

Engro Polymer & Chemicals Ltd.

Financial Information for the Quarter and Half Year ended June 30, 2010

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#### **COMPANY INFORMATION**

Chairman Asad Umar

President & Chief Executive Asif Qadir

Directors Isar Ahmad

Kimihide Ando Shahzada Dawood Shabbir Hashmi Waqar A. Malik Khalid Mansoor Khalid S. Subhani Takashi Yoshida

Company Secretary Arshaduddin Ahmed

Board Audit Committee Isar Ahmad

Kimihide Ando Shabbir Hashmi Khalid S. Subhani

Bankers / Lenders Allied Bank Ltd.

Arif Habib Bank Ltd.

Askari Commercial Bank Ltd.

Bank Al Falah Ltd. Bank Al Habib Ltd.

Barclays Bank PLC., Pakistan

Citibank N.A.

Deutsche Bank AG Dubai Islamic Bank Ltd. Samba Bank Ltd. Faysal Bank Ltd. Habib Bank Ltd.

Hongkong Shanghai Banking Corporation

International Finance Corporation

MCB Bank Ltd. Meezan Bank Ltd. National Bank of Pakistan

NIB Bank Ltd.

Standard Chartered Bank (Pakistan) Ltd.

United Bank Ltd.

Auditors A. F. Ferguson & Co., Chartered Accountants

State Life Building No. 1-C, I.I. Chundrigar Road, Karachi.

Registered Office First Floor, Bahria Complex I, 24 M.T. Khan Road, Karachi - 74000

UAN: 111-411-411

Plant EZ/1/P-II-1, Eastern Zone, Bin Qasim, Karachi.

Share Registrar FAMCO Associates (Private) Limited [Formerly Ferguson Associates (Private) Limited]

1st Floor, State Life Building No. 1-A, I.I. Chundrigar Road, Karachi - 74000

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# Engro Polymer & Chemicals Ltd.

DIRECTORS' REVIEW & UNAUDITED CONDENSED INTERIM FINANCIAL INFORMATION FOR THE QUARTER AND HALF YEAR ENDED JUNE 30, 2010

# ENGRO POLYMER & CHEMICALS LIMITED DIRECTORS' REVIEW TO THE SHAREHOLDERS ON CONDENSED INTERIM FINANCIAL INFORMATION FOR THE HALF YEAR ENDED, JUNE 30, 2010

On behalf of the Board of Directors of Engro Polymer & Chemicals Limited, we are pleased to present the unaudited Financial Information of the Company for the six months ended June 30, 2010.

#### **Business Review**

Poly Vinyl Chloride (PVC) production during 2Q 2010 was 30 KTons as compared to 35 KTons in 2Q 2009. Production was lower due to limited availability of Vinyl Chloride Monomer (VCM) and operational constraints. PVC production for 1H 2010 was 50 KTons as compared to 61 KTons in 1H 2009.

Domestic PVC sales for 2Q 2010 was 25 KTons as compared to sale of 36 KTons for same period last year. Sales were constrained by low production and several customers had to import their requirements. There were no PVC exports in 1Q 2010. International PVC prices showed a receding trend from a high of US \$ 1020 in April to a low US \$ 900 in June mainly due to decline in feedstock prices and low demand. International Ethylene prices were under pressure as additional capacities came on stream. Consequently, the prices followed a downward trend throughout the Vinyls chain. International PVC-VCM margin for the quarter was US \$ 100 per ton as compared to US \$ 146 per ton in 2Q 2009.

Caustic soda plant operated almost at full capacity during the quarter and produced 25 KTons. The Guarantee Test Run was also completed. Total production for 1H 2010 was 44 KTons. 2Q 2010 sales in domestic market were 21 KTons and sales for first six months were 38 KTons. EDC production for 2Q 2010 was 26 KTons. Company exported 9 KTons of EDC during the quarter through its subsidiary. Company also sold 5 KTons of Sodium Hypochlorite during 2Q 2010.

VCM plant was started on April 24, 2010 and produced 12 KTons till June 9, 2010. During June, a planned shutdown was taken for preventive maintenance to clean up exchangers and other equipment that were in intermittent service since June 2009. Post shutdown, VCM plant resumed operations on July 3, 2010. VCM plant is currently operating at 80% capacity. Efforts are underway to ramp up operating load to full capacity to be able to achieve commercial production in 3Q 2010. The Company has hired a VCM Plant Manager with considerable experience in VCM operations and is also in discussion for Technical Support arrangements with other VCM operators.

Power sales to KESC remained suspended in 2Q 2010, post frequency fluctuation at KESC's grid in March 2010. Company has resumed power sale in July 2010 since the issues were largely resolved.

During the period, Company successfully closed a PKR 1,430 million rights issue.

Revenue during 1H 2010 was Rs. 6,810 million, an increase of 37% from same period last year. Company incurred loss of Rs. 269 million for the quarter as compared to profit after tax of Rs. 82 million in 2Q 2009. Loss after tax for six months was Rs. 477 million as against a profit after tax of Rs. 7 million during 1H 2009. Reason for the loss is higher operating costs in the absence of economic benefits arising out of integrated operations caused by delay in VCM start up. The Company continues to be in breach of a couple of loan agreement covenants at the end of 2Q 2010 for which appropriate measures are being taken.

#### **Future Outlook**

Demand for PVC and Caustic Soda is expected to continue to be strong during coming quarters. International prices are seen to be stable at current levels due to global demand supply situation. VCM plant capacity is being ramped up. Stable operations of the VCM plant remains key for improved margins. Profitability projections given at the time of announcement of rights issue for the year 2010 will be affected due to 1H 2010 actual results mainly attributable to delay in VCM plant start-up, however, there is no material change in outlook for 2H 2010 and next two years.

