791 | 141,561 | 968,296 | 382,756 |
| Workers' Welfare Fund | | 41,741 | 12,994 | 89,995 | 47,196 |
| Workers' Profits Participation Fund | | 109,843 | 39,533 | 236,828 | 124,201 |
| | | 728,375 | 194,088 | 1,295,119 | 554,153 |
| PROFIT BEFORE TAXATION | | 2,045,271 | 738,123 | 4,409,739 | 2,312,621 |
| Less: Provision for taxation | | | | | |
| - Current | 20 | 198,920 | 205,340 | 838,780 | 669,481 |
| - Deferred | | 43,396 | 43,142 | 211,609 | 50,480 |
| | | 242,316 | 248,482 | 1,050,389 | 719,961 |
| PROFIT AFTER TAXATION | | 1,802,955 | 489,641 | 3,359,350 | 1,592,660 |
| | | | (Restated) | | (Restated) |
| Earnings per share - basic and diluted | 21 | 8.51 | 2.57 | 16.40 | 8.49 |

Appropriations have been reflected in the statement of changes in equity.

The annexed notes 1 to 26 form an integral part of these unconsolidated condensed interim financial statements.

Hussain Dawood
Chairman

Asad Umar
President and Chief Executive

Third Quarter 2008

UNCONSOLIDATED CONDENSED INTERIM STATEMENT OF CHANGES IN EQUITY (UNAUDITED) FOR THE NINE MONTHS ENDED SEPTEMBER 30, 2008

(Amounts in thousand)

| | Share capital | Share premium | Employee share compensation reserve | Employee housing subsidy reserve | Hedging reserve | General reserve | Unappropriated profit | Total |
|--|---------------|---------------|-------------------------------------|----------------------------------|-----------------|-----------------|-----------------------|------------|
| | (Rupees) | | | | | | | |
| Balance as at January 1, 2007 (Audited) | 1,682,340 | 1,068,369 | - | - | - | 4,429,240 | 2,190,148 | 9,370,097 |
| Final Dividend for the year ended December 31, 2006 @ Rs. 3.00 per share | - | - | - | - | - | - | (504,702) | (504,702) |
| 1st Interim Dividend 2007 @ Rs. 2.00 per share | - | - | - | - | - | - | (336,468) | (336,468) |
| Right share issue in the ratio of 1.5 for every 10 shares @ Rs.125 per share (including share premium net of share issue cost) | 252,352 | 2,895,608 | - | - | - | - | - | 3,147,960 |
| Net profit and total recognised income and expense for the period ended September 30, 2007 | - | - | - | - | - | - | 1,592,660 | 1,592,660 |
| Balance as at September 30, 2007 (Unaudited) | 1,934,692 | 3,963,977 | - | - | - | 4,429,240 | 2,941,638 | 13,269,547 |
| Effective portion of changes in fair value of cash flow hedge - net | - | - | - | - | 1,037,386 | - | - | 1,037,386 |
| Net profit and total recognised income and expense for the three months ended December 31, 2007 | - | - | - | - | - | - | 1,561,923 | 1,561,923 |
| 2nd Interim Dividend 2007 @ Rs. 2.00 per share | - | - | - | - | - | - | (386,939) | (386,939) |
| Balance as at December 31, 2007 (As previously reported) | 1,934,692 | 3,963,977 | - | - | 1,037,386 | 4,429,240 | 4,116,622 | 15,481,917 |
| Effect of change in date of grant of share option scheme (Note 6) - net of tax | - | - | 272,990 | - | - | - | (14,256) | 258,734 |
| Balance as at December 31, 2007 / January 1, 2008 (as restated) | 1,934,692 | 3,963,977 | 272,990 | - | 1,037,386 | 4,429,240 | 4,102,366 | 15,740,651 |
| Final Dividend for the year ended December 31, 2007 @ Rs. 3.00 per share | - | - | - | - | - | - | (580,408) | (580,408) |
| 1st Interim Dividend 2008 @ Rs. 2.00 per share | - | - | - | - | - | - | (425,632) | (425,632) |
| Effect of changes in number of shares issued under employee stock option scheme | - | - | 20,215 | - | - | - | - | 20,215 |
| Effective portion of changes in fair value of cash flow hedge - net | - | - | - | - | 707,106 | - | - | 707,106 |
| Right share issue in the ratio of 1 for every 10 Shares @ Rs.175 per share (including share premium net of share issue cost) | 193,469 | 3,188,746 | - | - | - | - | - | 3,382,215 |
| Net profit and total recognised income and expense for the nine months ended September 30, 2008 | - | - | - | - | - | - | 3,359,350 | 3,359,350 |
| Employee housing subsidy scheme reserve | - | - | - | 36,660 | - | - | - | 36,660 |
| Balance as at September 30, 2008 (unaudited) | 2,128,161 | 7,152,723 | 293,205 | 36,660 | 1,744,492 | 4,429,240 | 6,455,676 | 22,240,157 |

The annexed notes 1 to 26 form an integral part of these unconsolidated condensed interim financial statements.

Hussain Dawood
Chairman

Asad Umar
President and Chief Executive

Third Quarter 2008



UNCONSOLIDATED CONDENSED INTERIM CASH FLOW STATEMENT (UNAUDITED) FOR THE NINE MONTHS ENDED SEPTEMBER 30, 2008

(Amounts in thousand)

| | Note | 9 months ended September 30, 2008 | 9 months ended September 30, 2007 |
|--|------|---|---|
| | | (Rupees) | |
| CASH FLOW FROM OPERATING ACTIVITIES | | | |
| Cash generated from operations | 22 | (4,521,882) | 2,170,142 |
| Retirement & other service benefits paid | | (83,216) | (78,454) |
| Taxes paid | | (171,884) | (390,883) |
| Long term loans and advances - net | | (89,122) | (3,577) |
| Net cash (outflow) / inflow from operating activities | | (4,866,104) | 1,697,228 |
| CASH FLOW FROM INVESTING ACTIVITIES | | | |
| Capital expenditure | | (13,533,533) | (6,409,891) |
| Sale proceeds on disposal of property, plant and equipment | | 83,690 | 8,908 |
| Investment in subsidiary companies | | (2,976,375) | (2,403,411) |
| Income on deposits / other financial assets | | 37,836 | 72,644 |
| Dividends received | | 1,515,396 | 599,040 |
| Net cash (outflow) from investing activities | | (14,872,986) | (8,132,710) |
| CASH FLOW FROM FINANCING ACTIVITIES | | | |
| Repayment of finance lease obligation | | - | (1,726) |
| Repayment of long term finances | | (1,300,800) | (643,750) |
| Proceeds from issue of share capital - net | | 3,382,215 | 3,148,260 |
| Payment of finance cost | | (859,653) | (244,373) |
| Proceeds from long term finances | | 7,532,475 | 13,400,000 |
| Dividends paid | | (1,106,164) | (817,581) |
| Net cash inflow from financing activities | | 7,648,073 | 14,840,830 |
| Net (decrease) / increase in cash and cash equivalents | | (12,091,017) | 8,405,348 |
| Cash and cash equivalents at the beginning of the period | | 7,771,472 | 733,797 |
| Cash and cash equivalents at the end of the period | 23 | (4,319,545) | 9,139,145 |

The annexed notes 1 to 26 form an integral part of these unconsolidated condensed interim financial statements.

Hussain Dawood
Chairman

Asad Umar
President and Chief Executive

Third Quarter 2008

NOTES TO THE UNCONSOLIDATED CONDENSED INTERIM FINANCIAL STATEMENTS (UNAUDITED) FOR THE NINE MONTHS ENDED SEPTEMBER 30, 2008

(Amounts in thousand)

1. STATUS AND NATURE OF BUSINESS

Engro Chemical Pakistan Limited (the Company) is a public listed company incorporated in Pakistan. The principal activity of the Company is manufacturing, purchasing and marketing of fertilizers. The Company has also invested in joint ventures / other entities engaged in chemical related activities, industrial automation, food and energy businesses.

2. BASIS FOR PRESENTATION

These unconsolidated condensed interim financial statements have been presented in condensed form in accordance with the approved accounting standards as applicable in Pakistan for interim financial reporting. They do not include all the information required for annual financial statements and should be read in conjunction with the financial statements of the Company for the year ended December 31, 2007.

These unconsolidated condensed interim financial statements are unaudited and are being submitted to the shareholders as required by Section 245 of the Companies Ordinance, 1984.

3. SIGNIFICANT ACCOUNTING POLICIES

The accounting policies adopted by the Company in the preparation of these unconsolidated condensed interim financial statements are the same as those used for the preceding annual financial statements for the year ended December 31, 2007 except those pertaining to employee share option scheme and employee housing subsidy scheme adopted during the period and described in Note 3.1 and 3.2 respectively.

3.1 Employees' share option scheme

The grant date fair value of equity settled share based payment to employees is initially recognized in the balance sheet as deferred employee compensation expense with a consequent credit to equity as deferred employee compensation reserve.

The fair value determined at the grant date of the equity settled share based payments is recognized as an employee compensation expense on a straight line basis over the vesting period.

When an unvested option lapses by virtue of an employee not conforming to the vesting conditions after recognition of an employee compensation expense in profit or loss, employee compensation expense in profit or loss will be reversed equal to the amortized portion with a corresponding effect to deferred employee compensation reserve in the balance sheet.

When a vested option lapses on expiry of the exercise period, employee compensation expense already recognized in profit or loss is reversed with a corresponding reduction to deferred employee compensation reserve in the balance sheet.

When the options are exercised, deferred employee compensation reserve relating to these options is transferred to share capital and share premium account. An amount equivalent to the face value of related shares is transferred to share capital. Any amount over and above the share capital is transferred to share premium account.

3.2 Employees' housing subsidy scheme

Employees compensation expense under housing subsidy scheme is recognized as an expense on a straight line basis over the vesting period with a corresponding credit to equity as employee housing subsidy reserve.

When an employee leaves the company before the vesting period and after recognition of an employee compensation expense in profit or loss, employee compensation expense in profit or loss will be reversed equal to the amortized portion with a corresponding effect to employee housing subsidy reserve in the balance sheet.

On expiry of the vesting period, amounts disbursed under the scheme will be set-off against the employee housing subsidy reserve.

(Amounts in thousand)

4. ESTIMATES

The preparation of these unconsolidated condensed interim financial statements requires management to make judgments, estimates and assumptions that affect the application of accounting policies and the reported amounts of assets and liabilities, income and expenses. Actual results may differ from these estimates.

In preparing these unconsolidated condensed interim financial statements, the significant judgments made by the management in applying accounting policies, key estimates and uncertainty includes:

- Residual value and useful life estimation of fixed assets.
- Taxation.
- Fair valuation of financial assets, liabilities and derivatives.
- Effectiveness of cash flow hedges.
- Employee compensation expense under employee share option scheme.
- Employee compensation expense under employee housing subsidy scheme.

5. The Company's fertilizer business is subject to seasonal fluctuations as a result of two different farming seasons viz, Rabi (from October to March) and Kharif (from April to September). On an average urea and phosphatic fertilizers sales are more tilted towards Rabi season. The Company manages seasonality in the business through appropriate inventory management.

6. EMPLOYEES' SHARE OPTION SCHEME

The employees' share option scheme (the Scheme) was originally approved by the shareholders in their Extraordinary General Meeting (EGM) held on August 23, 2007. According to the scheme senior employees who are critical to the business operations were to be granted options to purchase five million newly issued ordinary shares at an exercise price of Rs. 277 per ordinary share. The number of options granted is calculated in accordance with the criticality of employee to the business and their ability and is subject to approval by the Remuneration Committee. No amounts are paid or payable by the recipient on receipt of the option. The options carry neither right to dividends nor voting rights. Vesting period has started from the date of grant for employees who were granted shares on or before June 30, 2008 and shall end on December 31, 2010, where after these options can be exercised within a period of two years ending December 31, 2012. For options granted after June 30, 2008, the vesting period would be two and a half years from the date of issue of options, which can be exercised upto December 31, 2012.

