ENGRO POLYMER AND CHEMICALS LIMITED

CONDENSED INTERIM
FINANCIAL INFORMATION (UNAUDITED)
FOR THE HALF YEAR ENDED JUNE 30, 2015



A. F. FERGUSON & CO.

AUDITORS' REPORT TO THE MEMBERS ON REVIEW OF CONDENSED INTERIM FINANCIAL INFORMATION

Introduction

We have reviewed the accompanying condensed interim balance sheet of Engro Polymer and Chemicals Limited as at June 30, 2015 and the related condensed interim profit and loss account, condensed interim statement of comprehensive income, condensed interim statement of changes in equity and condensed interim statement of cash flows, together with the notes forming part thereof (here-in-after referred to as the "condensed interim financial information") for the half year then ended. Management is responsible for the preparation and presentation of this condensed interim financial information in accordance with approved accounting standards as applicable in Pakistan for interim financial reporting. Our responsibility is to express a conclusion on this condensed interim financial information based on our review.

The figures of the condensed interim profit and loss account and condensed interim statement of comprehensive income for the quarters ended June 30, 2015 and 2014 have not been reviewed, as we are required to review only the cumulative figures for the half year ended June 30, 2015.

Scope of Review

We conducted our review in accordance with International Standard on Review Engagements 2410, "Review of Interim Financial Information Performed by the Independent Auditor of the Entity". A review of interim financial information consists of making inquiries, primarily of persons responsible for financial and accounting matters, and applying analytical and other review procedures. A review is substantially less in scope than an audit conducted in accordance with International Standards on Auditing and consequently does not enable us to obtain assurance that we would become aware of all significant matters that might be identified in an audit. Accordingly, we do not express an audit opinion.

Conclusion

Based on our review, nothing has come to our attention that causes us to believe that the accompanying condensed interim financial information as of and for the half year ended June 30, 2015 is not prepared, in all material respects, in accordance with approved accounting standards as applicable in Pakistan for interim financial reporting.

Chartered Accountants

Karachi

Date: August 20, 2015

Engagement Partner: Waqas A. Sheikh

ENGRO POLYMER AND CHEMICALS LIMITED CONDENSED INTERIM BALANCE SHEET AS AT JUNE 30, 2015

(Amounts in thousand)

| (Amounts in thousand) | | Unaudited June 30, 2015 | Audited December 31, 2014 |
|--|------|-------------------------------|---|
| | Note | Rup | ees |
| ASSETS | | | 1907 |
| Non-Current Assets | | | |
| Property, plant and equipment Intangible assets | -5 | 16,499,826 86,717 | 16,923,190 51,847 |
| Long term investment - at cost Long term loans and advances | 6 | 50,000 69,432 1,171,634 | 50,000 66,351 966,120 |
| Deferred taxation | 6 | 17,877,609 | 18,057,508 |
| Current Assets | | 17,017,000 | |
| Stores, spares and loose tools | | 1,566,014 | 1,476,761 |
| Stock-in-trade | | 1,981,446 | 3,897,503 |
| Trade debts - considered good | 7 | 309,609 | 554,666 |
| Loans, advances, deposits, prepayments and other receivables | 8 | 324,016 | 535,690 |
| Taxes recoverable | 9 | 1,109,713 | 1,091,859 |
| Short term investments | | 207,898 | 150,012 |
| Cash and bank balances | | 75,591 | 537,185 |
| | | 5,574,287 | 8,243,676 |
| TOTAL ASSETS | | 23,451,896 | 26,301,184 |
| EQUITY AND LIABILITIES | | | |
| Equity | | | |
| Share capital | | 6,634,688 | 6,634,688 |
| Share premium | | 964,029 | 964,029 |
| Hedging reserve | | (21,950) | (29,757) |
| Accumulated loss | * | (2,070,112) | (1,629,890) |
| | | 5,506,655 | 5,939,070 |
| Non-Current Liabilities | | =-, | |
| Long term borrowings | 10 | 4,484,219 | 6,098,708 |
| Derivative financial instruments | 11 | 4,515,576 | 6,143,122 |
| Current Liabilities | | , , | , |
| Current portion of long term borrowings Derivative financial instruments - at fair value | 10 | 3,294,490 | 3,016,196 |
| through profit or loss Service benefit obligations | 11 | 42,692 23,993 | 119,571 39,737 |
| Short term borrowings | 12 | 2,626,159 | 600,000 |
| Trade and other payables | 13 | 5,879,403 | 9,336,520 |
| Accrued interest / mark-up | | 51,743 | 92,785 |
| Provisions | 14 | 1,511,185 | 1,014,183 |
| | | 13,429,665 | 14,218,992 |
| TOTAL EQUITY AND LIABILITIES | | 23,451,896 | 26,301,184 |
| Commitments | 15 | | |

The annexed notes 1 to 22 form an integral part of this condensed interim financial information.

Mas.