Asif Qadir
President & Chief Executive

Kimihide Ando Director

Karachi July 23, 2010



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### AUDITORS' REPORT TO THE MEMBERS ON REVIEW OF CONDENSED INTERIM FINANCIAL INFORMATION

#### Introduction

We have reviewed the accompanying condensed interim balance sheet of Engro Polymer & Chemicals Limited as at June 30, 2010 and the related condensed interim profit and loss account, condensed interim statement of comprehensive income, condensed interim statement of changes in equity and condensed interim statement of cash flows together with the notes forming part thereof (here-in-after referred to as the "condensed interim financial information") for the half year then ended. Management is responsible for the preparation and presentation of this condensed interim financial information in accordance with approved accounting standards as applicable in Pakistan for interim financial reporting. Our responsibility is to express a conclusion on this condensed interim financial information based on our review.

The figures of the condensed interim profit and loss account and the condensed interim statement of comprehensive income for the quarters ended June 30, 2009 and 2010 have not been reviewed, as we are required to review only the cumulative figures for the half year ended June 30, 2010.

#### Scope of Review

We conducted our review in accordance with International Standard on Review Engagements 2410, "Review of Interim Financial Information Performed by the Independent Auditor of the Entity". A review of interim financial information consists of making inquiries, primarily of persons responsible for financial and accounting matters, and applying analytical and other review procedures. A review is substantially less in scope than an audit conducted in accordance with International Standards on Auditing and consequently does not enable us to obtain assurance that we would become aware of all significant matters that might be identified in an audit. Accordingly, we do not express an audit opinion.

#### Conclusion

Based on our review, nothing has come to our attention that causes us to believe that the accompanying condensed interim financial information as of and for the half year ended June 30, 2010 is not prepared, in all material respects, in accordance with approved accounting standards as applicable in Pakistan for interim financial reporting.

Chartered Accountants Karachi

Date: July 29, 2010

**Engagement Partner: Sohail Hasan** 

## ENGRO POLYMER & CHEMICALS LIMITED UNAUDITED CONDENSED INTERIM BALANCE SHEET AS AT JUNE 30, 2010

	Note	(Unaudited) June 30, 2010	(Audited) December 31, 2009
ASSETS		Rup	oees ———
Non-Current Assets			
Property, plant and equipment Intangible assets Long term investment Long term loans and advances Deferred taxation	5 6 7	19,682,872 18,269 50,000 52,072 75,701 19,878,914	19,360,686 11,816 50,000 47,475 
Current Assets			
Stores, spares and loose tools Stock-in-trade Trade debts - considered good Loans, advances, deposits, prepayments and other receivables Taxes recoverable Cash and bank balances	8	412,453 2,595,338 305,530 246,222 577,149 124,276 4,260,968	192,762 1,605,218 336,242 309,224 452,548 190,064 3,086,058
TOTAL ASSETS		24,139,882	22,556,035
EQUITY AND LIABILITIES			
Equity			
Share capital Share premium Employees' share compensation reserve Hedging reserve (Accumulated loss) / Unappropriated profit	10 11	6,634,688 964,029 9,127 (76,395) (292,099) 7,239,350	5,203,677 975,438 9,313 (12,958) 184,203 6,359,673
Non-Current Liabilities			
Long term borrowings Derivative financial instruments Deferred taxation Retirement and other service benefit obligations	12 13 7	10,645,299 117,530 - 42,024 10,804,853	11,135,163 19,935 321,520 38,312 11,514,930
Current Liabilities		. 0,00 1,000	11,011,000
Current portion of long term borrowings Short term borrowings Trade and other payables Accrued interest / mark-up Provisions	14 15 16	1,295,979 1,067,506 3,461,653 144,720 125,821 6,095,679	1,016,393 394,241 2,998,097 202,207 70,494 4,681,432
Contingencies and Commitments	17		
TOTAL EQUITY AND LIABILITIES		24,139,882	22,556,035

The annexed notes 1 to 28 form an integral part of this condensed interim financial information.

Asif Qadir

President & Chief Executive



(Amounts in thousand except for (loss) / earnings per share)

		Quarter	ended	Half year	ended
		June 30, 2010	June 30, 2009 (Restated)	June 30, 2010	June 30, 2009 (Restated)
	Note		Rup	ees ———	
Net revenue		3,588,261	2,574,066	6,809,996	4,962,797
Cost of sales	18	(3,302,659)	(2,235,216)	(6,377,492)	(4,530,009)
Gross profit	-	285,602	338,850	432,504	432,788
Distribution and marketing expenses	19	(160,397)	(102,259)	(279,301)	(181,957)
Administrative expenses	20	(79,146)	(50,634)	(139,925)	(78,138)
Other operating expenses	21	(146,311)	(39,450)	(144,452)	(87,564)
Other operating income	_	7,901	33,308	10,685	37,731
Operating (loss) / profit		(92,351)	179,815	(120,489)	122,860
Finance costs	22	(367,456)	(60,641)	(644,815)	(119,005)
(Loss) / Profit before taxation		(459,807)	119,174	(765,304)	3,855
Taxation	_	190,651	(37,162)	288,816	3,200
(Loss) / Profit for the period	=	(269,156)	82,012	(476,488)	7,055
(Loss) / Earnings per share - basic and dilu	ited =	(0.43)	0.15	(0.80)	0.01

The annexed notes 1 to 28 form an integral part of this condensed interim financial information.