During the period, the Company proposed certain changes relating to " date of grant " in the originally approved scheme. The Securities and Exchange Commission of Pakistan, through their letter SMD/CIW/ESOS/04/2008 dated July 10, 2008, has cleared these changes subject to the approval of shareholders by end December 2008. The effect of grant of share options has been incorporated in these condensed interim financial statements using the proposed changes to the scheme which defines the grant date as the date of EGM held on August 23, 2007. Approval of the shareholders to the proposed changes to the scheme is pending to date.

Accordingly, prior year financial statements have been restated. The amounts recognised in financial statements are as follows:

| | (Rupees) |
|--|-----------------------|
| 6.1 Employee share option compensation reserve | |
| Amount recognised on grant date | 272,990 |
| Add: Options issued during the period ended September 30, 2008 - net | 20,215 |
| Closing Balance | <u><u>293,205</u></u> |
| 6.2 Deferred employee compensation expense | |
| Amount recognised on grant date | 272,990 |
| Less: Amortisation for the period August 23, 2007 to December 31, 2007 | 28,924 |
| Closing balance as on December 31, 2007 | <u><u>244,066</u></u> |
| Add: Options issued during the period ended September 30, 2008 - net | 20,215 |
| Less: Amortisation for the period ended September 30, 2008 | 65,008 |
| Closing balance | 199,273 |
| Less: Current portion classified under current liabilities | 89,464 |
| Long term portion of deferred employee compensation reserve | <u><u>109,809</u></u> |

(Amounts in thousand)

- 6.3 The Company used Black Scholes pricing model to calculate the fair value of share options at the grant date. The fair value of the share options as per the model and underlying assumptions are as follows:

| | |
|---|-----------|
| Total number of share options issued | 4,451,818 |
| Fair value of the share options at grant date | Rs. 65.86 |
| Share price at grant date | Rs. 220 |
| Exercise price | Rs. 277 |
| Annual Volatility | 34.54% |
| Risk free rate used | 10.77% |

7. EMPLOYEES' HOUSING SUBSIDY SCHEME

The Company announced a mid term employee retention scheme (Employee Housing Subsidy Scheme) for its employees who are not entitled for Employee Share Option Scheme. Under this scheme the Company plans to disburse Rs. 540,000 as housing subsidy, which would be amortised over 2.5 years of employee service.

8. HEDGING RESERVE

| | Unaudited September 30, 2008 | Audited December 31, 2007 |
|--------------------------------------|------------------------------------|---------------------------------|
| Fair values of : | | |
| - Forward foreign exchange contracts | 2,906,280 | 2,002,572 |
| - Interest rate Swaps | 274,803 | - |
| | 3,181,083 | 2,002,572 |
| Less: | | |
| - Arrangement fee | 164,159 | 164,159 |
| - Deferred tax | 1,272,432 | 801,027 |
| | 1,744,492 | 1,037,386 |

Hedging reserve primarily represents the effective portion of changes in fair values of designated cash flow hedges.

At the period end the Company had forward exchange contracts to purchase Euros 227,260 at various maturity dates matching the anticipated payment dates for commitments with respect to urea expansion project. The fair value of these contracts amounted to Rs. 1,531,380 at the period end.

The Company entered in various USD:PKR Forward contracts amounting to USD 279,511 to hedge its currency exposure against US dollars relating to the expansion project. The fair value of these contracts amounted to Rs. 1,374,900 at the period end.

During the period the Company entered into two interest rate swap agreements with the following banks:

Citibank N.A. Pakistan

The Company entered into an interest rate swap agreement to hedge its interest rate exposure on floating rate committed borrowing from Islamic Offshore Finance for a notional amount of USD 50,000 amortising upto September 2014. Under the swap agreement, the Company would receive USD-LIBOR from Citibank N.A. Pakistan on notional amount and pay fixed 3.47% which will be settled semi-annually. The fair value of the interest rate swap at the period ended September 30, 2008 amounted to Rs. 175,811.

Standard Chartered Bank

The Company entered into an interest rate swap agreement to hedge its interest rate exposure on floating rate committed borrowing from DFI consortium for a notional amount of USD 85,000 amortising upto April 2016. Under the swap agreement, the Company would receive USD-LIBOR from Standard Chartered Bank on notional amount and pay fixed 3.73% which will be settled semi-annually. The fair value of the interest rate swap at the period ended September 30, 2008 amounted to Rs. 98,992.

(Amounts in thousand)

9. LONG TERM FINANCES

| | Unaudited September 30, 2008 | Audited December 31, 2007 |
|--|------------------------------------|---------------------------------|
| | (Rupees) | |
| Opening balance | 16,722,520 | 2,887,500 |
| Add: loans availed during the period-net of transaction cost | 7,532,475 | 14,922,520 |
| | <u>24,254,995</u> | <u>17,810,020</u> |
| Less: Repayments during the period | 1,300,800 | 1,087,500 |
| | <u>22,954,195</u> | <u>16,722,520</u> |
| Less: Current portion shown under current liability | 1,600 | 1,300,000 |
| Closing balance | <u>22,952,595</u> | <u>15,422,520</u> |

During the nine months ended September 30, 2008, the Company issued Privately Placed TFCs amounting to Rs. 4,000,000 (PPTFC Issue I) and Rs. 2,000,000 (PPTFC Issue II) respectively instead of the previously planned sub-ordinated Listed TFC of Rs 6,000,000. The PPTFCs are perpetual in nature with a five year call and ten year put option. The PPTFC I issue has mark-up of six months KIBOR plus 1.7% and the PPTFC II issue has mark-up of six months KIBOR plus 1.25%. The Company has begun drawdown of the Islamic Offshore Finance and Syndicated Finance.

The maturity of these facilities range from 7 to 9 years and mark-up is 1.10% to 1.80% over six month KIBOR for Rupee facility and 2.57% to 2.60% over six month LIBOR for USD facilities. These facilities excluding the PPTFCs are secured by equitable mortgage upon immovable assets located at Daharki and hypothecation charge on fixed assets of the Company. The PPTFCs are secured by a subordinated floating charge over all present and future fixed assets excluding land and buildings.

10. SHORT TERM BORROWINGS

The facility for short term finance available from various banks amounts to Rs. 6,300,000 (2007: Rs. 3,000,000). The rates of mark-up ranges from 10.50% to 14.70% (2007: 10.50 % to 11.00%) and the facilities are secured by floating charge upon all current and future moveable property of the Company.

11. TRADE AND OTHER PAYABLES

| | Unaudited September 30, 2008 | Audited December 31, 2007 |
|---|------------------------------------|---------------------------------|
| | (Rupees) | |
| Creditors (note 11.1) | 1,017,614 | 1,650,988 |
| Payable to Engro Foods Limited (a subsidiary company) for taxable losses acquired (note 20) | 622,103 | 622,103 |
| Accrued liabilities | 380,072 | 434,762 |
| Payable to employee benefit funds | 13,008 | 8,703 |
| Advances from customers | 491,773 | 435,008 |
| Financial charges accrued on secured | | |
| - long term finances | 406,439 | 378,139 |
| - short term borrowings | 50,521 | 7,821 |
| Deposits from dealers refundable on termination of dealership | 10,658 | 10,543 |
| Contractors' deposits and retentions | 28,146 | 15,420 |
| Workers' profit participation fund | 236,575 | 3,747 |
| Workers' welfare fund | 89,995 | 86,924 |
| Sales tax payable | - | 91,502 |
| Others | 6,855 | 7,285 |
| | <u>3,353,759</u> | <u>3,752,945</u> |

11.1 This includes payable of Rs. 631,517 (2007: Rs. 1,192,935) to Engro Eximp (Private) Limited (a wholly owned subsidiary) on account of purchased products.

(Amounts in thousand)

12. CONTINGENCIES AND COMMITMENTS

Contingencies

- 12.1** Claims, including pending lawsuits, against the Company not acknowledged as debts amounted to Rs. 27,911 (2007: Rs. 27,911).
- 12.2** Corporate guarantees of Rs. 475,500 (2007 : Rs. 341,750) have been issued in favor of subsidiary companies.
- 12.3** Bank guarantees of Rs. 141,126 (2007 : Rs. 105,290) have been issued in favor of third parties.
- 12.4** The Company is contesting the penalty of Rs. 99,936 (2007 : Rs. 99,936) , paid and expensed in 1997, imposed by the State Bank of Pakistan (SBP) for alleged late payment of foreign exchange risk cover fee on long term loans and has filed a suit in the High Court of Sindh. A partial refund of Rs. 62,618 (2007 : Rs. 62,618) was however, recovered in 1999 from SBP and the recovery of the balance amount is dependent on Court's decision.
- 12.5** The Company had commenced two separate arbitration proceedings against the Government of Pakistan for non-payment of marketing incidentals relating to the years 1983-84 and 1985-86. The sole arbitrator in the second case has awarded the Company Rs. 47,800 (2007 : Rs. 47,800) and it is hoped that the award for the earlier years will be announced shortly. The award for the second arbitration has not been recognized due to inherent uncertainties arising from its challenge in the High Court.

12.6 Commitments

| | Unaudited September 30, 2008 | Audited December 31, 2007 |
|---|------------------------------------|---------------------------------|
| | (Rupees) | |
| Plant and machinery (includes Letter of Credit for Rs. 18,800 (2007 : Nil) opened in favour of Avanceon Limited (formerly Engro Innovative (Private) Limited) a subsidiary company) | <u>29,037,325</u> | <u>37,186,937</u> |
| Forward exchange contracts | <u>21,843,816</u> | <u>-</u> |
| Employee housing subsidy scheme - Note 7 | <u>286,603</u> | <u>-</u> |

13. PROPERTY PLANT AND EQUIPMENT

- 13.1** Additions to fixed assets and capital work in progress during the period amounted to Rs. 13,556,065 (2007 : Rs. 7,875,168) and deletions at cost therefrom were Rs. 25,031 (2007 : Rs. 80,269).
- 13.2** Capital work in progress includes Rs.14,787,261 (2007 : Rs. 5,731,734) and Rs. 3,777,009 (2007 : Rs. 1,779,678) with respect to urea expansion project for plant and machinery and building and civil works respectively. The planned expansion project will cost an approximate USD 1,000,000 and will have a capacity of 1.3 million tons of urea per annum.
- 13.3** The Collector of Customs had disallowed exemption from custom duty and sales tax amounting to Rs. 48,236 in prior years in respect of the first catalyst and other items being part and parcel of the expansion plant on the contention that these items do not fall under the definition of "plant and machinery" which is exempt under the relevant SRO.

The Company challenged the Department's contention through a constitutional petition in the High Court of Sindh which stayed the recovery of the amount claimed and in December 1994 decided the petition in favour of the Company. The Department filed an appeal in the Supreme Court. During the 2nd quarter 2005, the Supreme Court of Pakistan dismissed the appeal and upheld the Sindh High Court judgment in Company's favour.

Payments totaling Rs. 22,207 made to the Department during the pendency of the petition in the High Court of Sindh on their contention that the stay order had expired, are now refundable to the Company, for which an application has been filed with the Department.