Chief Executive

ENGRO POLYMER AND CHEMICALS LIMITED CONDENSED INTERIM PROFIT AND LOSS ACCOUNT (UNAUDITED) FOR THE HALF YEAR ENDED JUNE 30, 2015

[Amounts in thousand except for earnings / (loss) per share]

| | Quarter ended | | Half year ended | | |
|---|------------------|------------------|------------------|------------------|--|
| | June 30, 2015 | June 30, 2014 | June 30, 2015 | June 30, 2014 | |
| | | Rupe | ees | | |
| Net revenue | 5,715,564 | 6,535,652 | 12,417,010 | 11,902,528 | |
| Cost of sales | (5,300,334) | (5,702,483) | (11,234,023) | (10,262,557) | |
| Gross profit | 415,230 | 833,169 | 1,182,987 | 1,639,971 | |
| Distribution and marketing expenses | (292,673) | (343,403) | (670,822) | (665,743) | |
| Administrative expenses | (181,802) | (171,254) | (323,657) | (309,594) | |
| Other operating expenses | (77,434) | (105,106) | (145,117) | (127,736) | |
| Other income | 22,640 | 33,618 | 42,620 | 157,591 | |
| Operating profit / (loss) | (114,039) | 247,024 | 86,011 | 694,489 | |
| Finance costs | (286,071) | (297,343) | (612,685) | (390,053) | |
| Profit / (Loss) before taxation | (400,110) | (50,319) | (526,674) | 304,436 | |
| Taxation | 72,841 | 23,934 | 91,398 | (85,360) | |
| Profit / (Loss) for the period | (327,269) | (26,385) | (435,276) | 219,076 | |
| | | 10 | | | |
| Earnings / (Loss) per share - basic and diluted | (0.49) | (0.04) | (0.66) | 0.33 | |

The annexed notes 1 to 22 form an integral part of this condensed interim financial information.

Director

offer.

Chief Executive

ENGRO POLYMER AND CHEMICALS LIMITED CONDENSED INTERIM STATEMENT OF COMPREHENSIVE INCOME (UNAUDITED) FOR THE HALF YEAR ENDED JUNE 30, 2015

(Amounts in thousand)

| | Quarter | ended | Half year ended | | |
|--|------------------|------------------|------------------|---|--|
| | June 30, 2015 | June 30, 2014 | June 30, 2015 | June 30, 2014 | |
| | 1 | Rupe | es | 300 E0 20 20 20 20 20 20 20 20 20 20 20 20 20 | |
| Profit / (Loss) for the period | (327,269) | (26,385) | (435,276) | 219,076 | |
| Other comprehensive income: | | | | | |
| Items that will not be reclassified to profit or loss | | | | 2 | |
| Deferred tax charge relating to revaluation of equity related items | (4,946) | (1,649) | (4,946) | (1,649) | |
| Items that may be reclassified subsequently to profit or loss | | | | | |
| Hedging reserve | | | | | |
| Gain / (Loss) arising during the period | 8,754 | (35,676) | (5,040) | 37,555 | |
| Reclassification adjustments for losses / (gains) included in profit or loss | 8,935 | 5,868 | 18,097 | (20,386) | |
| Income tax relating to hedging reserve | (6,779) | 9,506 | (5,250) | (6,466) | |
| 0.0 | 10,910 | (20,302) | 7,807 | 10,703 | |
| Other comprehensive gain / (loss) for the period - net of tax | 5,964 | (21,951) | 2,861 | 9,054 | |
| Total comprehensive income / (loss) for the period | (321,305) | (48,336) | (432,415) | 228,130 | |

The annexed notes 1 to 22 form an integral part of this condensed interim financial information.

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Chief Executive

ENGRO POLYMER AND CHEMICALS LIMITED CONDENSED INTERIM STATEMENT OF CHANGES IN EQUITY (UNAUDITED) FOR THE HALF YEAR ENDED JUNE 30, 2015

(Amounts in thousand)

| | | CAPITAL REVENUE | | NUE | |
|--|---------------|-----------------|-----------------|------------------|-------------|
| | Share capital | Share premium | Hedging reserve | Accumulated loss | Total |
| | | X | Rupees | | |
| Balance as at January 1, 2014 (Audited) | 6,634,688 | 964,029 | (52,804) | (612,103) | 6,933,810 |
| Total comprehensive income for the half year ended June 30, 2014 | - | _ | 10,703 | 217,427 | 228,130 |
| Balance as at June 30, 2014 (Unaudited) | 6,634,688 | 964,029 | (42,101) | (394,676) | 7,161,940 |
| Total comprehensive loss for the half year ended December 31, 2014 | 30 | - | 12,344 | (1,235,214) | (1,222,870) |
| Balance as at December 31, 2014 (Audited) | 6,634,688 | 964,029 | (29,757) | (1,629,890) | 5,939,070 |
| Total comprehensive loss for the half year ended June 30, 2015 | - | _ | 7,807 | (440,222) | (432,415) |
| Balance as at June 30, 2015 (Unaudited) | 6,634,688 | 964,029 | (21,950) | (2,070,112) | 5,506,655 |

The annexed notes 1 to 22 form an integral part of this condensed interim financial information.

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Chief Executive

ENGRO POLYMER AND CHEMICALS LIMITED CONDENSED INTERIM STATEMENT OF CASH FLOWS (UNAUDITED) FOR THE HALF YEAR ENDED JUNE 30, 2015