Asif Qadir President & Chief Executive



	Quarter ended		Half yea	r ended
	June 30, 2010	June 30, 2009	June 30, 2010	June 30, 2009
		Ru <sub>l</sub>	pees	
(Loss) / Profit for the period	(269,156)	82,012	(476,488)	7,055
Other comprehensive income / (loss):				
Hedging reserve				
Gain / (loss) arising during the period	(68,357)	76,029	(141,438)	46,755
Less:				
Reclassification adjustments for losses included in profit and loss	24,838	592	39,777	932
Adjustments for amounts transferred to initial carrying amount of hedged items	-	2,160	4,066	5,012
Income tax relating to hedging reserve	15,231	(27,573)	34,158	(18,445)
Other comprehensive income / (loss) for the period - net of tax	(28,288)	51,208	(63,437)	34,254
Total comprehensive (loss) / income for the period	(297,444)	133,220	(539,925)	41,309

The annexed notes 1 to 28 form an integral part of this condensed interim financial information.

Asif Qadir President & Chief Executive

## ENGRO POLYMER & CHEMICALS LIMITED UNAUDITED CONDENSED INTERIM STATEMENT OF CHANGES IN EQUITY FOR THE HALF YEAR ENDED JUNE 30, 2010

	Share capital	Share premium	Employees' share compensation reserve	Hedging reserve	(Accumulated loss) / Unappropriated profit	Total
			Rup	ees —		
Balance as at January 1, 2009 (Audited)	5,203,677	975,438	9,858	(39,100)	415,992	6,565,865
Unvested share options lapsed during the period	-	-	(266)	-	-	(266)
Total comprehensive income for the half year ended June 30, 2009	-	-	-	34,254	7,055	41,309
Balance as at June 30, 2009 (Unaudited)	5,203,677	975,438	9,592	(4,846)	423,047	6,606,908
Unvested share options lapsed during the period	-	-	(279)	-	-	(279)
Total comprehensive loss for the half year ended December 31, 2009	-	-	-	(8,112)	(238,844)	(246,956)
Balance as at December 31, 2009 (Audited)	5,203,677	975,438	9,313	(12,958)	184,203	6,359,673
Unvested share options lapsed during the period - note 11	-	-	(186)	-	186	-
Total comprehensive loss for the half year ended June 30, 2010	-	-	-	(63,437)	(476,488)	(539,925)
Share capital issued	1,431,011	-	-	-	-	1,431,011
Share issuance cost, net	-	(11,409)	-	-	-	(11,409)
Balance as at June 30, 2010 (Unaudited)	6,634,688	964,029	9,127	(76,395)	(292,099)	7,239,350

The annexed notes 1 to 28 form an integral part of this condensed interim financial information.

Asif Qadir President & Chief Executive



CASH FLOWS FROM OPERATING ACTIVITIES           Cash generated from operations         23         (10,412)         1,606,540           Finance costs paid         (702,302)         (720,706)           Long term loans and advances         (4,597)         39,602           Retirement benefits paid         (11,769)         9           Income tax paid         (192,704)         (92,450)           Net cash (outflow) / inflow from operating activities         (911,784)         832,986           CASH FLOWS FROM INVESTING ACTIVITIES         (757,730)         (1,734,605)           Purchases of:		Note	Half year ended June 30, 2010	Half year ended June 30, 2009
Finance costs paid	CASH FLOWS FROM OPERATING ACTIVITIES		Rup	ees ———
Purchases of:   - property, plant and equipment	Finance costs paid Long term loans and advances Retirement benefits paid	23	(702,302) (4,597) (1,769)	(720,706) 39,602
Purchases of: - property, plant and equipment - intangible assets Proceeds from disposal of operating assets Short term investments Income on short term investments and bank deposits  Proceeds from long term borrowings Repayments of long term borrowings Repayments of long term borrowings Repayments of share capital Share issuance cost  Net cash inflow from financing activities  (750,863)  (1,734,605) (1,495) (484,073) (484,073) (484,073) (750,863)  (2,187,626)  (2,187,626)  (2,187,626)  (3,355,596) (130,000) (17,553)  Net cash inflow from financing activities  (750,863)  (2,187,626)  (1,734,605) (1,495) (484,073) (29,157)  Net cash outflow from investing activities  (750,863)  (2,187,626)  (2,187,626)  (1,734,605) (2,187,626)  (2,187,626)  (2,187,626)  (3,355,596) (130,000) (1,734,605) (1,495) (2,187,626)	Net cash (outflow) / inflow from operating activities		(911,784)	832,986
- property, plant and equipment - intangible assets Proceeds from disposal of operating assets Short term investments Income on short term investments and bank deposits  Proceeds from long term borrowings Repayments of long term borrowings Repayments of long term borrowings Proceeds from issue of share capital Share issuance cost  Net cash and cash equivalents at beginning of the period  (1,734,605) (1,495) (1,	CASH FLOWS FROM INVESTING ACTIVITIES			
CASH FLOWS FROM FINANCING ACTIVITIES  Proceeds from long term borrowings Repayments of long term borrowings Proceeds from issue of share capital Share issuance cost  Net cash inflow from financing activities  Net (decrease) / increase in cash and cash equivalents  Cash and cash equivalents at beginning of the period  100,000 (589,864) (130,000) 1,431,011 (17,553) -  Net cash inflow from financing activities  923,594 3,225,596  1,870,956  Cash and cash equivalents at beginning of the period  (204,177) (745,295)	<ul> <li>property, plant and equipment</li> <li>intangible assets</li> <li>Proceeds from disposal of operating assets</li> <li>Short term investments</li> </ul>		(8,436) 6,204	(1,495) 3,390 (484,073)
Proceeds from long term borrowings         100,000 (589,864)         3,355,596 (130,000)           Proceeds from issue of share capital Share issuance cost         1,431,011 (17,553)         -           Net cash inflow from financing activities         923,594         3,225,596           Net (decrease) / increase in cash and cash equivalents         (739,053)         1,870,956           Cash and cash equivalents at beginning of the period         (204,177)         (745,295)	Net cash outflow from investing activities		(750,863)	(2,187,626)
Repayments of long term borrowings Proceeds from issue of share capital Share issuance cost  Net cash inflow from financing activities  Pet (decrease) / increase in cash and cash equivalents  Cash and cash equivalents at beginning of the period  (589,864) 1,431,011 (17,553)  -  3,225,596  (739,053)  1,870,956	CASH FLOWS FROM FINANCING ACTIVITIES			
Net (decrease) / increase in cash and cash equivalents(739,053)1,870,956Cash and cash equivalents at beginning of the period(204,177)(745,295)	Repayments of long term borrowings Proceeds from issue of share capital		(589,864) 1,431,011	
Cash and cash equivalents at beginning of the period (204,177) (745,295)	Net cash inflow from financing activities		923,594	3,225,596
	Net (decrease) / increase in cash and cash equivalents		(739,053)	1,870,956
Cash and cash equivalents at end of the period 24 (943,230) 1,125,661	Cash and cash equivalents at beginning of the period		(204,177)	(745,295)
	Cash and cash equivalents at end of the period	24	(943,230)	1,125,661