(Amounts in thousand)

14. LONG TERM INVESTMENTS

| | | Unaudited September 30, 2008 | Audited December 31, 2007 |
|---|---------------|------------------------------------|---------------------------------|
| | | (Rupees) | |
| <i>Subsidiaries- at cost</i> | | | |
| | Equity % Held | | |
| Engro Eximp (Private) Limited | 100% | 100 | 100 |
| Engro Management Services (Private) Limited | 100% | 2,500 | 2,500 |
| Avanceon Limited (formerly Engro Innovative Automation (Private) Limited) | 62.67% | 381,957 | 381,957 |
| Engro Foods Limited | 100% | | |
| - Paid-up Share Capital | | 2,400,000 | 2,200,000 |
| - Advance against issue of share capital | | 1,600,000 | 200,000 |
| Engro Energy (Private) Limited | 100% | | |
| - Paid-up Share Capital | | 3,040,000 | 1,652,725 |
| - Advance against issue of share capital | | - | 25,000 |
| Engro Polymer & Chemicals Limited | 56.19% | 2,847,200 | 2,847,200 |
| Engro Powergen (Private) Limited | 100% | | |
| - Advance against issue of share capital | | 14,100 | - |
| | | 10,285,857 | 7,309,482 |
| <i>Joint Ventures - at cost</i> | | | |
| Engro Vopak Terminal Limited | 50% | 450,000 | 450,000 |
| <i>Others - at cost</i> | | | |
| Arabian Sea Country Club Limited | | 5,000 | 5,000 |
| Agrimall (Private) Limited (note 14.1) | | - | - |
| | | 10,740,857 | 7,764,482 |

14.1 This represents the Company's share in the paid-up share capital of Agrimall (Private) Limited transferred free of cost to the Company under a joint venture agreement.

15. STOCK-IN-TRADE

| | Unaudited September 30, 2008 | Audited December 31, 2007 |
|---|------------------------------------|---------------------------------|
| | | (Rupees) |
| Raw Materials | 1,934,863 | 586,251 |
| Packing Material | 70,642 | 21,534 |
| | 2,005,505 | 607,785 |
| Work-in-process | 6,430 | 7,952 |
| Finished goods - own manufactured product | 364,943 | 397,129 |
| - purchased product | 8,950,589 | 1,677,287 |
| | 9,315,532 | 2,074,416 |
| | 11,327,467 | 2,690,153 |

16. TRADE DEBTS

| | | |
|------------------------------------|---------|-----------|
| Considered good | | |
| -Secured | 691,900 | 1,372,804 |
| -Unsecured | 19,821 | 36,081 |
| | 711,721 | 1,408,885 |
| Considered doubtful | 8,059 | 8,159 |
| | 719,780 | 1,417,044 |
| Less: Provision for doubtful debts | 8,059 | 8,159 |
| | 711,721 | 1,408,885 |

17. OTHER RECEIVABLES

17.1 Other receivables include Rs. 3,118,274 (2007 : Rs. 1,210,495) as fair value of forward exchange contracts and interest rate swaps.

17.2 Other receivables also include Rs. 242,794 (2007 : Rs. 151,222) on account of compensation for mandatory reduction in sales price by the Government of Pakistan on phosphatic and potassic fertilizer inventory.

Third Quarter 2008

(Amounts in thousand)

| | 3 months ended September 30, 2008 | 3 months ended September 30, 2007 | 9 months ended September 30, 2008 | 9 months ended September 30, 2007 |
|--|--|--|--|--|
| 18. COST OF SALES | (Rupees) | | | |
| Raw materials consumed | 936,894 | 708,340 | 2,855,115 | 1,977,682 |
| Salaries, wages and staff welfare | 267,792 | 166,600 | 590,515 | 477,364 |
| Fuel and power | 753,059 | 494,661 | 1,824,900 | 1,513,747 |
| Repairs and maintenance | 50,216 | 51,374 | 255,640 | 174,133 |
| Depreciation / amortization | 151,078 | 151,246 | 452,532 | 454,885 |
| Consumable stores | 49,338 | 21,106 | 124,775 | 72,564 |
| Staff recruitment, training, safety and other expenses | 18,199 | 8,981 | 46,109 | 34,377 |
| Purchased services | 48,663 | 21,422 | 121,518 | 77,142 |
| Travel | 11,629 | 6,081 | 39,080 | 20,349 |
| Communication, stationery and other office expenses | 11,781 | 4,524 | 24,668 | 15,878 |
| Insurance | 14,328 | 18,526 | 43,615 | 56,305 |
| Rent, rates and taxes | 29,907 | 3,496 | 43,346 | 8,667 |
| Other expenses | 7,819 | 10,806 | 21,377 | 34,879 |
| Manufacturing cost | 2,350,703 | 1,667,163 | 6,443,190 | 4,917,972 |
| Add: Opening stock of work-in-process | 14,024 | 2,271 | 7,952 | 3,644 |
| Less: Closing stock of work-in-process | 6,430 | 2,971 | 6,430 | 2,971 |
| | 7,594 | (700) | 1,522 | 673 |
| Cost of goods manufactured | 2,358,297 | 1,666,463 | 6,444,712 | 4,918,645 |
| Add: Opening stock of finished goods manufactured | 443,775 | 554,962 | 397,129 | 163,202 |
| Less: Closing stock of finished goods manufactured | 364,943 | 530,082 | 364,943 | 530,082 |
| | 78,832 | 24,880 | 32,186 | (366,880) |
| Cost of goods sold - own manufactured product | 2,437,129 | 1,691,343 | 6,476,898 | 4,551,765 |
| - purchased product | 1,649,516 | 2,093,345 | 3,050,481 | 5,334,797 |
| | 4,086,645 | 3,784,688 | 9,527,379 | 9,886,562 |
| 19. SELLING AND DISTRIBUTION EXPENSES | | | | |
| Salaries, wages and staff welfare | 59,435 | 62,604 | 223,962 | 173,605 |
| Staff recruitment, training, safety and other expenses | 9,349 | 3,643 | 34,978 | 20,398 |
| Product transportation and handling | 177,142 | 226,896 | 533,985 | 602,549 |
| Repairs and maintenance | 9,766 | 1,208 | 21,394 | 4,822 |
| Advertising and sales promotion | 23,956 | 6,553 | 40,129 | 35,173 |
| Rent, rates and taxes | 40,229 | 22,203 | 83,231 | 57,692 |
| Communication, stationery and other office expenses | 6,338 | 3,335 | 16,354 | 12,566 |
| Travel | 9,057 | 6,508 | 30,271 | 19,567 |
| Depreciation / amortization | 9,023 | 6,293 | 24,389 | 18,512 |
| Purchased services | 3,999 | 1,416 | 7,806 | 4,267 |
| Other expenses | 17,247 | 11,527 | 45,401 | 32,193 |
| | 365,541 | 352,186 | 1,061,900 | 981,344 |

(Amounts in thousand)

20. TAXATION

- 20.1** The company in its tax return for tax year 2007 claimed the benefit of Group Relief under Section 59 B of Income Tax Ordinance 2001 (the Ordinance) on losses acquired for an equivalent cash consideration from Engro Foods Limited (EFL), a wholly owned subsidiary company, amounting to Rs. 428,744.

During the period ended September 30, 2008, an audit was conducted by the tax department for tax year 2007 and an assessment order was issued challenging the claiming of benefit of Group Relief by the Company and certain other issues. Consequently, Company filed an appeal against issues raised by the tax department. Gross demand amounting to Rs. 476,479 was raised out of which Company paid an amount of Rs. 70,000. Stay for payment of balance amount has been granted till November 30, 2008 or the decision of the learned ITAT whichever is earlier. Company is reasonably confident that the issue of Group Relief will be decided in its favour.

Further, the Company has also agreed to acquire income year 2007's losses of EFL and accordingly has recognised a liability of Rs. 622,103 (Note 11) in the financial statements being the equivalent tax effect of the losses to be acquired. These losses have been accounted for in the income tax return for income year 2007 of the Company filed with income tax department.

- 20.2** The Company has filed tax returns upto income year 2007. All assessments upto income year 2002 have been finalized by the Department and appealed against. For income years June 1995 and June 1996, assessments were set-aside by the Commissioner (Appeals) which was maintained by the Income Tax Appellate Tribunal (ITAT). Department is currently conducting hearings on this set-aside.

The appeals for income years ended June 1997, December 1997 and December 1998 have been decided in favor of the Company by the appellate authorities. For June 1997 and December 1997 the Company has filed an appeal before ITAT on grounds of error in calculation of depreciation which it believes to be an error of fact and should be rectified. For December 1998, the Company has received favorable decision from the Commissioner (Appeals) on the issue of incorporating correct turnover numbers in the assessment.

For income years December 1999 to December 2002, the Company is in Appeal with ITAT on all these years on the most important contentious issue of apportionment of gross profit and selling and distribution expenses. The Company has also filed reference with Alternative Dispute Resolution Committee (ADRC) of Federal Board of Revenue (FBR) on the issue of apportionment of gross profit and selling and distribution expenses for these four years. A favourable decision in this respect has been received. For these four years, the Department has also filed appeals with ITAT on certain issues which were decided in favor of the Company by the Commissioner (Appeals).

For income years 2003 - 2007 income tax returns have been filed under self assessment scheme.

The Company is confident that all pending issues will be ultimately resolved without any additional liability.

21. EARNINGS PER SHARE

| | 3 months ended September 30, 2008 | 3 months ended September 30, 2007 | 9 months ended September 30, 2008 | 9 months ended September 30, 2007 |
|---|--|--|--|--|
| | (Rupees) | | | |
| Profit after taxation | 1,802,955 | 489,641 | 3,359,350 | 1,592,660 |
| Weighted average number of Ordinary Shares (In thousand) | 211,935 | (Restated) 190,382 | 204,826 | (Restated) 187,698 |

The shares issued under employee share option scheme may have a potential dilutive impact on basic earnings per share in future periods.

(Amounts in thousand)

22. CASH GENERATED FROM OPERATIONS

| | 9 months ended September 30, 2008 | 9 months ended September 30, 2007 |
|--|---|---|
| | (Rupees) | |
| Profit before taxation | 4,409,739 | 2,312,621 |
| Adjustment for non-cash charges and other items: | | |
| Depreciation / amortization | 476,921 | 473,397 |
| Profit on disposal of property, plant and equipments | (68,808) | (323) |
| Provision for retirement and other service benefits | 88,240 | 85,188 |
| Income on deposits / other financial assets | (5,659) | (102,065) |
| Employee share compensation expense | 49,987 | - |
| Employee housing subsidy expense | 34,670 | - |
| Dividend Income | (1,515,396) | (528,701) |
| Financial charges | 930,653 | 381,767 |
| Working capital changes (note 22.1) | (8,922,229) | (451,742) |
| | <u>(4,521,882)</u> | <u>2,170,142</u> |
| 22.1 Working capital changes | | |
| (Increase) / decrease in current assets | | |
| Stores, spares and loose tools | (122,364) | (56,026) |
| Stock-in-trade | (8,637,314) | (4,549,679) |
| Trade debts | 697,164 | (1,635,582) |
| Loans, advances, deposits and prepayments | (206,988) | (84,283) |
| Other receivables - net | (178,236) | 711,963 |
| | <u>(8,447,738)</u> | <u>(5,613,607)</u> |
| Increase / (Decrease) in current liabilities | | |
| Trade and other payables including other service benefits - net | (474,491) | 5,161,865 |
| | <u>(8,922,229)</u> | <u>(451,742)</u> |
| 23. CASH AND CASH EQUIVALENTS | | |
| Cash and bank balances | 179,567 | 2,465,441 |
| Short term investments | 76,700 | 6,742,156 |
| Short term borrowings | (4,575,812) | (68,452) |
| | <u>(4,319,545)</u> | <u>9,139,145</u> |

(Amounts in thousand)