(Amounts in thousand)

| | | Half year | ended |
|--|------|---|--|
| | | June 30, 2015 | June 30, 2014 |
| | Note | Rupe | |
| CASH FLOWS FROM OPERATING ACTIVITIES | | es a | |
| Cash generated from operations Finance costs paid Long term loans and advances Payment against employee service benefits Income tax paid | 16 | (23,118) (653,727) (3,081) (15,744) (142,166) | 1,654,198 (393,905) (3,541) (47,045) (178,462) |
| Net cash (utilized in) / generated from operating activities | | (837,836) | 1,031,245 |
| CASH FLOWS FROM INVESTING ACTIVITIES | | | * y |
| Purchases of property, plant and equipment Purchases of intangible assets Proceeds from disposal of property, plant and equipment Dividend from subsidiary Income on bank deposits | | (212,086) (41,341) 8,740 - 28,365 | (471,343) (14,819) 4,635 100,000 40,966 |
| Net cash utilized in investing activities | | (216,322) | (340,561) |
| CASH FLOWS FROM FINANCING ACTIVITIES | | | |
| Repayments of long term borrowings Proceeds from short term borrowings | | (1,375,709) 700,000 | (1,069,440) |
| Net cash utilized in financing activities | | (675,709) | (769,440) |
| Net decrease in cash and cash equivalents | | (1,729,867) | (78,756) |
| Cash and cash equivalents at beginning of the period | | 687,197 | 994,273 |
| Cash and cash equivalents at end of the period | 17 | (1,042,670) | 915,517 |

The annexed notes 1 to 22 form an integral part of this condensed interim financial information.

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Chief Executive

ENGRO POLYMER AND CHEMICALS LIMITED NOTES TO THE CONDENSED INTERIM FINANCIAL INFORMATION (UNAUDITED) FOR THE HALF YEAR ENDED JUNE 30, 2015

(Amounts in thousand)

1. LEGAL STATUS AND OPERATIONS

Engro Polymer and Chemicals Limited (the Company) was incorporated in Pakistan in 1997 under the Companies Ordinance, 1984. The Company is listed on Karachi, Lahore and Islamabad Stock Exchanges.

The Company is a subsidiary of Engro Corporation Limited (the Holding Company). The address of its registered office is 16th Floor, The Harbor Front Building, HC-3 Marine Drive, Block 4 Clifton, Karachi. The Company's principal activity is to manufacture, market and sell Poly Vinyl Chloride (PVC), Vinyl Chloride Monomer (VCM), Caustic soda and other related chemicals. The Company is also engaged in supply of surplus power generated from its power plants to Engro Fertilizers Limited.

2. BASIS OF PREPARATION

This condensed interim financial information of the Company for the half year ended June 30, 2015 is unaudited and has been prepared in accordance with the requirements of the International Accounting Standard 34 – 'Interim Financial Reporting' and provisions of and directives issued under the Companies Ordinance, 1984 (the Ordinance). In case where requirements differ, the provisions of or directives issued under the Ordinance have been followed. This condensed interim financial information does not include all the information required for annual financial statements and therefore should be read in conjunction with the audited annual financial statements of the Company for the year ended December 31, 2014.

3. ACCOUNTING POLICIES

- The accounting policies and the methods of computation adopted in the preparation of this condensed interim financial information are consistent with those applied in the preparation of the annual financial statements for the year ended December 31, 2014.
- There are certain new International Financial Reporting Standards (standards), amendments to published standards and interpretations that are mandatory for the financial year beginning on January 1, 2015. These new standards include IFRS 13 "Fair value measurement" which only adds certain disclosure requirements with respect to the fair value accounting. Other than IFRS 13, the new standards, amendments and interpretations are considered not to be relevant or to have any significant effect on the Company's financial reporting and operations and are, therefore, not disclosed in the condensed interim financial information.
- Taxes on income in the interim periods are accrued using the tax rate that would be applicable to expected total annual profit or loss.

4. ACCOUNTING ESTIMATES

The preparation of this condensed interim financial information in conformity with the approved accounting standards requires the use of certain critical accounting estimates. It also requires management to exercise its judgment in the process of applying the Company's accounting policies. Estimates and judgments are continually evaluated and are based on historical experience and other factors, including expectation of future events that are believed to be reasonable under the circumstances. Actual results may differ from these estimates.



6.

During the preparation of this condensed interim financial information, the significant judgments made by management in applying the Company's accounting policies and the key sources of estimation and uncertainty were the same as those that apply to annual audited financial statements for the year ended December 31, 2014.

| | | Unaudited June 30, 2015 | Audited December 31, 2014 |
|-----|---|---|--|
| | | Ru _l | oees ——— |
| 5. | PROPERTY, PLANT AND EQUIPMENT | | |
| | Operating assets, at net book value - notes 5.1 and 5.2 Capital work-in-progress Capital spares | 16,089,250 326,520 84,056 | 16,472,475 366,659 84,056 |
| | | 16,499,826 | 16,923,190 |
| 5.1 | Additions to operating assets during the period / year were as follows: | | |
| | Building on leasehold land Plant and machinery Furniture, fixtures and equipment Vehicles | 1,100 239,760 8,666 2,700 252,226 | 3,611 849,384 29,149 - 882,144 |

During the period, assets costing Rs. 24,403 (December 31, 2014: Rs. 34,586), having net book value of Rs. 9,723 (December 31, 2014: Rs. 11,002) were disposed off for Rs. 8,670 (December 31, 2014: Rs. 11,836) and assets costing Rs. 125 (December 31, 2014: Rs. 42,747) having net book value of Rs. 46 (December 31, 2014: Rs. 8,093) were written-off in respect of which insurance claim of Rs. 70 (December 31, 2014: Rs. 188) has been received.