The annexed notes 1 to 28 form an integral part of this condensed interim financial information.

Asif Qadir

President & Chief Executive

Kimihide Ando



#### 1. **LEGAL STATUS AND OPERATIONS**

Engro Polymer & Chemicals Limited (the Company) was incorporated in Pakistan in 1997 under the Companies Ordinance, 1984 as a public unlisted company. The Company is now listed on the Karachi, Lahore and Islamabad Stock Exchanges.

The Company is a subsidiary of Engro Corporation Limited (formerly Engro Chemical Pakistan Limited). The address of its registered office is 1st Floor, Bahria Complex I, M. T. Khan Road, Karachi. The Company's principal activity is to manufacture, market and sell Poly Vinyl Chloride (PVC), PVC compounds, Caustic soda and other related chemicals.

In 2006, the Company commenced work on its expansion and backward integration project comprising setting up of new PVC, Ethylene Di Chloride (EDC), Chlor-alkali, Vinyl Chloride Monomer (VCM) and Power plants. During 2009, the Company commenced commercial operations of new PVC, EDC, Chlor-alkali and Power plants (Gas turbines). However, the VCM plant is in the test production phase. These plants have been set up adjacent to the Company's existing PVC facilities in the Port Qasim Industrial Area. The Company is also engaged in supply of surplus power generated from its Power plants to Karachi Electric Supply Corporation (KESC), under an agreement.

#### 2. **BASIS OF PREPARATION**

This condensed interim financial information of the Company for the half year ended June 30, 2010 is unaudited and has been prepared in accordance with the requirements of the International Accounting Standard 34 - 'Interim Financial Reporting' and provisions of and directives issued under the Companies Ordinance, 1984 (the Ordinance). In case where requirements differ, the provisions of or directives issued under the Ordinance have been followed. This condensed interim financial information has, however, been subjected to limited scope review by the auditors, as required by the Code of Corporate Governance.

This condensed interim financial information is being submitted to the shareholders in accordance with section 245 of the Ordinance and should be read in conjunction with the audited annual financial statements of the Company for the year ended December 31, 2009.

#### 3. **ACCOUNTING POLICIES**

- 3.1 The accounting policies and the methods of computation adopted in the preparation of this condensed interim financial information are the same as those applied in the preparation of audited annual financial statements of the Company for the year ended December 31, 2009.
- 3.2 The following new standards and amendments and interpretations to existing standards are mandatory for the Company's financial year beginning on or after January 1, 2010, but are either not currently relevant to the Company or do not have any significant impact on the Company's financial information:
  - IFRS 2 (Amendment), 'Group cash-settled and share-based payment transactions';
  - IFRS 3 (Revised), 'Business Combination';
  - IFRS 5 (Amendment), 'Measurement of non-current assets (or disposal groups) classified as held for sale'; IFRS 8 (Amendment), 'Disclosure of information about segment assets';

  - IAS 1 (Amendment), 'Presentation of financial statements';
  - IAS 17 (Amendment), 'Classification of leases of land and buildings';
  - IAS 27 (Amendment), 'Consolidated and separate financial statements';
  - IAS 28 (Amendment), 'Investments in associates';
  - IAS 38 (Amendment), 'Intangible assets';

  - IAS 39 (Amendment), 'Cash flow hedge accounting';
     IAS 39 (Amendment), 'Treating loan pre-payment penalties as closely related derivatives';
  - IFRIC 17 'Distributions of non-cash assets to owners';
  - IFRIC 18 'Transfers of assets from customers';
  - Number of other amendments in other IFRS and IAS which were part of the International Accounting Standard Board's (IASB's) annual improvement project, published in April 2009.



## ENGRO POLYMER & CHEMICALS LIMITED NOTES TO THE UNAUDITED CONDENSED INTERIM FINANCIAL INFORMATION FOR THE HALF YEAR ENDED JUNE 30, 2010