24. TRANSACTIONS WITH RELATED PARTIES

24.1 Related party comprise subsidiaries, joint venture companies, other companies with common directors, retirement benefit funds, directors and key management personnel. Details of transactions with related parties during the period, other than those which have been disclosed elsewhere in these financial statements, are as follows:

| | 9 months ended September 30, 2008 | 9 months ended September 30, 2007 |
|--|---|---|
| | (Rupees) | |
| Associates | | |
| Purchases and services | 4,069,104 | 1,603,666 |
| Services rendered | - | 967 |
| Retirement benefits | 82,307 | 70,437 |
| Dividends paid | 420,054 | 351,216 |
| Right shares issued (including share premium) | 1,413,643 | 1,317,059 |
| Joint Ventures | | |
| Services rendered | 584 | 1,048 |
| Purchases and services | 29,398 | - |
| Dividends received | 157,500 | 135,000 |
| Subsidiaries | | |
| Services rendered | 18,245 | 23,125 |
| Purchases and services | 9,070,524 | 9,436,077 |
| Dividends received | 1,357,896 | 464,040 |
| Long term investments made | 2,976,375 | 2,473,750 |
| Mark-up from a subsidiary | 16,516 | 15,794 |
| Others | | |
| Remuneration paid to key management personnel / directors | 98,910 | 68,915 |
| Dividends paid | 13,411 | 5,297 |
| Right shares issued (including share premium) to key management personnel / directors | 26,889 | 17,535 |
| Balances due from | | |
| - Joint Ventures - includes dividend receivable of Rs. 90,000 (2007 : Rs. 90,000) from Engro Vopak Terminal Limited | 93,134 | 88,931 |
| - Subsidiaries - including subordinated loan of Rs. 190,000 (2007 : Rs. 190,000) to Engro Eximp (Private) Limited, wholly owned subsidiary | 205,048 | 194,133 |

25. NON-ADJUSTING EVENT AFTER BALANCE SHEET DATE

The Board of Directors of the Company have declared a second interim dividend for the year ending December 31, 2008 of Rs. 2.00 per share (December 31, 2007 : Rs. 3.00 per share final cash dividend), at their meeting held on October 28, 2008. These condensed financial statements for the period ended September 30, 2008 do not include the effect of the declared cash dividend which will be accounted for in the subsequent accounting period.

26. DATE OF AUTHORIZATION FOR ISSUE

These condensed financial statements were authorized for issue on October 28, 2008 by the Board of Directors of the Company.

Hussain Dawood
Chairman

Asad Umar
President and Chief Executive

Third Quarter 2008

**CONSOLIDATED CONDENSED
INTERIM FINANCIAL STATEMENTS
FOR THE NINE MONTHS ENDED
SEPTEMBER 30, 2008**



**ENGRO CHEMICAL PAKISTAN LIMITED
AND ITS SUBSIDIARY COMPANIES**

ENGRO CHEMICAL PAKISTAN LIMITED AND ITS SUBSIDIARY COMPANIES REPORT TO THE SHAREHOLDERS NINE MONTHS ENDED SEPTEMBER 30, 2008

On behalf of the Board of Directors of Engro Chemical Pakistan Limited, we are pleased to present the un-audited group consolidated accounts for the nine months ended September 30, 2008 comprising of:

Holding Company

Engro Chemical Pakistan Limited

Subsidiary companies, i.e., each of those companies in which the Holding Company owns over 50% of voting rights.

Engro Eximp (Private) Limited (100% equity held);
Engro Management Services (Private) Limited (100% equity held);
Engro Foods Limited (100% equity held);
Engro Energy (Private) Limited (100% equity held);
Engro Polymer and Chemicals Limited (56.19% equity held);
Avanceon Limited [formerly Engro Innovative Automation (Private) Limited] (62.67% equity held); and
Engro Powergen (Private) Limited

The un-audited group consolidated results also accounts for our share of profit in Engro Vopak Terminal Limited, a 50% owned joint venture.

The consolidated net profit for the nine months ended September 30, 2008 was Rs. 3,161 million as compared to Rs. 1,376 million for the same period last year. The primary reason for variation is higher urea sales and increased profitability of Polymer business partly offset by losses at Engro Foods.

Engro Chemical Pakistan Limited recorded net profit of Rs. 3,359 million for the nine months ended September 30, 2008 compared to Rs. 1,593 million in the corresponding period last year. The increase in earnings is mainly attributable to dividend income from Engro Eximp (Private) Limited of Rs. 1,200 million along with higher urea sales, partially offset by higher financial charges and provision for taxation. Our share of earnings at Engro Vopak for the nine months ended September 30, 2008 was Rs. 153 million. Comparative share for the same period last year was Rs. 178 million.

The financial impact of the following seven subsidiary companies on the consolidated earning for the nine months ended September 30, 2008 is as follows:

Engro Polymer & Chemicals Limited revenue during the nine months period ended September 30, 2008 was Rs. 6,536 million as against Rs. 4,691 million for the same period last year. It posted a net profit of Rs. 589 million versus Rs. 307 million in the same period last year, an increase of 92%. Our share in Engro Polymer was 56.19% as at September 30, 2008 as compared to 80% at the same time last year.

Engro Eximp (Private) Limited is a wholly owned subsidiary of Engro Chemical Pakistan Limited. During the nine months period ended September 30, 2008, it posted net profit of Rs. 3,209 million as compared to Rs. 1,005 million for the same period last year.

Engro Management Services (Private) Limited is a wholly owned subsidiary of Engro Chemical Pakistan Limited. There were no business transactions for the period.

Engro Foods Limited turnover during the nine months ended September 30, 2008 was Rs. 5,661 million versus Rs. 2,456 million in the same period of last year, an increase of 130%. Engro Foods Limited incurred a loss of Rs. 544 million in the nine months period ended September 30, 2008 due to its planned expansion and market development activities.

Engro Energy (Private) Limited is a wholly owned subsidiary of Engro Chemical Pakistan Limited. During the nine months period ended September 30, 2008, it posted net profit of Rs. 4.5 million. This represents income earned on bank deposits net of expenses.

Avanceon Limited (formerly Engro Innovative Automation (Private) Limited) increased its revenue by 33% to Rs. 1,248 million during the nine months period ended September 30, 2008. It incurred net losses of Rs. 128 million as against 166 million, showing reduction in losses by 23%. The revenue and loss number includes the acquired US Company Advanced Automation.

Engro Powergen (Private) Limited was incorporated during the period ended June 30, 2008. Pre-incorporation expenses amounted to Rs. 7.8 million.

Hussain Dawood
Chairman

Asad Umar
President and Chief Executive

Karachi
October 28, 2008

Third Quarter 2008



17

CONSOLIDATED CONDENSED INTERIM BALANCE SHEET (UNAUDITED) AS AT SEPTEMBER 30, 2008

(Amounts in thousand)

| | Note | Unaudited September 30, 2008 | Audited December 31, 2007 (Restated) |
|---|------|------------------------------------|---|
| | | (Rupees) | |
| SHARE CAPITAL AND RESERVES | | | |
| Authorised share capital 300,000,000 (2007: 300,000,000) Ordinary Shares of Rs. 10 each | | 3,000,000 | 3,000,000 |
| Issued, subscribed and paid-up share capital 212,816,117 (2007: 193,469,198) Ordinary Shares of Rs. 10 each | | 2,128,161 | 1,934,692 |
| Share premium | | 7,152,723 | 3,963,977 |
| Employee share compensation reserve | 6 | 302,830 | 272,990 |
| Employee housing subsidy reserve | 7 | 36,660 | - |
| Hedging reserve | 8 | 1,776,093 | 1,037,386 |
| Revaluation reserve on business combination | | 127,646 | 135,304 |
| General reserve | | 4,429,240 | 4,429,240 |
| Unappropriated profit | | 5,650,572 | 3,496,089 |
| | | 19,475,764 | 13,334,986 |
| | | 21,603,925 | 15,269,678 |
| MINORITY INTEREST | | 3,148,208 | 2,995,746 |
| | | 24,752,133 | 18,265,424 |
| NON CURRENT LIABILITIES | | | |
| Long term finances | 9 | 31,146,582 | 18,284,262 |
| Liabilities against assets subject to finance lease | | 32,127 | 30,028 |
| Retention money against project payments | | 428,268 | - |
| Deferred taxation | | 3,580,352 | 2,977,586 |
| Retirement and other service benefits | | 79,245 | 70,239 |
| | | 35,266,574 | 21,362,115 |
| CURRENT LIABILITIES | | | |
| Current portion of: | | | |
| - long term finances | | 166,445 | 1,432,509 |
| - liabilities against assets subject to finance leases | | 32,198 | 17,007 |
| - other service benefits | | 19,405 | 20,339 |
| Short term borrowings | 10 | 7,269,034 | 901,953 |
| Trade and other payables | 11 | 5,985,166 | 7,039,958 |
| Taxation | | 105,969 | - |
| Unclaimed dividends | | 92,943 | 193,067 |
| | | 13,671,160 | 9,604,833 |
| CONTINGENCIES AND COMMITMENTS | 12 | | |
| | | 73,689,867 | 49,232,372 |

(Amounts in thousand)

| | Note | Unaudited September 30, 2008 | Audited December 31, 2007 (Restated) |
|---|------|------------------------------------|---|
| | | (Rupees) | |
| NON CURRENT ASSETS | | | |
| Property, plant and equipment | 13 | 46,346,485 | 23,477,979 |
| Biological assets | | 25,685 | 10,065 |
| Intangible assets | | 649,018 | 565,691 |
| Long term investments | | 490,815 | 493,517 |
| Deferred employee compensation expense | | 119,434 | 171,529 |
| Long term loans, advances and other receivables | | 317,885 | 946,013 |
| | | 47,949,322 | 25,664,794 |
| CURRENT ASSETS | | | |
| Stores, spares and loose tools | | 1,124,960 | 915,384 |
| Stock-in-trade | 14 | 11,391,771 | 3,782,295 |
| Trade debts | 15 | 1,291,918 | 1,852,844 |
| Deferred employee compensation expense | | 85,186 | 72,537 |
| Loans, advances, deposits and prepayments | | 1,412,377 | 1,087,294 |
| Other receivables and other assets | 16 | 8,072,651 | 2,801,456 |
| Taxation | | - | 599,949 |
| Short term investments | | 1,294,220 | 10,322,832 |
| Cash and bank balances | | 1,067,462 | 2,132,987 |
| | | 25,740,545 | 23,567,578 |
| | | 73,689,867 | 49,232,372 |

The annexed notes 1 to 26 are an integral part of these financial statements.

Hussain Dawood
Chairman

Asad Umar
President and Chief Executive

Third Quarter 2008



CONSOLIDATED CONDENSED INTERIM PROFIT AND LOSS ACCOUNT (UNAUDITED) FOR THE NINE MONTHS ENDED SEPTEMBER 30, 2008

(Amounts in thousand except for earnings per share)

| | Note | 3 months ended September 30, 2008 | 3 months ended September 30, 2007 | 9 months ended September 30, 2008 | 9 months ended September 30, 2007 |
|--|------|--|--|--|--|
| | | (Rupees) | | | |
| Net sales | | 10,660,850 | 7,945,289 | 28,122,838 | 21,165,740 |
| Less: Cost of sales | 17 | 7,534,835 | 6,034,576 | 19,559,936 | 16,006,492 |
| GROSS PROFIT | | 3,126,015 | 1,910,713 | 8,562,902 | 5,159,248 |
| Less: Selling and Distribution expenses | 18 | 965,771 | 897,549 | 2,932,292 | 2,474,154 |
| | | 2,160,244 | 1,013,164 | 5,630,610 | 2,685,094 |
| Other income | | 118,343 | 93,201 | 842,534 | 175,293 |
| | | 2,278,587 | 1,106,365 | 6,473,144 | 2,860,387 |
| Less: Finance cost & other operating charges | | 930,522 | 209,580 | 1,503,637 | 582,689 |
| Workers' Welfare Fund | | 73,082 | 17,459 | 134,959 | 57,034 |
| Workers' Profit Participation Fund | | 93,770 | 49,989 | 254,814 | 148,796 |
| | | 1,097,374 | 277,028 | 1,893,410 | 788,519 |
| Add: Share in income from Joint Venture | | 54,796 | 61,309 | 154,798 | 177,509 |
| PROFIT BEFORE TAXATION | | 1,236,009 | 890,646 | 4,734,532 | 2,249,377 |
| Less: Provision for taxation | 19 | 438,824 | 289,199 | 1,216,709 | 839,724 |
| - Current | | (45,977) | 107,421 | 152,944 | 62,698 |
| - Deferred | | | | | |
| | | 392,847 | 396,620 | 1,369,653 | 902,422 |
| PROFIT AFTER TAXATION | | 843,162 | 494,026 | 3,364,879 | 1,346,955 |
| Attributable to: | | | | | |
| - Equity holders of Holding Company | | 809,831 | 516,334 | 3,160,523 | 1,375,661 |
| - Minority Interest | | 33,331 | (22,308) | 204,356 | (28,706) |
| | | 843,162 | 494,026 | 3,364,879 | 1,346,955 |
| Earnings per share - basic and diluted | 20 | 3.82 | (Restated) 2.71 | 15.43 | (Restated) 7.33 |

Appropriations have been reflected in the statement of changes in equity.