| | Unaudited June 30, 2015 ———Ru | Audited December 31, 2014 |
|---|--|---------------------------|
| DEFERRED TAXATION | | |
| Credit balances arising due to: | | |
| - accelerated tax depreciation | (3,144,040) | (3,517,629) |
| Debit balances arising due to: | | |
| - recoupable carried forward tax losses - note 6.1 | 3,389,617 | 3,628,101 |
| - recoupable minimum turnover tax - note 6.2 | 264,984 | 154,348 |
| - unpaid liabilities | 90,036 | 88,283 |
| - provision for Gas Infrastructure Development Cess, | | |
| Custom Duty and Special Excise Duty | 451,829 | 314,747 |
| - provision for net realizable value against stock-in-trade | 51,688 | 220,655 |
| provision for slow moving stores and spares | 8,646 | 8,545 |
| - fair value of hedging instruments | 9,407 | 14,657 |
| - share issuance cost, net to equity | 49,467 | 54,413 |
| | 4,315,674 | 4,483,749 |
| | 1,171,634 | 966,120 |
| | 0.1 | / |

- Deferred income tax asset is recognized for tax losses available for carry-forward to the extent that the realization of the related tax benefit through future taxable profits is probable. The aggregate tax losses available for carry-forward as at June 30, 2015 amount to Rs. 11,298,723 (December 31, 2014: Rs.10,994,246) which are entirely attributable to unabsorbed tax depreciation.
- During the period, the Company has recognized deferred tax asset on recoupable minimum turnover tax in respect of current period amounting to Rs. 110,636 and maintained deferred tax on minimum turnover tax in respect of tax year 2015 amounting to Rs. 154,348 as the Company, based on its financial projections, expects to recoup it in the ensuing years. Further, in 2013, the High Court of Sindh, in respect of another company, overturned the interpretation of the Appellate Tribunal on Section 113 (2) (c) of the Income Tax Ordinance, 2001 and decided that minimum turnover tax cannot be carried forward where there is no tax paid on account of loss for the year or carried forward losses. The Company's management is however of the view, duly supported by the legal advisor, that the above order would not be maintained by the Supreme Court, which the Company intends to approach, if required. Accordingly, the Company has recognized deferred tax asset on recoupable minimum turnover tax.

| | | Unaudited June 30, 2015 | Audited December 31, 2014 |
|-----|---|---|---|
| | | Ru | pees ——— |
| 7. | TRADE DEBTS - considered good | | |
| | Secured Unsecured - note 7.1 | 167,486 142,123 309,609 | 464,597 90,069 554,666 |
| | | | |
| 7.1 | Includes amounts due from the following related parties: | | |
| | Engro Foods LimitedEngro Fertilizers LimitedMitsubishi Corporation | 154 12,792 - 12,946 | 1,492 4,752 135,342 141,586 |
| 8. | LOANS, ADVANCES, DEPOSITS, PREPAYMENTS AND OTHER RECEIVABLES | | |
| | These include receivables from the following related parties: | | * |
| | Engro Vopak Terminal Limited Engro Fertilizers Limited Engro Elengy Limited Engro Foods Limited Engro Powergen Limited Engro Powergen Qadirpur Limited | 1,256 15,127 307 34 10 1,179 | 9,754 - - - 9 9,763 |
| | | ,510 | |



9. TAXES RECOVERABLE

9.1 Tax Year 2008

The Deputy Commissioner Inland Revenue (DCIR) through the order dated November 26, 2009 raised a tax demand of Rs. 213,172. The demand arose as a result of additions on account of trading liabilities of Rs. 47,582 under section 34(5) of the Income Tax Ordinance, 2001 (the Ordinance); disallowance of provision for retirement benefits of Rs. 5,899; addition of imputed interest on loans to employees and executives to income of Rs. 16,069; disallowance of finance cost of Rs. 134,414 and not considering adjustment of minimum tax paid for tax years 2004 to 2007 against the above demand.

The Company filed an appeal against the aforesaid order before the Commissioner Inland Revenue Appeals [CIR(A)], but discharged the entire demand through adjustment against assessed refunds of Rs. 180,768 and paying the balance of Rs. 32,404 'under protest'. Through his appellate order, the CIR(A) maintained certain additions aggregating Rs. 189,810 including finance cost amounting to Rs. 134,414 and remanded back the issue of imputed interest on loans to employees and executives and directed the DCIR to allow credit of the minimum tax charged for the period of tax years 2004 to 2007. An appeal against the said appellate order was filed by the Company before the Appellate Tribunal Inland Revenue (ATIR). The department also filed an appeal against the said appellate order challenging the actions of the CIR(A).

In 2013, the ATIR issued an order whereby the aforementioned appeal was disposed off by accepting Company's position except for additions on account of trading liabilities to the extent of Rs. 20,280 and minimum turnover tax for tax years 2004 and 2007 to the extent of Rs. 19,692 and Rs. 7,300 respectively, which were maintained.

The Company filed a reference to the High Court of Sindh against the additions maintained by ATIR. Likewise, the tax department also filed reference to the High Court of Sindh against the order passed by the ATIR in favour of the Company. The management of the Company, based on the advice of its tax consultant, is confident that the ultimate outcome of the aforementioned matters would be favorable and, accordingly, has not recognized the effects for the same.

9.2 Tax Year 2009

The DCIR through his order dated November 30, 2010 raised a tax demand of Rs. 163,206. The demand arose as a result of disallowance of finance cost of Rs. 457,282; additions of trading liabilities to income of Rs. 21,859 under section 34(5) of the Ordinance; disallowance of provision for retirement benefits of Rs. 14,239; disallowance of provision against Special Excise Duty refundable of Rs. 36,689; addition of imputed interest on loans to employees and executives to income of Rs. 20,599 and not considering net loss.