- 3.3 The following new standards and amendments and interpretations to existing standards have been issued but are not effective for the financial year beginning January 1, 2010 and have not been early adopted by the Company:
  - IFRS 9, 'Financial Instruments' (effective from January 1, 2013). IFRS 9 addresses the classification and measurement
    of financial assets. The Company is yet to assess the full impact of IFRS 9.
  - IAS 24 (Revised), 'Related party disclosures' (effective from January 1, 2011). The revised standard supersedes IAS 24, 'Related party disclosures', issued in 2003. Application of the revised standard will only impact the format and extent of disclosures presented in the Company's financial statements.
  - IAS 32 (Amendment), 'Classification of rights issues' (effective for annual periods beginning on or after February 1, 2010). The amendment states that if rights, which are offered for a fixed amount of foreign currency, are issued pro rata to all the entity's existing shareholders in the same class for fixed amount of currency, they should be classified as equity regardless of the currency in which the exercise price is denominated. The Company currently has no rights issues in offering therefore the amendment has no effect on the Company's financial statements.
  - IFRIC 14 (Amendments), 'Prepayments to minimum funding requirement' (effective from January 1, 2011). The amendments correct an unintended consequence of IFRIC 14, 'IAS 19 The limit on a defined benefit asset, minimum funding requirements and their interaction'. Without the amendments, entities are not permitted to recognize as an asset some voluntary prepayments for minimum funding contributions. This was not intended when IFRIC 14 was issued, and the amendments correct the problem. The Company's retirement benefit funds are not subject to any minimum funding requirements, hence, these amendments will have no impact on the Company's financial statements.
  - IFRIC 19, 'Extinguishing financial liabilities with equity instruments' (effective for annual periods beginning on or after July 1, 2010). The interpretation clarifies the requirements of IFRSs when an entity renegotiates the terms of a financial liability with its creditor and the creditor agrees to accept the entity's shares or other equity instruments to settle the financial liability fully or partially. The Company has not renegotiated the terms of a financial liability and offered any of its shares to its creditors, therefore, this interpretation will have no impact on the Company's financial statements.

#### 4. ACCOUNTING ESTIMATES

The preparation of this condensed interim financial information in conformity with the approved accounting standards requires the use of certain critical accounting estimates. It also requires management to exercise its judgment in the process of applying the Company's accounting policies. Estimates and judgments are continually evaluated and are based on historical experience and other factors, including expectation of future events that are believed to be reasonable under the circumstances. Actual results may differ from these estimates.

During the preparation of this condensed interim financial information, the significant judgments made by management in applying the Company's accounting policies and the key sources of estimation and uncertainty were the same as those that apply to annual audited financial statements for the year ended December 31, 2009.



		(Unaudited) June 30, 2010	(Audited) December 31, 2009
		Ru	pees ————
5.	PROPERTY, PLANT AND EQUIPMENT		
	Operating assets, at net book value		
	- notes 5.1 & 5.2	13,710,328	14,112,080
	Capital work-in-progress - note 5.3	_ 5,972,544_	5,248,606
		19,682,872	19,360,686
5.1	Additions to operating assets during the period / year were as follows:		
	Building on leasehold land	300	168,221
	Plant and machinery	1,831	12,076,638
	Pipelines	-	357,309
	Furniture, fixtures and office equipment	6,326	16,820
	Vehicles	33,435	29,811
		41,892	12,648,799

During the period, assets costing Rs. 15,183 (December 31, 2009: Rs. 13,591), having net book value of Rs. 6,091 (December 31, 2009: Rs. 4,560) were disposed off for Rs. 6,204 (December 31, 2009: Rs. 6,179) 5.2

		(Unaudited) June 30, 2010	(Audited) December 31, 2009
		———— Ruj	oees ———
5.3	Capital work-in-progress mainly relates to the		
	VCM plant and comprises of:		
	Plant and machinery	4,245,805	3,744,783
	Building on leasehold land	35,055	33,010
	Ethylene pipeline and power cables	292	292
	Water and gas pipelines	4,560	2,793
	Furniture, fixtures and equipment	1,692	5,479
	Advances for vehicles	-	8,315
	Other ancillary costs - note 5.3.1	1,685,140	1,453,934
		5,972,544	5,248,606



	(Unaudited) June 30, 2010	(Audited) December 31, 2009
F 2.4. The availlary coate directly attributable to the	Ku	
5.3.1 The ancillary costs, directly attributable to the VCM plant, comprise:		
Salaries, wages and benefits	266,192	213,879
Training and travelling	46,102	45,051
Borrowing costs, being capitalized at a rate of		
10.14% (December 31, 2009: 12.08%) - net	673,922	591,810
Legal and professional	55,746	31,860
Storage and handling	555,799	481,667
Depreciation	15,053	15,053
Others	72,326	74,614
	1,685,140	1,453,934

#### 6. INTANGIBLE ASSETS - Computer Software

Additions made during the period amounted to Rs. 8,436 (December 31, 2009: Rs. 6,255).

		(Unaudited) June 30,	(Audited) December 31,
		2010	2009
_		Ru	pees ———
7.	DEFERRED TAXATION		
	Credit balances arising due to:		
	- accelerated tax depreciation	(2,910,847)	(3,061,376)
	- net borrowing costs capitalized	(235,873)	(207,133)
		(3,146,720)	(3,268,509)
	Debit balances arising due to:		
	- recoupable carried forward tax losses - note 7.1	2,843,354	2,725,269
	- recoupable minimum turnover tax	174,306	108,789
	- unrealized foreign exchange losses, unpaid liabilities and provision for		
	retirement and other service benefits	80,901	46,581
	- provision against custom duty	22,984	6,454
	- provision for slow moving stores and spares	2,030	1,353
	- fair value of hedging instruments	41,136	6,977
	- share issuance cost, net to equity	57,710	51,566
		3,222,421	2,946,989
		75,701	(321,520)

7.1 The aggregate tax losses available for carry-forward at June 30, 2010 amount to Rs. 8,123,866 (December 31, 2009: Rs. 7,786,483), on which deferred tax asset has been recognized.



	(Unaudited) June 30, 2010	(Audited) December 31, 2009
		oees —
STOCK-IN-TRADE		
Raw and packing materials - note 8.1	1,786,963	1,168,171
Work-in-progress	15,576	17,579
Finished goods		
- own manufactured product - note 8.1 and 8.2	792,799	410,653
- purchased product	_	8,815
	792,799	419,468
	2,595,338	1,605,218

8.1 This includes stock-in-transit amounting to Rs. 336,098 (December 31, 2009: Rs. 248,065) and stocks held at the storage facilities of the following related parties:

	(Unaudited) June 30, 2010	(Audited) December 31, 2009
	Rupees	
- Engro Vopak Terminal Limited	614,386	595,104
- Dawood Hercules Chemicals Limited	3,869	1,635
	618,255	596,739

8.2 This represents carrying value of PVC resin and EDC, net of realizable value reduction of Rs. 36,312 (December 31, 2009: Rs. 21,084) and Rs. 19,018 (December 31, 2009: Nil), respectively.