The annexed notes 1 to 26 are an integral part of these financial statements.

Hussain Dawood
Chairman

Asad Umar
President and Chief Executive

Third Quarter 2008

CONSOLIDATED CONDENSED INTERIM STATEMENT OF CHANGES IN EQUITY (UNAUDITED) FOR THE NINE MONTHS ENDED SEPTEMBER 30, 2008

(Amounts in thousand)

| | Share Capital | Share Premium | Employee share compensation reserve | Employee housing subsidy reserve | Hedging Reserve | Revaluation Reserve on business combination (Rupees) | General Reserve | Unappro- priated Profit | Sub Total | Minority Interest | Total |
|--|------------------|------------------|--|---|--------------------|--|--------------------|----------------------------|--------------|----------------------|------------|
| Balance as at January 1, 2007 as previously stated | 1,682,340 | 1,068,369 | - | - | - | 197,316 | 4,429,240 | 1,861,933 | 9,239,198 | 556,973 | 9,796,171 |
| Final Dividend for the year ended December 31, 2006 @ Rs. 3.00 per share | - | - | - | - | - | - | - | (504,702) | (504,702) | - | (504,702) |
| First Interim Dividend 2007 @ Rs. 2.00 per share | - | - | - | - | - | - | - | (336,468) | (336,468) | - | (336,468) |
| Net profit and total recognised income and expense for the nine months ended September 30, 2007 | - | - | - | - | - | - | - | 1,375,661 | 1,375,661 | (28,706) | 1,346,955 |
| Dividend pertaining to minority interest | - | - | - | - | - | - | - | - | - | (74,760) | (74,760) |
| Addition to minority interest due to change in holding percentage of EPCL & Avanceon Limited | - | - | - | - | - | - | - | - | - | 55,985 | 55,985 |
| Acquisition of share of minority interest | - | - | - | - | - | - | - | - | - | 9,485 | 9,485 |
| Right Shares issued by a subsidiary company | - | - | - | - | - | - | - | - | - | 494,333 | 494,333 |
| Right Shares issued during the year in the ratio of 1.5 for every 10 shares @ Rs. 125 per share (including share premium net of share issue cost) | 252,352 | 2,895,608 | - | - | - | - | - | - | 3,147,960 | - | 3,147,960 |
| Amortization of revaluation surplus arising on acquisition of a subsidiary company | - | - | - | - | - | (59,509) | - | - | (59,509) | (23,804) | (83,313) |
| Balance as at September 30, 2007 | 1,934,692 | 3,963,977 | - | - | - | 137,807 | 4,429,240 | 2,396,424 | 12,862,140 | 989,506 | 13,851,646 |
| Effective portion of changes in the fair value of cash flow hedge - net | - | - | - | - | 1,037,386 | - | - | - | 1,037,386 | - | 1,037,386 |
| Amortization of revaluation surplus arising on acquisition of a subsidiary company | - | - | - | - | - | (2,503) | - | - | (2,503) | (1,001) | (3,504) |
| Net income / expenses directly recognised in equity | - | - | - | - | 1,037,386 | (2,503) | - | - | 1,034,883 | (1,001) | 1,033,882 |
| Net profit and total recognised income and expense for three months period ended December 31, 2007 | - | - | - | - | - | - | - | 1,500,859 | 1,500,859 | (14,026) | 1,486,833 |
| Second interim dividend 2007 @ Rs. 2.00 per share | - | - | - | - | - | - | - | (386,938) | (386,938) | - | (386,938) |
| Addition to minority interest due to change in holding percentage of EPCL & Avanceon Limited | - | - | - | - | - | - | - | - | - | 1,461,247 | 1,461,247 |
| Advance against issue of share capital of subsidiary company - minority interest | - | - | - | - | - | - | - | - | - | 560,020 | 560,020 |
| Balance as at December 31, 2007 (Audited) | 1,934,692 | 3,963,977 | - | - | 1,037,386 | 135,304 | 4,429,240 | 3,510,345 | 15,010,944 | 2,995,746 | 18,006,690 |
| Effect of change in date of grant of share option scheme (Note 6) - net of tax | - | - | 272,990 | - | - | - | - | (14,256) | 258,734 | - | 258,734 |
| Balance as at December 31, 2007 / January 1, 2008 (as restated) | 1,934,692 | 3,963,977 | 272,990 | - | 1,037,386 | 135,304 | 4,429,240 | 3,496,089 | 15,269,678 | 2,995,746 | 18,265,424 |
| Final Dividend for the year ended December 31, 2007 @ Rs. 3.00 per share | - | - | - | - | - | - | - | (580,408) | (580,408) | - | (580,408) |
| First interim dividend 2008 @ Rs. 2.00 per share | - | - | - | - | - | - | - | (425,632) | (425,632) | - | (425,632) |
| Effective portion of changes in the fair value of cash flow hedge - net | - | - | - | - | 738,707 | - | - | - | 738,707 | 43,208 | 781,915 |
| Amortization of revaluation surplus arising on acquisition of a subsidiary company | - | - | - | - | - | (7,658) | - | - | (7,658) | (3,062) | (10,720) |
| Net income / expenses directly recognised in equity | - | - | - | - | 738,707 | (7,658) | - | - | 731,049 | 40,146 | 771,195 |
| Right share issue in the ratio of 1 for every 10 shares @ Rs. 175 per share (including share premium net of share issue cost) | 193,469 | 3,188,746 | - | - | - | - | - | - | 3,382,215 | - | 3,382,215 |
| Issuance of shares under employee stock option scheme (Note 6) | - | - | 29,840 | - | - | - | - | - | 29,840 | - | 29,840 |
| Employee housing subsidy reserve (Note 7) | - | - | - | 36,660 | - | - | - | - | 36,660 | - | 36,660 |
| Net profit and total recognised income and expense for the nine months ended September 30, 2008 | - | - | - | - | - | - | - | 3,160,523 | 3,160,523 | 204,356 | 3,364,879 |
| Dividend pertaining to minority interest | - | - | - | - | - | - | - | - | - | (95,000) | (95,000) |
| Addition to minority interest due to change in holding percentage of EPCL | - | - | - | - | - | - | - | - | - | 2,960 | 2,960 |
| Balance as at September 30, 2008 (Unaudited) | 2,128,161 | 7,152,723 | 302,830 | 36,660 | 1,776,093 | 127,646 | 4,429,240 | 5,650,572 | 21,603,925 | 3,148,208 | 24,752,133 |

The annexed notes 1 to 26 are an integral part of these financial statements.

Hussain Dawood
Chairman

Asad Umar
President and Chief Executive

Third Quarter 2008



CONSOLIDATED CONDENSED INTERIM CASH FLOW STATEMENT (UNAUDITED) FOR THE NINE MONTHS ENDED SEPTEMBER 30, 2008

(Amounts in thousand)

| | Note | 9 months ended September 30, 2008 | 9 months ended September 30, 2007 |
|--|------|---|---|
| | | (Rupees) | |
| CASH FLOWS FROM OPERATING ACTIVITIES | | | |
| Cash generated from operations | 21 | (5,597,211) | (2,250,239) |
| Retirement and other service benefits paid | | (118,974) | (133,110) |
| Finance cost | | (971,759) | (308,745) |
| Taxes paid | | (510,791) | (951,065) |
| Long term loans and advances - net | | (101,141) | (157,595) |
| Net cash (outflow) from operating activities | | (7,299,876) | (3,800,754) |
| CASH FLOWS FROM INVESTING ACTIVITIES | | | |
| Capital expenditure | | (23,845,019) | (9,821,820) |
| Sale proceeds on disposal of fixed assets | | 110,150 | 37,308 |
| Income on deposits / other financial assets | | 98,162 | 590,267 |
| Retention money against project payments | | 428,268 | - |
| Acquisition of subsidiary net of cash acquired | | - | (226,896) |
| Dividends received | | 157,500 | 157,500 |
| Net cash outflow from investing activities | | (23,050,939) | (9,263,641) |
| CASH FLOWS FROM FINANCING ACTIVITIES | | | |
| Proceeds from long term finance - net | | 11,596,256 | 14,831,256 |
| Liability against assets subject to finance lease - net | | 17,290 | 12,032 |
| Proceeds from issuance of right shares | | 3,382,215 | 3,148,260 |
| Received from minority interest against share issuance | | - | 494,333 |
| Dividends paid | | (1,106,164) | (892,341) |
| Net cash inflow from financing activities | | 13,889,597 | 17,593,540 |
| Net (decrease) / increase in cash and cash equivalents | | (16,461,218) | 4,529,145 |
| Cash and cash equivalents at the beginning of the period | | 11,553,866 | 656,131 |
| Cash and cash equivalents at the end of the period | 22 | (4,907,352) | 5,185,276 |

The annexed notes 1 to 26 are an integral part of these financial statements.

Hussain Dawood
Chairman

Asad Umar
President and Chief Executive

Third Quarter 2008

NOTES TO THE CONSOLIDATED CONDENSED INTERIM FINANCIAL STATEMENTS (UNAUDITED) FOR THE NINE MONTHS ENDED SEPTEMBER 30, 2008

(Amounts in thousand)

1. STATUS AND NATURE OF BUSINESS

Engro Chemical Pakistan Limited (the Holding Company) is a public listed company incorporated in Pakistan. The principal activity of the Holding Company is manufacturing, purchasing and marketing of fertilizers. The Holding Company has also invested in joint ventures / other entities engaged in chemical related activities, industrial automation, food and energy businesses. During the period ended September 30, 2008, the Holding Company has incorporated a subsidiary by the name of Engro Powergen (Private) Limited.

These consolidated condensed interim financial statements include the financial statements of the Holding Company and each of those companies in which it owns over 50% of voting rights; [Engro Eximp (Private) Limited, Engro Management Services (Private) Limited, Engro Foods Limited, Engro Energy (Private) Limited, Engro Polymer & Chemicals Limited, Avanceon Limited (formerly Engro Innovative Automation (Private) Limited) and Engro Powergen (Private) Limited - "the Group"].

Engro Eximp (Private) Limited, Engro Management Services (Private) Limited, Engro Foods Limited, Engro Energy (Private) Limited and Engro Powergen (Private) Limited are wholly owned subsidiaries of ECPL while the controlling interest in Engro Polymer & Chemicals Limited is 56.19% and Avanceon Limited (formerly Engro Innovative Automation (Private) Limited) is 62.67%.

The financial statements of the subsidiary companies have been consolidated on a line by line basis. The carrying value of investments held by ECPL is eliminated against the subsidiaries shareholders' equity in the consolidated financial statements.