The entire demand of Rs. 163,206 was adjusted against assessed tax refunds and an appeal was filed by the Company before the CIR(A). Through his appellate order, the CIR(A) maintained certain additions aggregating to Rs. 493,971 including disallowance of finance cost amounting to Rs. 457,282 and remanded back the issue of imputed interest on loans to employees and executives. An appeal against the said appellate order was filed before the ATIR. The department also filed an appeal against the said appellate order challenging the action of CIR(A), regarding deletion of addition on account of provision for the retirement benefits.



In 2013, the ATIR issued an order whereby the aforementioned appeal was disposed off by accepting Company's position except for additions on account of SED provision of Rs. 36,689 and imputed interest on loans to employees and executives to the extent of Rs. 17,430, which were maintained.

The Company filed a reference to the High Court of Sindh against the additions maintained by ATIR. Likewise, the tax department also filed reference to the High Court of Sindh against the order passed by the ATIR in favour of the Company. The management of the Company, based on the advice of its tax consultant, is confident that the ultimate outcome of the aforementioned matters would be favorable and, accordingly, has not recognized the effects for the same.

10. LONG TERM BORROWINGS, secured

| 770- | | | | Unaudited June 30, | Audited December 31, |
|--|----------------------------|----------------|---------------|-----------------------|-------------------------|
| Title | Mark-up rate | | Ilments | 2015 | 2014 |
| | per annum | Number | Commencing | Киј | oees |
| | | | from | | |
| Syndicated term finance I | 6 months KIBOR + 2.25% | 13 half yearly | November 2010 | 1,985,361 | 2,530,284 |
| Syndicated term finance II | 6 months KIBOR + 3% | 13 half yearly | June 2010 | 399,965 | 566,842 |
| Syndicated term finance IV | 6 months KIBOR + 2.55% | 6 half yearly | May 2013 | 83,333 | 166,667 |
| Syndicated term finance V | 6 months KIBOR + 1.5% | 8 half yearly | June 2015 | 1,156,869 | 1,322,136 |
| Bilateral loan I | 6 months KIBOR + 2% | 6 half yearly | June 2016 | 543,340 | 542,388 |
| Master Istisna III | 6 months KIBOR + 2% | 6 half yearly | June 2015 | 200,000 | 200,000 |
| Master Istisna IV | 6 months KIBOR + 2.6% | 6 half yearly | April 2016 | 100,000 | 100,000 |
| International Finance Corporation (IFC) | 6 months LIBOR + 2.6 to 3% | 15 half yearly | June 2010 | 1,614,091 | 1,991,687 |
| Bilateral Ioan II | 6 months KIBOR + 1.35% | 6 half yearly | June 2017 | 847,875 | 847,450 |
| Bilateral Ioan III | 6 months KIBOR + 1.35% | 6 half yearly | June 2017 | 847,875 | 847,450 |
| | | | | 7,778,709 | 9,114,904 |
| Less: Current portion shown under curren | t liabilities | | | (3,294,490) | (3,016,196) |
| | | | | 4,484,219 | 6,098,708 |

Under the terms of the agreements for long term borrowings from International Finance Corporation (IFC) and Syndicate banks and under the bilateral loans agreements, the Company is required to comply with certain debt covenants. The Company is not in compliance with some of these debt covenants and has notified the concerned financial institutions. The Company has already obtained approval from the shareholders for issuance of preference shares during the current period, by way of right issue, amounting to Rs. 4,000,000 to improve the Company's financial position and ratios.

11. DERIVATIVE FINANCIAL INSTRUMENTS

- As at June 30, 2015, the Company has outstanding interest rate swap agreements with banks for notional amounts aggregating US\$ 10,668 (December 31, 2014: US \$ 13,334) to hedge its interest rate exposure on floating rate foreign currency borrowings from International Finance Corporation (IFC). Under the swap agreements, the Company would receive six month USD-LIBOR on respective notional amounts and will pay fix rates, which will be settled semi-annually.
- As at June 30, 2015, the Company has outstanding Exchange Rate Forward agreements with banks for amounts aggregating US\$ 40,683 (December 31, 2014: US \$ 52,339) to manage exchange rate exposure on outstanding foreign currency payments under the terms of supplier credit. Under the aforementioned agreements, the Company would pay respective rate agreed at the initiation of the agreement on settlement dates.



| | | Unaudited Audited June 30, December 31, 2015 2014 | ecember 31, |
|-----|---|---|-------------|
| | | Rupees | !s |
| 12. | SHORT TERM BORROWINGS | | |
| | Sub-ordinate loan from Engro Corporation Limited - note 12.1 | 600,000 600,000 | 600,000 |
| | Export Re-finance utilized under mark-up arrangements - note 12.2 | 700,000 - | - |
| | Running finance utilized under mark-up arrangements - note 12.3 | 926,159 - | · , |
| | Money market loans - note 12.4 | 400,000 - | - |
| | | 2,626,159 600,000 | 600,000 |