#### 9. TAXES RECOVERABLE

8.

9.1 During the period, the Company received a Notice of Demand of Rs. 213,172 in respect of Tax Year 2008. The Deputy Commissioner Inland Revenue has made various additions to the returned income amounting to Rs. 207,370 and has not considered the brought forward losses amounting to Rs. 974,770 resulting in the aforementioned tax demand. The additions to income are mainly on account of trading liabilities and financial costs in relation to the expansion Project.

The Company has filed an appeal against the aforementioned demand with the Commissioner Inland Revenue (Appeals), which is currently pending. While the appeal proceedings were pending, the Officer Inland Revenue (OIR) adjusted a sum of Rs. 125,072 in the above demand against the Company's assessed refunds. Although the Company has sufficient tax refunds and recoupable minimum taxes to have the remaining demand of Rs. 88,100 adjusted, the OIR only gave a further credit, subject to further verification, of Rs. 55,696. Consequently, the Company has paid the balance amount of Rs. 32,404 'under protest'. The Company also applied for a stay order to the Commissioner Inland Revenue (Appeals) for the remaining outstanding demand as the credit of Rs. 55,696 has also been given by the OIR subject to verification of taxes paid, which was granted up to June 26, 2010. Application for extension in stay order has also been filed and the management is confident that the stay will be extended.

The management of the Company is confident that the ultimate outcome of the aforementioned matter would be favourable and consequently has not recognized the effects for the same in the condensed interim financial information.

9.2 While finalizing the assessment for the assessment year 2000-2001, the Taxation Officer had disallowed a claim of First Year Allowance (FYA) by the Company on the grounds that it had not met the criteria for claiming this allowance as required



under the repealed Income Tax Ordinance, 1979. The Company had filed an appeal against this disallowance which was pending with the Income Tax Appellate Tribunal (ITAT). A similar disallowance had also been made for the assessment year 2001-2002 by the Taxation Officer in 2003. However, upon appeal, this matter was ultimately decided in Company's favour in 2005 by the Income Tax Appellate Tribunal (ITAT).

During the period, the ITAT for assessment year 2000-2001, decided the aforementioned matter against the Company by departing from the previous order for the assessment year 2001-2002. The disallowance of FYA amounts to Rs. 1,884,359.

This disallowance results in a tax deductible timing difference, the effects of which have been recognized in the condensed interim financial information after taking into account the consequential effects of the ITAT Order in the years subsequent to 2000-2001.

#### 10. SHARE CAPITAL

- 10.1 During the period, the Company issued 143,101,111 ordinary shares of Rs. 10 each at par as rights shares to the existing shareholders, ranking pari passu in all respects with the existing shares of the Company. Transaction costs, incurred during the period amounting to Rs. 11,409, net of tax, directly attributable to the issue of new shares have been recognized as a deduction from share premium.
- 10.2 As at June 30, 2010, Engro Corporation Limited (formerly Engro Chemical Pakistan Limited) holds 372,809,989 ordinary shares of Rs. 10 each (December 31, 2009: 292,399,992 ordinary shares of Rs. 10 each).

		(Unaudited) June 30, 2010 ———— Rup	(Audited) December 31, 2009
11.	EMPLOYEES' SHARE COMPENSATION RESERVE	•	
	Balance at beginning of the period / year	9,313	9,858
	Less: Options lapsed due to employee resignation	(186)	(545)
	Balance at end of the period / year	9,127	9,313

During the period, the Company has adjusted the exercise price of the share options from Rs. 22 per share to Rs. 19.41 per share and has increased the total entitlement from 5,300,000 shares to 6,757,500 shares consequent to the issue of rights shares, which has been duly approved by the Securities and Exchange Commission of Pakistan. The aforementioned reduction in exercise price has no effect on the fair value of share options recognized in the condensed interim financial information.

#### 12. LONG TERM BORROWINGS, Secured

- 12.1 During the period, the Company has entered into a Master Istisna Agreement for a facility of Rs. 100,000, for a period of three years. The entire amount of the facility has been drawn down by the Company. The facility carries mark-up at the rate of 1.5% over six months KIBOR. All amounts due under the Agreement are payable in tranches by way of a series of Istisna transactions, each Istisna transaction being treated as a separate agreement. Since the management's intention is to roll over each Istisna transaction on repayment date to the expiry date of the facility, the above mentioned financing has been included in long term borrowings of the Company. The facility is secured by a joint pari passu equitable mortgage over land and buildings and a pari passu hypothecation charge over plant and machinery, stocks and receivables amounting to Rs. 134,000.
- 12.2 During the period, the Company has repaid an amount of Rs. 51,744 representing the first installment against a facility obtained in 2009 under a Syndicate Finance Agreement with a consortium of local banks. Further, the Company has repaid an amount of Rs. 341,640 representing the first installment against loan agreement / facility with International Finance Corporation.