Minority Interest are presented as a separate item in these consolidated condensed interim financial statements. All material intercompany balances and transactions have been eliminated.

The Group's interest in jointly controlled entity, Engro Vopak Terminal Limited has been accounted for using Equity Method.

2. BASIS FOR PRESENTATION

These consolidated condensed interim financial statements have been presented in condensed form in accordance with the approved accounting standards as applicable in Pakistan for interim financial reporting. They do not include all the information required for annual financial statements and should be read in conjunction with the financial statements of the Holding Company for the year ended December 31, 2007.

These consolidated condensed interim financial statements are unaudited and are being submitted to the shareholders as required by Section 245 of the Companies Ordinance, 1984.

3. SIGNIFICANT ACCOUNTING POLICIES

The accounting policies adopted by the Holding Company in the preparation of these consolidated condensed interim financial statements are the same as those used for the preceding annual financial statements for the year ended December 31, 2007 except those pertaining to employees' share option scheme and employees' housing subsidy scheme adopted during the period described in Note 3.1 & 3.2 respectively.

3.1 Employees' share option scheme

The grant date fair value of equity settled share based payment to employees is initially recognized in the balance sheet as deferred employee compensation expense with a consequent credit to equity as deferred employee compensation reserve.

The fair value determined at the grant date of the equity settled share based payments is recognized as an employee compensation expense on a straight line basis over the vesting period.

When an unvested option lapses by virtue of an employee not conforming to the vesting conditions after recognition of an employee compensation expense in profit or loss, employee compensation expense in profit or loss will be reversed equal to the amortized portion with a corresponding effect to deferred employee compensation reserve in the balance sheet.

When a vested option lapses on expiry of the exercise period, employee compensation expense already recognized in the profit or loss is reversed with a corresponding reduction to deferred employee compensation reserve in the balance sheet.

When the options are exercised, deferred employee compensation reserve relating to these options is transferred to share capital and share premium account. An amount equivalent to the face value of related shares is transferred to share capital. Any amount over and above the share capital is transferred to share premium account.

3.2 Employees' housing subsidy scheme

Employees compensation expense under housing subsidy scheme is recognized as an expense on a straight line basis over the vesting period with a corresponding credit to equity as employee housing subsidy reserve.

When an employee leaves the company before the vesting period and after recognition of an employee compensation expense in profit or loss, employee compensation expense in profit or loss will be reversed equal to the amortized portion with a corresponding effect to employee housing subsidy reserve in the balance sheet.

On expiry of the vesting period, amounts disbursed under the scheme will be set-off against the employee housing subsidy reserve.

(Amounts in thousand)

4. ESTIMATES

The preparation of these consolidated condensed interim financial statements requires management to make judgments, estimates and assumptions that affect the application of accounting policies and the reported amounts of assets and liabilities, income and expenses. Actual results may differ from these estimates.

In preparing these consolidated condensed interim financial statements, the significant judgments made by the management in applying accounting policies, key estimates and uncertainty includes:

- Residual value and useful life estimation of fixed assets.
- Taxation.
- Fair valuation of financial assets, liabilities and derivatives.
- Effectiveness of cash flow hedges.
- Employee compensation expense under employee share option scheme.
- Employee compensation expense under employee housing subsidy scheme.

5. The Holding Company's fertilizer business is subject to seasonal fluctuations as a result of two different farming seasons viz, Rabi (from October to March) and Kharif (from April to September). On an average urea and phosphatic fertilizers sales are more tilted towards Rabi season. The Holding Company manages seasonality in the business through appropriate inventory management.

6. EMPLOYEES' SHARE OPTION SCHEME

- 6.1 The employees' share option scheme (the Scheme) of Holding Company was originally approved by the shareholders in their Extraordinary General Meeting (EGM) held on August 23, 2007. According to the scheme senior employees who are critical to the business operations were to be granted options to purchase five million newly issued ordinary shares at an exercise price of Rs. 277 per ordinary share. The number of options granted is calculated in accordance with the criticality of employee to the business and their ability and is subject to approval by the Remuneration Committee. No amounts are paid or payable by the recipient on receipt of the option. The options carry neither right to dividends nor voting rights. Vesting period has started from the date of grant for employees who were granted shares on or before June 30, 2008 and shall end on December 31, 2010, where after these options can be exercised within a period of two years ending December 31, 2012. For options granted after June 30, 2008, the vesting period would be two and a half years from the date of issue of options, which can be exercised upto December 31, 2012.

During the period, the Holding Company proposed certain changes relating to " date of grant " in the originally approved scheme. The Securities and Exchange Commission of Pakistan, through their letter SMD/CIW/ESOS/04/2008 dated July 10, 2008, has cleared these changes subject to the approval of shareholders by end December 2008. The effect of grant of share options has been incorporated in these condensed interim financial statements using the proposed changes to the scheme which defines the grant date as the date of EGM held on August 23, 2007. Approval of the shareholders to the proposed changes to the scheme is pending to date.

- 6.2 The employees' share option scheme (the Scheme) of Engro Polymer & Chemicals Limited was approved by its shareholders in their Extraordinary General Meeting (EGM) held on October 8, 2007. According to the scheme senior employees who are critical to the business operations were to be granted options to purchase five million three hundred thousand newly issued ordinary shares at an exercise price of Rs. 22 per ordinary shares. The number of options granted is calculated in accordance with the criticality of employee to the business and their ability and is subject to approval by the Remuneration Committee. No amounts are paid or payable by the recipient on receipt of the option. The options carry neither right to dividends nor voting rights. Vesting period has started from the date of grant and shall end on December 31, 2009, where after these options can be exercised within a period of two years. Future employees who join by October 31, 2008 and those who are promoted by the same date, may also be granted options, however, the length of vesting period shall be the same as enjoyed by first recipients of options.

During the period, Engro Polymer & Chemicals Limited has proposed certain changes relating to " date of grant " in the originally approved scheme. The Securities and Exchange Commission of Pakistan, in September 2008 has approved these changes. The effect of grant of share options has been incorporated in these condensed interim financial statements using the proposed changes to the scheme which defines the grant date as the date of EGM held on October 8, 2007.

The effect of grant of share options has been incorporated in these condensed interim financial statements. Amounts recognized in the financial statements are as follows:

(Amounts in thousand)

6.3 Employee share option compensation reserve

| | (Rupees) |
|---|----------------|
| Amount recognized on grant date | 272,990 |
| Add: Options issued during the period ended September 30, 2008 by Holding Company- net | 20,215 |
| | <u>293,205</u> |
| Add: Options issued by EPCL (subsidiary company) - net | 9,625 |
| Closing balance | <u>302,830</u> |

6.4 Deferred employee compensation expense

| | |
|--|----------------|
| Amount recognized on grant date | 272,990 |
| Less: Amortization for the period August 23, 2007 to December 31, 2007 | 28,924 |
| Closing balance as on December 31, 2007 | 244,066 |
| Add: Options issued during the period ended September 30, 2008 - net | 29,840 |
| Less: Amortization for the period ended September 30, 2008 | 69,286 |
| Closing balance | 204,620 |
| Less: Current portion classified under current liabilities | 85,186 |
| Long term portion of deferred employee compensation reserve | <u>119,434</u> |

The Holding Company and Subsidiary Company used Black Scholes pricing model to calculate the fair value of share options at the grant date. The fair value of the share options as per the model and underlying assumptions are as follows:

| | HOLDING COMPANY | SUBSIDIARY COMPANY (EPCL) |
|---|--------------------|------------------------------|
| Total number of share options issued | 4,451,818 | 5,175,000 |
| Fair value of the share options at grant date | Rs. 65.86 | Rs. 1.86 |
| Share price at grant date | Rs. 220 | Rs. 18 |
| Exercise price | Rs. 277 | Rs. 22 |
| Annual Volatility | 34.54% | 15.13% |
| Risk free rate used | 10.77% | 10.12% |

7. EMPLOYEES' HOUSING SUBSIDY SCHEME

The Holding Company has announced a mid term employee retention scheme (Employee Housing Subsidy Scheme) for its employees who are not entitled for Employee Share Option Scheme. Under this scheme the Holding Company plans to disburse Rs. 540,000 as housing subsidy, which would be amortized over 2.5 years of employee service.

8. HEDGING RESERVE

| | Unaudited September 30, 2008 | Audited December 31, 2007 |
|--------------------------------------|------------------------------------|---------------------------------|
| | (Rupees) | |
| Fair values of: | | |
| - Forward foreign exchange contracts | 3,013,833 | 2,002,572 |
| - Interest rate swaps | 274,803 | - |
| | <u>3,288,636</u> | <u>2,002,572</u> |
| Less: | | |
| - Arrangement fee | 164,159 | 164,159 |
| - Deferred tax | 1,293,170 | 801,027 |
| - Minority interest | 55,214 | - |
| | <u>1,776,093</u> | <u>1,037,386</u> |

Hedging reserve primarily represents the effective portion of changes in fair values of designated cash flow hedges. The Group entered in various forward contracts to hedge its foreign currency exposure. At the period end the Group had forward exchange contracts to purchase Euros 227,260 and USD 30,000 at various maturity dates matching the anticipated payment dates for commitments with respect to expansion projects. The fair value of these contracts amounted to Rs. 1,612,380 at the period end.

The Holding Company entered in various USD : PKR Forward contracts amounting to USD 279,511 to hedge its currency exposure against US dollars relating to the expansion project. The fair value of these contracts amounted to Rs. 1,374,900 at the period end.

(Amounts in thousand)

During the period the Holding Company entered into two interest rate swap agreements with the following banks:

Citibank N.A. Pakistan

The Holding Company entered into an interest rate swap agreement to hedge its interest rate exposure on floating rate committed borrowing from Islamic Offshore Finance for a notional amount of USD 50,000 amortizing upto September 2014. Under the swap agreement, the Holding Company would receive USD-LIBOR from Citibank N.A. Pakistan on notional amount and pay fixed 3.47% which will be settled semi-annually. The fair value of the interest rate swap at the period ended September 30, 2008 amounted to Rs. 175,811.

Standard Chartered Bank

The Company entered into an interest rate swap agreement to hedge its interest rate exposure on floating rate committed borrowing from DFI consortium for a notional amount of USD 85,000 amortizing upto April 2016. Under the swap agreement, the Holding Company would receive USD-LIBOR from Standard Chartered Bank on notional amount and pay fixed 3.73% which will be settled semi-annually. The fair value of the interest rate swap at the period ended September 30, 2008 amounted to Rs. 98,992.

9. LONG TERM FINANCES

- 9.1 During the six months period, the Holding Company issued Privately Placed TFCs issue of Rs. 4,000,000 (PPTFC Issue I) and Rs. 2,000,000 (PPTFC Issue II) respectively instead of the previously planned sub-ordinated Listed TFC of Rs 6,000,000. The PPTFCs are perpetual in nature with a five year call and ten year put option. The PPTFC I issue has mark-up of six months KIBOR plus 1.7% and the PPTFC II issue has mark-up of six months KIBOR plus 1.25%. The Holding Company has begun drawdown of the Islamic Offshore Finance and Syndicated Finance.

The maturity of these facilities range from 7 to 9 years and mark-up is 1.10% to 1.80% over six month KIBOR for rupee facility and 2.57% to 2.60% over six month LIBOR for USD facilities. These facilities excluding the PPTFCs are secured by equitable mortgage upon immovable assets located at Daharki and hypothecation charge on fixed assets of the Company. The PPTFCs are secured by a subordinated floating charge over all present and future fixed assets excluding land and buildings.

- 9.2 During the period, Engro Foods Limited (EFL) has arranged a Syndicated Term Finance Facility (STFF) amounting to Rs. 1,500,000 with a syndicate of banks led by Bank Al-Habib Limited (the Bank). The related STFF agreement has been signed by all the participating banks on June 25, 2008.