- This represents short term loan from Engro Corporation Limited (the Holding Company) for meeting the working capital requirements. The loan is sub-ordinated to the finances provided to the Company by its banking creditors and carries mark-up at the rate of 3 months KIBOR plus 3.5% per annum, payable quarterly.
- During the period, the Company has availed Export Refinance Facility (ERF Part-II) of Rs. 700,000 carrying mark-up at the rate of 6% on rollover basis for six months. This facility is secured by a floating charge over stocks and book debts of the Company.
- The aggregate facilities for running finance available from various banks, representing the sales price of all mark-up arrangements, amounted to Rs. 2,950,000 (December 31, 2014: Rs. 2,875,000). The corresponding purchase price is payable on various dates during the ensuing year. Mark-up is chargeable at rates net of prompt payment rebate, ranging from relevant period KIBOR plus 1% to 1.25% (December 31, 2014: relevant period KIBOR plus 1% to 1.25%) per annum. During the period, the mark-up rates, net of prompt payment rebate, ranged from 7.81% to 11.15% (December 31, 2014: 10.77% to 11.69%) per annum. These facilities are secured by a floating charge over stocks and book debts of the Company.
- This represents money market loans obtained from commercial banks carrying mark-up ranging from 7.45% to 7.57% per annum. These loans are obtained for a period ranging from 14 to 30 days and are secured by a hypothecation charge over the current assets of the Company.



| | | Unaudited June 30, 2015 | Audited December 31, 2014 |
|------|---|---|---|
| | | Ru | pees ——— |
| 13. | TRADE AND OTHER PAYABLES | | |
| | Trade and other creditors - note 13.1 Accrued liabilities - note 13.1 Advances from customers - note 13.1 Retention money against project payments Security deposits Workers' welfare fund Withholding tax payable Sales tax payable Others - note 13.1 | 4,342,889 1,076,122 323,502 11,851 42,727 43,764 6,280 10,871 21,397 5,879,403 | 7,446,284 1,252,263 516,138 8,733 35,614 43,764 8,912 - 24,812 9,336,520 |
| 13.1 | Includes amounts due to the following related parties: | 4 | |
| | Engro Corporation LimitedMitsubishi CorporationEngro Fertilizers LimitedEngro Vopak Terminal Limited | 22,628 2,601,466 3,386 89,853 | 1,100 5,920,255 - 95,479 |
| | | 2,717,333 | 6,016,834 |
| 14. | PROVISIONS | | |
| | Provision for Gas Infrastructure Development | 1 | · · · · · · · · · · · · · · · · · · · |
| | Cess - note 14.1 Provision for duty on import of raw materials | 1,420,767 90,418 | 923,765 90,418 |
| | | 1,511,185 | 1,014,183 |

On May 22, 2015 the Gas Infrastructure Development Cess (GIDC) Act, 2015 was promulgated whereby cess rate of Rs. 100 per MMBTU and Rs. 200 per MMBTU were fixed for industrial and captive power consumers, respectively. The GIDC Act, 2015 was made applicable with immediate effect superseding the GIDC Act, 2011 and GIDC Ordinance, 2014.

The matter regarding levy of the cess prior to promulgation of the GIDC Act, 2015 is presently indeterminate and subjudice. Further a committee has been formed by the Federal Government to review the anomalies of GIDC Act, 2015. Moreover, Sui Southern Gas Company Limited (SSGCL) has also not yet billed cess amount pertaining to period prior to the promulgation of GIDC Act, 2015 to the Company.

On July 24, 2015 the Company has obtained ad-interim stay order against the GIDC Act, 2015 from the High Court of Sindh. This stay order has restrained SSGCL from charging and/ or recovering the cess under the GIDC Act, 2015 till the final decision on this matter.



In the light of foregoing, as a matter of prudence, the Company has maintained the GIDC provision of Rs. 1,345,789 relating to the period prior to the promulgation of GIDC Act 2015, until the final outcome of the matter. Likewise additional provision of Rs. 74,978 has also been recognized for cess billed by SSGCL relating to the period subsequent to the promulgation of GIDC Act 2015. Therefore the financial exposure of the Company upto June 30, 2015 is Rs. 1,420,767 (December 31, 2014: Rs. 923,765) which has been fully recognized in this condensed financial information.

15. COMMITMENTS

- The aggregate facility of performance guarantees issued by banks on behalf of the Company as at June 30, 2015 amounts to Rs. 1,165,000 (December 31, 2014: Rs. 1,165,000). The amount utilized there against is Rs. 1,080,939 (December 31, 2014: Rs. 1,080,939).
- The Company has entered into operating lease arrangements with Al-Rahim Trading Company (Private) Limited and Dawood Hercules Corporation Limited a related party, for storage and handling of Ethylene Di Chloride (EDC) and Caustic soda, respectively. The total lease rentals due under these lease arrangements are payable in periodic monthly installments till July 29, 2019. The future aggregate lease payments under these arrangements are as follows:

| | | Unaudited June 30, 2015 | Audited December 31, 2014 |
|---|---|-------------------------------|---------------------------------|
| | | Ru | pees ——— |
| Not later than 1 year | | 15,500 | 14,788 |
| Later than 1 year and no later than 5 years | | 44,400 | 51,600 |
| | | 59,900 | 66,388 |
| | 0 | 400 | |