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#### 13. DERIVATIVE FINANCIAL INSTRUMENTS

The Company has outstanding interest rate swap agreements for notional amounts aggregating US\$ 37,332, with banks to hedge its interest rate exposure on floating rate foreign currency borrowings from International Finance Corporation (IFC). Under the swap agreements, the Company would receive six month USD-LIBOR on respective notional amounts and will pay fix rates, which will be settled semi annually. Details of the swap agreements are as follows:

Notional Amounts US \$	Effective Date	Termination Date	Fixed Rate %	(Unaudited) Fair value as at June 30, 2010	(Audited) Fair value as at December 31, 2009
				Ru	pees ———
14,000	December 15, 2008	June 15, 2017	3.385	59,084	23,770
4,666	June 15, 2009	June 15, 2017	3.005	14,153	1,838
14,000	June 15, 2009	June 15, 2017	2.795	33,277	(4,570)
4,666	June 15, 2009	June 15, 2017	2.800	11,016	(1,103)
37,332				117,530	19,935

#### 14. SHORT TERM BORROWINGS

The aggregate facilities for running finance available from various banks, representing the sales price of all mark-up arrangements, amounts to Rs. 2,000,000 (December 31, 2009: Rs. 2,000,000). The corresponding purchase price is payable on various dates during the ensuing year. Mark-up is chargeable at rates net of prompt payment rebate, ranging from relevant period KIBOR plus 1% to plus 2% (December 31, 2009: relevant period KIBOR plus 0.9% to plus 3%). During the period, the mark-up rates, net of prompt payment rebate, ranged from 12.93% to 14.42% per annum (December 31, 2009: 12.39% to 17.37% per annum). The facilities are secured by a floating charge over stocks and book debts of the Company.

		(Unaudited) June 30, 2010	(Audited) December 31, 2009
15.	TRADE AND OTHER PAYABLES	Ru	pees ———
	Includes amounts due to the following related parties		
	- Engro Corporation Limited	12,462	-
	- Mitsubishi Corporation	2,017,727	1,150,769
	- Engro Vopak Terminal Limited	84,372	77,045
		2,114,561	1,227,814

#### 16. PROVISIONS

#### 16.1 Provision for SED on import of plant and machinery

As at June 30, 2010, the Company had paid Rs. 94,611 (December 31, 2009: Rs. 94,611) on account of Special Excise Duty (SED) on import of plant and machinery for the Project. Of this amount the Company had adjusted Rs. 57,924 (December 31, 2009: Rs. 57,924) in the monthly sales tax returns against SED on goods produced and sold by the Company. The Company had approached the Federal Board of Revenue to obtain a clarification in respect of the adjustment in the monthly sales tax returns.

Pending clarification the Company based on prudence had made a provision for the amount adjusted of Rs. 57,924 and also for the remaining balance of Rs. 36,687 included in loans, advances, deposits, prepayments and other receivables. However, in 2009, the Company received show cause notices from the Additional Collector (Adjudication) - Federal Board of Revenue, stating that the Company, by adjusting the SED, has violated the provisions of the Federal Excise Act, 2005 and the Federal Excise Rules, 2005 read with SRO 655(1)/2007 and that the amount adjusted was recoverable from the Company under the Federal Excise Act, 2005 along with default surcharge and penalty. During the period, the Company was granted a stay order from the Honourable High Court of Sindh against the recovery notice issued by the Additional Commissioner in respect of the demand. The Company filed an appeal with Commissioner Inland Revenue (Appeals) against the Order issued by the Additional Commissioner. Subsequent to the end of the current period, the appeal has been decided against the Company and the management intends to file an appeal with the Income Tax Appellate Tribunal



against the decision of Commissioner Inland Revenue (Appeals). The Company is confident that the ultimate outcome of the matter will be in its favour, but, based on prudence is retaining the provision. Further, a provision for surcharge and penalty thereon amounting to Rs. 20,670 (December 31, 2009: Rs. 12,570) has also been made.

#### 16.2 Provision for duty on import of raw material

The Company in 2009 received a letter from the Assistant Collector (Survey) Large Taxpayers Unit regarding the utilization of raw materials imported under SRO 565(I)/2006 on a concessionary basis for customs duty. The letter alleged that the Company had violated the provisions of the SRO by utilizing the concessionary imports in manufacturing and selling the intermediary product Ethylene Di Chloride (EDC) rather than its utilization in the production of the final product Poly Vinyl Chloride (PVC). The Company responded to the letter explaining its view that imports under the said SRO were allowable for 'PVC Manufacturing Industry' as a whole, which includes manufacturing of intermediary products. During the period, the Department has disagreed with the Company's view and has demanded further information, to which the Company has responded. Although, no formal Order creating a demand has yet been received by the Company, based on prudence, a provision amounting to Rs. 47,227 (December 31, 2009: Nil) in respect of duty on such raw materials has been made.

#### 17. CONTINGENCIES AND COMMITMENTS

#### Commitments

18

- Capital expenditure for the Project, under the contracts signed as at June 30, 2010 but not yet incurred amounts to Rs. 163,160 (December 31, 2009: Rs. 721,859).
- Performance guarantees issued by banks on behalf of the Company as at June 30, 2010 amount to Rs. 430,450 (December 31, 2009: Rs. 405,450)

			Unaudited					
		Quarter e	Half ye	ar ended				
B. COST OF	COST OF SALES	June 30, 2010	June 30, 2009 Rupe	June 30, 2010	June 30, 2009			
	Opening stock of work-in-progress	-	31,810	17,579	21,293			
	Raw and packing materials consumed	2,484,282	1,934,633	4,641,461	3,326,793			
	Salaries, wages and staff welfare	95,547	43,504	188,107	86,803			
	Fuel, power and gas	366,902	71,567	742,845	175,831			
	Repairs and maintenance	64,200	(2,137)	105,053	21,443			
	Depreciation	222,942	69,701	432,076	139,489			
	Consumable stores	78,949	13,781	132,730	19,651			
	Purchased services	24,706	5,313	43,525	10,018			
	Storage and handling	237,785	44,308	392,587	87,127			
	Training and travelling	5,958	1,001	8,596	1,728			
	Communication, stationery and other							
	office expenses	1,907	613	3,503	856			
	Insurance	18,534	8,377	35,011	20,430			
	Other expenses	1,093	3,340	8,174	4,918			
		3,602,805	2,194,001	6,733,668	3,895,087			
	Closing stock of work-in-progress	(15,576)	(18,780)	(15,576)	(18,780)			
	Cost of goods manufactured	3,587,229	2,207,031	6,735,671	3,897,600			
	Opening stock of finished goods	484,262	206,131	410,653	810,355			
	Closing stock of finished goods	(792,799)	(177,946)	(792,799)	(177,946)			
		(308,537)	28,185	(382,146)	632,409			
	Cost of sales - own manufactured product	3,278,692	2,235,216	6,353,525	4,530,009			
	- purchased product	23,967		23,967				
		3,302,659	2,235,216	6,377,492	4,530,009			
		_	_					