Syndicate Term Finance Agreements as referred to above, carries interest rate of 6 months KIBOR plus 0.69%.

The above finance is secured by a registered pari passu charge over present and future fixed assets of EFL.

- 9.3 Engro Polymer & Chemicals Limited (EPCL) has entered into a Syndicated Term Finance Agreement on October 12, 2007 for Rs. 5,700,000. The facility is repayable in seventeen semi-annual installments commencing 30 months after May 9, 2008, the effective date. The facility carries mark-up at the rate of 2.25% over six months KIBOR and monitoring fee of Rs. 700 per annum. Commitment fee at the rate of 0.15% per annum is also payable on that part of the finance that has not been drawn. During the period, EPCL has drawn down Rs. 3,200,000 against the facility.

Transaction costs amounting to Rs. 108,311 have been netted-off against the drawn amount of finance, as per policy.

During the period, on February 15, 2008, EPCL repaid the bridge finance facility amounting to Rs. 1,240,000. This facility was arranged to meet the intermediate funding requirements of the Project.

EPCL effective June 21, 2007, entered into a loan agreement with the International Finance Corporation (IFC) consisting of:

- i) Loan A, amounting to US \$ 30,000; and
- ii) Loan B, amounting to US \$ 30,000.

The loans, obtained to finance the Expansion Project, carry an interest at the rate of 2.60% to 3.00% above 6 months LIBOR with a commitment fee at the rate of 0.50% per annum on that part of the loan that has not been disbursed. The loans are to be repaid in fifteen half yearly installments commencing from June 15, 2010.

10. SHORT TERM BORROWINGS

- 10.1 The facility to Holding Company for short term finance available from various banks amounts to Rs. 6,300,000 (2007: Rs. 3,000,000). The rates of mark-up ranges from 10.50% to 14.70% (2007: 10.50 % to 11.00%) and the facilities are secured by floating charge upon all current and future moveable property of the Company.

- 10.2 The facility to EFL for short term running finance available from various banks amounts to Rs. 1,600,000 (2007 : Rs. 900,000). The rates of mark-up range from 0.5% to 2% over one month KIBOR and 0.75% to 3% over three month KIBOR per annum (2007 : 10.65% to 10.89% per annum) and the facilities are secured by floating charge upon all the present and future current assets of EFL.

(Amounts in thousand)

| 11. TRADE AND OTHER PAYABLES | Unaudited September 30, 2008 | Audited December 31, 2007 |
|---|------------------------------------|---------------------------------|
| | (Rupees) | |
| Creditors | 2,340,475 | 4,131,909 |
| Accrued liabilities | 1,179,006 | 1,185,214 |
| Payable to employee benefit fund | 30,264 | 17,272 |
| Advances from customers | 930,563 | 616,858 |
| Finance cost accrued on secured: | | |
| - redeemable capital and long term loans | 635,230 | 465,148 |
| - short term borrowings | 92,065 | 25,838 |
| Deposits from dealers refundable on termination of dealership | 13,668 | 13,988 |
| Contractors' deposits and retentions | 59,485 | 138,888 |
| Workers' profits participation fund | 281,539 | 3,747 |
| Workers' welfare fund | 107,981 | 99,879 |
| Sales tax payable | 2,808 | 91,502 |
| Provision for infrastructure fee | 231,591 | 178,599 |
| Others | 80,491 | 71,116 |
| | 5,985,166 | 7,039,958 |

12. CONTINGENCIES AND COMMITMENTS

Contingencies

- 12.1** Claims, including pending lawsuits, against the Group not acknowledged as debts amounted to Rs. 27,911 (2007 : Rs. 27,911).
- 12.2** Corporate guarantees of Rs. 942,325 (2007 : Rs. 665,568) have been issued on behalf of the Group.
- 12.3** The Group is contesting the penalty of Rs. 99,936 (2007 : Rs. 99,936) paid and expensed in 1997, imposed by the State Bank of Pakistan (SBP) for alleged late payment of foreign exchange risk cover fee on long term loans and has filed a suit in the High Court of Sindh. A partial refund of Rs. 62,618 (2007 : Rs. 62,618) was, however, recovered in 1999 from SBP and the recovery of the balance amount is dependent on the Court's decision.
- 12.4** The Group had commenced two separate arbitration proceedings against the Government of Pakistan for non-payment of marketing incidentals relating to the years 1983-84 and 1985-86 respectively. The sole arbitrator in the second case has awarded the Group Rs. 47,800 (2007 : Rs. 47,800) and it is hoped that the award for the earlier years will be announced shortly. The award for the second arbitration has not been recognized due to inherent uncertainties arising from its challenge in the High Court.

Commitments

| 12.5 Plant and machinery | Unaudited September 30, 2008 | Audited December 31, 2007 |
|--------------------------------------|------------------------------------|---------------------------------|
| | (Rupees) | |
| 12.5 Plant and machinery | 43,459,460 | 53,152,926 |
| 12.6 Forward exchange contracts | 21,843,816 | - |
| 12.7 Employee housing subsidy scheme | 286,603 | - |

13. PROPERTY PLANT AND EQUIPMENT

- 13.1** Additions to fixed assets, biological assets and capital work in progress during the period amounted to Rs. 23,845,019 (2007 : Rs. 13,972,020) and deletions at cost there from were Rs. 60,526 (2007 : Rs. 199,486).
- 13.2** Capital work in progress includes Rs. 14,787,261 (2007 : Rs. 5,731,734) and Rs. 3,777,009 (2007 : Rs. 1,799,678) with respect to urea expansion project for plant and machinery and building and civil works respectively. The planned expansion project will cost an approximate USD 1,000,000 and will have a capacity of 1.3 million tons of urea per annum.
- 13.3** The Collector of Customs had disallowed exemption from custom duty and sales tax amounting to Rs. 48,236 (2007 : Rs. 48,236) in prior years in respect of first catalyst and other items being part and parcel of the expansion plant on the contention that these items do not fall under the definition of "plant and machinery" which is exempt under the relevant SRO. The Holding Company challenged the Department's contention through a constitutional petition in the High Court of Sindh which stayed the recovery of the amount claimed in December 1994 and decided the petition in favour of the Holding Company. The Department filed an appeal in the Supreme Court. During the year ended December 31, 2005, the Supreme Court of Pakistan dismissed the appeal and upheld the Sindh High Court judgement in the Holding Company's favour. Payments totaling Rs. 22,207 (2007 : Rs. 22,207) made to the Department during the pendency of the petition in the High Court of Sindh on their contention that the stay order had expired, are now refundable to the Holding Company, for which an application has been filed with the Department.

(Amounts in thousand)

| | Unaudited September 30, 2008 | (Rupees) | Audited December 31, 2007 | |
|--|--|--|--|--|
| 14. STOCK-IN-TRADE | | | | |
| Raw materials (including packing material) | 3,403,163 | | 1,110,088 | |
| Work-in-process | 50,858 | | 45,297 | |
| Finished goods - own manufactured product | 1,246,720 | | 1,194,921 | |
| - purchased product | 6,691,030 | | 1,431,989 | |
| | 7,937,750 | | 2,626,910 | |
| | <u>11,391,771</u> | | <u>3,782,295</u> | |
| 15. TRADE DEBTS | | | | |
| Considered good | | | | |
| - Secured | 1,029,430 | | 1,551,276 | |
| - Unsecured | 262,488 | | 301,568 | |
| | 1,291,918 | | 1,852,844 | |
| Considered doubtful | 14,312 | | 17,202 | |
| | 1,306,230 | | 1,870,046 | |
| Less: Provision for doubtful debts | 14,312 | | 17,202 | |
| | <u>1,291,918</u> | | <u>1,852,844</u> | |
| 16. OTHER RECEIVABLES AND OTHER ASSETS | | | | |
| 16.1 Other receivables include Rs. 3,142,744 (2007 : Rs. 1,210,495) as fair value of forward exchange contracts and interest rate Swaps. | | | | |
| 16.2 Other receivables also include Rs. 4,424,356 (2007 : Rs. 1,046,779) on account of compensation for mandatory reduction in sales price by the Government of Pakistan on phosphatic and potassic fertilizer inventory. | | | | |
| 17. COST OF SALES | 3 months ended September 30, 2008 | 3 months ended September 30, 2007 | 9 months ended September 30, 2008 | 9 months ended September 30, 2007 |
| | (Rupees) | | | |
| Raw materials consumed | 3,597,173 | 2,733,047 | 10,924,215 | 6,935,884 |
| Salaries, wages and staff welfare | 343,077 | 321,093 | 810,387 | 902,271 |
| Fuel and power | 780,079 | 543,353 | 2,076,177 | 1,667,555 |
| Repairs and maintenance | 76,755 | 63,216 | 328,919 | 229,352 |
| Depreciation / amortization | 191,591 | 215,416 | 703,919 | 663,254 |
| Consumable stores | 54,689 | 52,219 | 138,966 | 146,277 |
| Staff recruitment, training, safety and other expenses | 20,497 | 9,399 | 48,407 | 45,268 |
| Purchased services | 94,401 | 62,580 | 367,385 | 194,803 |
| Travel | 10,377 | 33,526 | 58,091 | 72,945 |
| Communication, stationery and other office expenses | 24,691 | 8,383 | 65,601 | 30,536 |
| Insurance | 20,548 | 25,136 | 61,727 | 74,235 |
| Rent, rates and taxes | 35,371 | 4,194 | 56,927 | 10,393 |
| Other expenses | 29,242 | 20,815 | 45,171 | 50,547 |
| Manufacturing cost | 5,278,491 | 4,092,377 | 15,685,892 | 11,023,320 |
| Add: Opening stock of work-in-process | 48,535 | 18,393 | 45,297 | 23,382 |
| Less: Closing stock of work-in-process | 50,858 | 26,039 | 50,858 | 26,039 |
| | (2,323) | (7,646) | (5,561) | (2,657) |
| Cost of goods manufactured | 5,276,168 | 4,084,731 | 15,680,331 | 11,020,663 |
| Add: Opening stock of finished goods manufactured | 898,371 | 891,287 | 1,194,921 | 956,457 |
| Less: Closing stock of finished goods manufactured | 1,246,875 | 821,510 | 1,246,875 | 821,510 |
| | (348,504) | 69,777 | (51,954) | 134,947 |
| Cost of goods sold - own manufactured product | 4,927,664 | 4,154,508 | 15,628,377 | 11,155,610 |
| - purchased product | 2,333,756 | 1,799,436 | 3,225,604 | 4,563,838 |
| - others | 273,415 | 80,632 | 705,955 | 287,044 |
| | <u>7,534,835</u> | <u>6,034,576</u> | <u>19,559,936</u> | <u>16,006,492</u> |

Third Quarter 2008

(Amounts in thousand)

18. SELLING AND DISTRIBUTION EXPENSES

| | 3 months ended September 30, 2008 | 3 months ended September 30, 2007 | 9 months ended September 30, 2008 | 9 months ended September 30, 2007 |
|--|--|--|--|--|
| | (Rupees) | | | |
| Salaries, wages and staff welfare | 198,384 | 214,243 | 714,078 | 590,019 |
| Staff recruitment, training, safety and other expenses | 30,940 | 11,345 | 56,569 | 53,640 |
| Product transportation and handling | 198,276 | 302,822 | 686,650 | 814,470 |
| Repairs and maintenance | 12,350 | 2,765 | 27,518 | 9,238 |
| Advertising and sales promotion | 240,084 | 201,417 | 680,123 | 589,054 |
| Rent, rates and taxes | 65,271 | 36,228 | 142,235 | 94,890 |
| Communication, stationery and other office expenses | 47,367 | 7,875 | 133,122 | 50,266 |
| Travel | 33,784 | 31,330 | 115,506 | 84,694 |
| Depreciation / amortization | 18,447 | 19,732 | 62,423 | 49,331 |
| Purchased services | 64,512 | 28,535 | 215,869 | 43,429 |
| Other expenses | 56,356 | 41,257 | 98,199 | 95,123 |
| | 965,771 | 897,549 | 2,932,292 | 2,474,154 |

19. TAXATION

19.1 The Holding Company in its tax return for tax year 2007 claimed the benefit of Group Relief under section 59 B of Income Tax Ordinance, 2001 (the Ordinance) on losses acquired for an equivalent cash consideration from Engro Foods Limited (EFL), a wholly owned subsidiary company, amounting to Rs. 428,744.