| | | Unaudited June 30, 2015 | Unaudited June 30, 2014 |
|------|---|-------------------------------|-------------------------------|
| | | Rupe | |
| 16. | CASH GENERATED FROM OPERATIONS | | |
| | Profit / (Loss) before taxation | (526,674) | 304,436 |
| | Adjustments for non cash charges and other items: | | |
| | Provision for GIDC Provision / (Reversal of provision) for net | 497,002 | 225,873 |
| | realizable value of stock-in-trade - net | (548,838) | 11,865 |
| | Provision for slow moving stores and spares | 3,166 | 2,601 |
| | Depreciation and amortization | 632,152 | 613,065 |
| | Income on short term investments and bank deposits Exchange loss / (gain) on revaluation of | (28,365) | (40,966) |
| | foreign currency borrowings | 25,979 | (184,680) |
| | Amortization of prepaid financial charges | 13,535 | 14,824 |
| | Finance costs | 612,685 | 390,053 |
| | Loss on disposal / write off of operating assets | 1,029 | 4,893 |
| | Exchange (gain) / loss on derivatives held for trading - net | (76,879) | 59,075 |
| | Dividend from subsidiary | - | (100,000) |
| | Working capital changes - note 16.1 | (627,910) | 353,159 |
| | | (23,118) | 1,654,198 |
| 16.1 | Working capital changes | | |
| | Decrease / (Increase) in current assets | | |
| | Stores, spares and loose tools | (92,419) | (111,013) |
| | Stock-in-trade | 2,464,895 | 80,092 |
| | Trade debts - considered good Loans, advances, deposits, prepayments | 245,057 | 266,016 |
| | and other receivables | 211,674 | 225,031 |
| | | 2,829,207 | 460,126 |
| | Decrease in current liabilities | | |
| | Trade and other payables | (3,457,117) | (106,967) |
| | | (627,910) | 353,159 |
| 17. | CASH AND CASH EQUIVALENTS | | |
| | Cash and bank balances | 75,591 | 815,517 |
| | Short term investments | 207,898 | 100,000 |
| | Money market loans - note 12 | (400,000) | 100,000 |
| | Running finance utilized under mark-up arrangements - note 12 | (926,159) | |
| | 5 Total Indiana ap an angomento note 12 | (1,042,670) | 915,517 |
| | | | |
| | | offer. | |

18. SEGMENT INFORMATION

18.1 The basis of segmentation and reportable segments presented in this condensed interim financial information are same as disclosed in the annual financial statements of the Company for the year ended December 31, 2014.

| | Unaudited June 30, 2015 | | | | Unaudited June 30, 2014 | | | |
|---|---|--|--------------------|------------|---|--|-----------------|------------|
| | Poly Vinyl Chloride (PVC) and allied chemicals | Caustic soda and allied chemicals | Power supply | Total | Poly Vinyl Chloride (PVC) and allied chemicals | Caustic soda and allied chemicals | Power | Total |
| | | | | Rupees | | | 1 | |
| Net revenue | 9,984,853 | 2,404,183 | 27,974 | 12,417,010 | 9,286,185 | 2,592,483 | 23,860 | 11,902,528 |
| Profit / (Loss) before unallocated expenses | (152,477) | 650,084 | 14,558 | 512,165 | (299,522) | 1,269,146 | 4,604 | 974,228 |
| Unallocated expenses | | | | | | | | |
| Administrative expenses | | | | (323,657) | | | | (309,594) |
| Other operating expenses | 3 | | | (145,117) | | | | (127,736) |
| Other income | | | | 42,620 | | | | 157,591 |
| Finance costs | | | | (612,685) | | | | (390,053) |
| Taxation | | | | 91,398 | | | | (85,360) |
| Profit after taxation | | | | (435,276) | | | = | 219,076 |
| | | | udited 30, 2015 | | | Audited December 31, 2014 | | |
| | Poly Vinyl Chloride and Allied chemicals | Caustic soda and Allied chemicals | Power supply | Total | Poly Vinyl Chloride and Allied chemicals | Caustic soda and Allied chemicals | Power supply | Total |
| | | | | Rupee | S | | | |
| Total segment assets | 13,452,816 | 5,787,878 | 12,746 | 19,253,440 | 15,560,768 | 6,218,330 | 12,907 | 21,792,005 |
| Unallocated assets | | | | 4,198,456 | | | | 4,509,179 |
| Total assets | | | | 23,451,896 | | | - | 26,301,184 |

18.2 Segment assets consist primarily of property, plant and equipment, stores, spares and loose tools, stock-in-trade and trade debts.

19. FINANCIAL RISK MANAGEMENT AND FINANCIAL INSTRUMENTS

19.1 Financial risk factors

The Company's activities expose it to a variety of financial risks: market risk (currency risk, interest rate risk and price risk), credit risk and liquidity risk.

There have been no changes in the risk management policies during the period, consequently this condensed interim financial information does not include all the financial risk management information and disclosures required in the annual financial statements.



(Amounts in thousand)

19.2 Fair value estimation

The table below analyses financial instruments carried at fair value by valuation method. The different levels have been defined as follows:

- Quoted prices (unadjusted) in active markets for identical assets or liabilities (level 1);
- Inputs other than quoted prices included within level 1 that are observable for the asset or liability, either directly (i.e. as prices) or indirectly (i.e. derived from prices) (level 2); and
- Inputs for the asset or liability that are not based on observable market data (level 3).

| | Level 1 | Level 2 | Level 3 | Total |
|---|---------|---------|---------|---------|
| Assets | | | | |
| Financial assets at fair value through profit or loss | | | | |
| - Short term investments | | 207,898 | | 207,898 |
| Liabilities | | 8 | | .7 |
| - Derivative financial instruments | | 74,049 | | 74,049 |

There were no transfers amongst the levels during the period.

There were no changes in the valuation techniques during the period.

19.3 Fair value of financial assets and liabilities

The carrying values of all financial assets and liabilities reflected in this condensed interim financial information approximate their fair values.