During the period ended September 30, 2008, an audit was conducted by the tax department for tax year 2007 and an assessment order was issued challenging the claiming of benefit of Group Relief by the Company and certain other issues. Consequently, Company filed an appeal against issues raised by the tax department. Gross demand amounting to Rs. 476,479 was raised out of which Company paid an amount of Rs. 70,000. Stay for payment of balance amount has been granted till November 30, 2008 or the decision of the learned ITAT whichever is earlier. Company is reasonably confident that the issue of Group Relief will be decided in its favor.

Further, the Company has also agreed to acquire income year 2007's losses of EFL and accordingly has recognized a liability of Rs. 622,103 (Note 11) in the financial statements being the equivalent tax effect of the losses to be acquired. These losses have been accounted for in the income tax return for income year 2007 of the Holding Company filed with income tax department.

19.2 The Holding Company has filed tax returns up to income year 2007. All assessments up to income year 2002 have been finalized by the Department and appealed against. For income years June 1995 and June 1996, assessments were set-aside by the Commissioner (Appeals) which was maintained by the Income Tax Appellate Tribunal (ITAT). Department is currently conducting hearings on this set-aside.

The appeals for income years ended June 1997, December 1997 and December 1998 have been decided in favor of the Holding Company by the appellate authorities. For June 1997 and December 1997 the Holding Company has filed an appeal before ITAT on grounds of error in calculation of depreciation which it believes to be an error of fact and should be rectified. For December 1998, the Holding Company has received favorable decision from the Commissioner (Appeals) on the issue of incorporating correct turnover numbers in the assessment.

For income years December 1999 to December 2002, the Holding Company is in Appeal with ITAT on all these years on the most important contentious issue of apportionment of gross profit and selling and distribution expenses. The Holding Company has also filed reference with Alternative Dispute Resolution Committee (ADRC) of Federal Board of Revenue (FBR) on the issue of apportionment of gross profit and selling and distribution expenses for these four years. A favorable decision in this respect has been received. For these four years, the Department has also filed appeals with ITAT on certain issues which were decided in favor of the Holding Company by the Commissioner (Appeals).

For income years 2003 - 2007 income tax returns have been filed under self assessment scheme by the Holding Company.

The Holding Company is confident that all pending issues will be ultimately resolved without any additional liability.

(Amounts in thousand)

20. EARNINGS PER SHARE - BASIC AND DILUTED

| | 3 months ended September 30, 2008 | 3 months ended September 30, 2007 | 9 months ended September 30, 2008 | 9 months ended September 30, 2007 |
|---|---|---|---|---|
| | (Rupees) | | | |
| Profit after taxation (attributable to the shareholders of Holding Company) | 809,831 | 516,334 | 3,160,523 | 1,375,661 |
| | (Restated) | | (Restated) | |
| Weighted average number of Ordinary Shares (In thousand) | 211,935 | 190,382 | 204,826 | 187,698 |

The shares issued by Holding Company under Employee Share Option Scheme may have a potential dilutive impact on basic earnings per share in future periods.

21. CASH GENERATED FROM OPERATIONS

| | 9 months ended September 30, 2008 | 9 months ended September 30, 2007 |
|---|---|---|
| | (Rupees) | |
| Profit before taxation | 4,734,532 | 2,249,377 |
| Adjustment for non-cash charges and other items: | | |
| - Depreciation and amortization | 766,642 | 712,585 |
| - Profit on disposal of fixed assets | (70,438) | (1,598) |
| - Provision for retirement and other service benefits | 140,038 | 127,270 |
| - Depreciation on revaluation surplus arising on business combination | 4,595 | 35,706 |
| - Employee share compensation expense | 63,890 | - |
| - Employee housing compensation expense | 34,670 | - |
| - Income on deposits / other financial assets | (65,985) | (617,602) |
| - Share of income from joint venture company | (154,798) | (177,509) |
| - Financial charges | 1,208,068 | 538,705 |
| - Working capital changes (note 21.1) | (12,258,425) | (5,117,173) |
| | <u>(5,597,211)</u> | <u>(2,250,239)</u> |

21.1 Working capital changes

(Increase) / decrease in current assets

| | | |
|---|---------------------|--------------------|
| - Stores, spares and loose tools | (209,576) | (113,925) |
| - Stock-in-trade | (7,609,476) | (3,579,666) |
| - Trade debts | 560,926 | (1,665,534) |
| - Loans, advances, deposits and prepayments | (325,083) | (617,776) |
| - Other receivables and other assets | (3,371,123) | 76,864 |
| | <u>(10,954,332)</u> | <u>(5,900,037)</u> |

Increase / (decrease) in current liabilities

| | | |
|---|---------------------|--------------------|
| - Trade and other payables including other service benefits - net | (1,304,093) | 782,864 |
| | <u>(1,304,093)</u> | <u>782,864</u> |
| | <u>(12,258,425)</u> | <u>(5,117,173)</u> |

22. CASH AND CASH EQUIVALENTS

| | | |
|-----------------------------|--------------------|------------------|
| Cash and bank balances | 1,067,462 | 4,411,007 |
| Short term investments | 1,294,220 | 6,745,784 |
| Less: Short-term borrowings | 7,269,034 | 5,971,515 |
| | <u>(4,907,352)</u> | <u>5,185,276</u> |

Third Quarter 2008

(Amounts in thousand)

23. SEGMENT REPORTING

A business segment is a group of assets and operations engaged in providing products that are subject to risk and returns that are different from those of other business segments.

| Type of segments | Nature of business |
|------------------|--|
| Fertilizer | Manufacture, purchase and market fertilizers. |
| Polymer | Manufacture, market and sell Poly Vinyl Chloride (PVC), PVC compounds and related chemicals. |
| Food | Manufacture, process and sell dairy food products. |
| Other operations | Includes Independent Power Projects (IPP) & engineering and automation businesses. |

| SEGMENTS | Revenue | | | | Profit/(loss) after tax | | | | Assets | |
|---------------------|-------------------|-------------------|-------------------|------------------|-------------------------|------------------|----------------|----------------|-------------------|-------------------|
| | 9 months ended | | 3 months ended | | 9 months ended | | 3 months ended | | Unaudited | Audited |
| | September 30, | | September 30, | | September 30, | | September 30, | | September 30, | December 31, |
| | 2008 | 2007 | 2008 | 2007 | 2008 | 2007 | 2008 | 2007 | 2008 | 2007 |
| Fertilizer | 14,681,956 | 13,083,392 | 5,857,711 | 4,963,854 | 3,330,819 | 2,068,084 | 961,550 | 548,937 | 57,614,260 | 40,442,179 |
| Polymer | 6,536,068 | 4,691,457 | 2,167,314 | 1,668,869 | 589,376 | 306,816 | 160,918 | 126,216 | 15,940,696 | 9,464,191 |
| Food | 5,660,568 | 2,455,565 | 2,152,803 | 1,007,177 | (543,899) | (430,025) | (149,766) | (142,263) | 6,268,794 | 4,329,423 |
| Other operations | 1,247,933 | 935,326 | 486,709 | 305,389 | (131,215) | (251,156) | (91,617) | (109,986) | 4,238,166 | 2,810,017 |
| Elimination - net | (3,687) | - | (3,687) | - | 119,798 | (346,764) | (37,923) | 71,122 | (10,334,341) | (7,813,438) |
| Consolidated | 28,122,838 | 21,165,740 | 10,660,850 | 7,945,289 | 3,364,879 | 1,346,955 | 843,162 | 494,026 | 73,727,575 | 49,232,372 |

24. TRANSACTIONS WITH RELATED PARTIES

Associates

| | 9 months ended September 30, 2008 | 9 months ended September 30, 2007 |
|---|---|---|
| | (Rupees) | (Rupees) |
| Purchases and services | 8,946,044 | 4,847,023 |
| Sale of goods / services rendered | 1,840 | 967 |
| Retirement benefits | 87,837 | 70,437 |
| Dividends received | 157,500 | 157,500 |
| Dividends paid | 420,054 | 425,976 |
| Right shares issued (including share premium) | 1,413,643 | 1,317,059 |

Others

| | | |
|---|---------|--------|
| Dividend paid | 13,411 | 5,297 |
| Remuneration paid to key management personnel / directors | 236,069 | 81,326 |
| Right shares issued (including share premium) to key management personnel / directors | 26,889 | 17,535 |

Balance due from Joint Venture

| | Unaudited September 30, 2008 | Audited December 31, 2007 |
|---|------------------------------------|---------------------------------|
| Joint Ventures (includes dividend receivable of Rs. 90,000 (2007: Rs.90,000) from Engro Vopak Terminal Limited) | 93,134 | 88,931 |

25. NON-ADJUSTING EVENT AFTER BALANCE SHEET DATE

The Board of Directors of the Holding Company have declared a second interim dividend for the year ending December 31, 2008 of Rs. 2.00 per share (December 31, 2007 : Rs. 3.00 per share final cash dividend), at their meeting held on October 28, 2008. These consolidated condensed interim financial statements for the nine months ended September 30, 2008 do not include the effect of the declared cash dividends which will be accounted for in the subsequent accounting period.

26. DATE OF AUTHORIZATION FOR ISSUE

These financial statements were authorized for issue on October 28, 2008 by the Board of Directors of the Holding Company.

Hussain Dawood
Chairman

Asad Umar
President and Chief Executive

Third Quarter 2008



Company Information

Board of Directors

Hussain Dawood, Chairman
Asad Umar, President and Chief Executive
Arshad Nasar
Isar Ahmad
Shahzada Dawood
Shabbir Hashmi
Asif Qadir
Khalid Mansoor
Khalid Siraj Subhani
Ruhail Mohammed

Company Secretary

Andalib Alavi

Chief Financial Officer

Ruhail Mohammed

Members of Audit Committee

Shabbir Hashmi, Chairman
Isar Ahmad
Shahzada Dawood
Arshad Nasar

The secretary of committee is Naveed A. Hashmi, Corporate Audit Manager.

Auditors

KPMG Taseer Hadi & Co.
Chartered Accountants

Share Registrar

M/s. FAMCO Associates (Private) Limited
(Formerly Ferguson Associates (Private) Limited)
Fourth Floor, State Life Building 2-A, I.I. Chundrigar Road, Karachi - 74000.

Bankers

Allied Bank of Pakistan Limited
Askari Commercial Bank Limited
Bank Al-Falah Limited
Bank Al-Habib Limited
Bank of Punjab Limited
Citibank N.A.
Crescent Commercial Bank Ltd.
Deutsche Bank
Dubai Islamic Bank
Faysal Bank Limited
Habib Bank Limited
JS Bank Limited
MCB Bank Limited
Meezan Bank Limited
National Bank of Pakistan
Royal Bank of Scotland
Standard Chartered Bank (Pakistan) Limited
The Hongkong and Shanghai Banking Corporation Limited
United Bank Limited

Registered Office

7th & 8th Floors, The Harbor Front Building, HC # 3, Marine Drive, Block-4, Clifton, Karachi, Pakistan.

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