20. TRANSACTIONS WITH RELATED PARTIES

20.1 Transactions with related parties, other than those which have been disclosed elsewhere in this condensed interim financial information, are as follows:

| | | Unaudited | | | |
|-----------------------------|------------------------------|-----------|-----------------|--|--|
| | | Half year | Half year ended | | |
| | v | June 30, | June 30, | | |
| Nature of relationship | Nature of transactions | 2015 | 2014 | | |
| | | Rupe | es ——— | | |
| Holding Company | | | | | |
| - Engro Corporation Limited | Markup on sub-ordinated loan | 34,537 | 40,593 | | |
| | Reimbursement made | 27,506 | 54,672 | | |
| | Reimbursement received | 5,414 | 333 | | |
| | Use of operating assets | | 466 | | |
| | Provident fund contribution | 4,535 | 3,664 | | |
| | Gratuity fund contribution | 3,079 | 2,986 | | |
| | Pension fund contribution | 1,154 | 1,039 | | |
| | Medical contribution | 112 | 469 | | |
| Subsidiary Company | | | | | |
| - Engro Polymer Trading | | | | | |
| (Private) Limited | Dividend received | - | 100,000 | | |
| AB | | | | | |

| | | | Unaudited | | |
|--|------------------------------------|----|---------------------|-----------|--|
| | | | June 30, June 30, | | |
| Nature of relationship | Nature of transactions | | 2015 | 2014 | |
| | | | Rupees | | |
| Associated Companies | | | 4 20E 640 | 3,180,680 | |
| - Mitsubishi Corporation | Purchase of goods | | 4,205,619 52,443 | 147,431 | |
| | Sale of goods Purchase of services | | 52,445 | 350 | |
| Analaina Can Country Club | Purchase of services | | 201 | 120 | |
| - Arabian Sea Country Club | Annual subscription | | 16 | 44 | |
| Related parties by virtue of common directorship | | | | | |
| · | Purchase of services | | _ | 2,473 | |
| - Engro Fertilizers Limited | Sale of goods | | 7,845 | 11,574 | |
| | Sale of goods Sale of services | | - | 252 | |
| | Sale of steam and electricity | | 29,075 | 32,105 | |
| | Reimbursement made | | 18,205 | 4,088 | |
| | Reimbursement received | | 1,394 | 345 | |
| | Use of operating assets | | 1,214 | 3,235 | |
| - Engro Vopak Terminal Limited | Purchase of services | | 499,917 | 510,552 | |
| | Reimbursement made | | 5,564 | 8,485 | |
| | Reimbursement received | | 3,572 | 8,337 | |
| - Engro Foundation | Reimbursement made | | 14 | 131 | |
| | Purchase of services | | - | 19 | |
| - Engro PowerGen Qadirpur Limited | Reimbursement made | | 937 | , 4 | |
| - Engro PowerGen Limited | Reimbursement made | | - " | 429 | |
| | Use of operating assets | ж. | - | 481 | |
| - Engro Foods Limited | Sale of goods | | 22,459 | 28,786 | |
| | Reimbursement received | | 34 | - | |
| | Reimbursement made | | - | 5 | |
| | Use of operating assets | | | 305 | |
| - Engro Eximp (Private) Limited | Reimbursement received | | - | 61 | |
| | Use of operating assets | | - | . 57 | |
| - Dawood Hercules Corporation Limited | Purchase of services | | 7,293 | 7,200 | |
| - Overseas Investors Chamber of Commerce and Industry | Annual subscription | | 33 | - | |
| - Pakistan Institute of Corporate | Purchase of services | | ** E | 1,010 | |
| Governance | Annual subscription | | · - | 214 | |
| - Pakistan Japan Business Forum | Annual subscription | | 50 | - | |
| - Pakistan Society for Human Resource Management | Annual subscription | | 20 | - | |
| - Institute of Business Administration | Purchase of services | | - | 422 | |
| Directors | Fee | | 650 | 500 | |
| | Advance paid | | 4,950 | | |
| | Repayment of advance | | 825 | × • | |
| Contribution to staff | | X | | | |
| retirement benefits | Provident fund | | 18,396 | 20,398 | |
| | Gratuity fund | | 15,408 | 16,943 | |
| Key management personnel | Managerial remuneration | | 37,631 | 32,350 | |
| | Retirement benefit funds | | 3,318 | 6,137 | |
| | Bonus | | 13,008 | 14,356 | |
| | Other benefits | | 7,046 | 7,319 | |



21. CORRESPONDING FIGURES

In order to comply with the requirements of International Accounting Standard 34 - 'Interim Financial Reporting', the condensed interim balance sheet has been compared with the balances of annual audited financial statements of preceding financial year, whereas the condensed interim profit and loss account, condensed interim statement of comprehensive income, condensed interim statement of changes in equity and condensed interim statement of cash flows have been compared with the balances of comparable period of immediately preceding financial year.

Corresponding figures have been rearranged and reclassified, wherever necessary, for the purpose of comparison. During the period, for better presentation, an amount of Rs. 74,822 has been reclassified from 'cost of sales' as reported in condensed interim financial information for the half year ended June 30, 2014 to 'finance cost'.

The effect of other rearrangements and reclassifications are not material.

22. DATE OF AUTHORIZATION FOR ISSUE

This condensed interim financial information was authorized for issue on August 4, 2015 by the Board of Directors of the Company.

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Chief Executive