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		Quarter ended			Half yea	ear ended	
		June 30, 2010	June 30, 2009	Rupees	June 30, 2010	June 30, 2009	
19.	DISTRIBUTION AND MARKETING EXPENSES						
	Salaries, wages and staff welfare Advertising, sales promotion and	13,564	13,75	1	28,973	26,473	
	entertainment	14,246	11,17	ĥ	26,911	20,817	
	Product transportation and handling	122,790	73,62		209,103	124,382	
	Rent rates and taxes	3,048	44		3,735	1,874	
	Purchased services	803	(98		1,091	790	
	Insurance	335	28		558	552	
	Depreciation	982	849	9	1,878	1,907	
	Training and travelling	2,029	1,82	7	3,201	2,885	
	Communication, stationery and other	•	•		•	•	
	office expenses	437	472	2	1,088	965	
	Others	2,163	82:	2	2,763	1,312	
		160,397	102,25	9	279,301	181,957	
20.	ADMINISTRATIVE EXPENSES						
	Salaries, wages and staff welfare	33,369	25,55	7	62,930	32,790	
	Rent, rates and taxes	5,043	4,493	3	8,778	7,748	
	Purchased services	10,567	4,130	0	16,809	8,508	
	Insurance	79	10	7	195	208	
	Depreciation	2,786	1,20	5	3,599	2,550	
	Amortization	1,303	429	9	1,983	739	
	Training and travelling	15,038	9,819	9	26,502	15,832	
	Communication, stationery and other						
	office expenses	8,824	2,140	0	15,392	5,358	
	Others	2,137	2,75	4	3,737	4,405	
		79,146	50,63	4	139,925	78,138	
21.	OTHER OPERATING EXPENSES						
	Legal and professional charges	4,781	1,37	8	9,136	2,305	
	Auditors' remuneration	241	26	7	530	267	
	Donations	3,242	1,46	7	5,787	1,375	
	Workers' profits participation fund	· -	20	6	-	206	
	Workers' welfare fund	-	7	8	-	78	
	Foreign exchange loss - net	137,953	35,90	5	128,905	82,793	
	Others	94	14		94	540	
		146,311	39,45	0 =	144,452	87,564	

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		Quarter 6	Quarter ended		ar ended
		June 30, 2010	June 30, 2009 Rupee	June 30, 2010	June 30, 2009
22.	FINANCE COSTS				
	Interest / Mark-up-on:				
	- long term borrowings	345,241	52,748	605,286	97,988
	- short term borrowings	17,073	4,570	30,003	16,698
	Guarantee commission	1,056	316	2,129	625
	Interest on Workers' Profits				
	Participation Fund	761	-	1,672	-
	Bank charges and others	3,325	3,007	5,725	3,694
		367,456	60,641	644,815	119,005

Unaudited				
Half year ended				
June 30, 2010	June 30, 2009			

Rupees —

#### 23. CASH GENERATED FROM OPERATIONS

(Loss) / Profit before taxation	(765,304)	3,855
Adjustments for non-cash charges		
and other items:		
Provision for staff retirement and other service benefits	5,481	539
Provision against concessionary duty on import of		
raw material / Special Excise Duty	47,227	10,968
Provision for slow moving stores and spares	1,933	-
Depreciation	437,553	143,946
Amortization	1,983	739
Income on deposits	(9,099)	(45,666)
Amortization of deferred employee compensation expense	-	1,984
Realized gain on short term investments	-	(1,977)
Unrealized fair value gain on short term investments	-	(4,629)
Finance costs	644,815	119,005
Profit on disposal of operating assets	(113)	(886)
Working capital changes - note 23.1	(374,888)	1,378,662
	(10,412)	1,606,540

#### Unaudited Half year ended June 30, 2010 June 30, 2009

Rupees -23.1 Working capital changes (Increase) / Decrease in current assets: Stores, spares and loose tools (221,624)(31,665)Stock-in-trade (990, 120)83,349 Trade debts 30,712 (85,715)Loans, advances, deposits, prepayments and other receivables (net) 63,002 115,592 (1,118,030)81,561 Increase in current liabilities: Trade and other payables 463,556 1,049,557 Current portion of long term borrowings 279,586 247,544 (374,888)1,378,662 24. **CASH AND CASH EQUIVALENTS** Cash and bank balances 124,276 1,161,306 Short term borrowings (1,067,506)(35,645)(943,230)1,125,661

#### 25. SEGMENT INFORMATION

25.1 The basis of segmentation and reportable segments presented in this condensed interim financial information are same as disclosed in the annual financial statements of the Company for the year ended December 31, 2009.

	Unaudited			
	June 30, 2010			
	Poly Vinyl Chloride and Allied Chemicals	Caustic soda and Allied Chemicals	Power Supply	Total
		Rupees		
Revenue	5,374,526	1,341,170	94,300	6,809,996
Profit / (loss) before unallocated expenses	(129,331)	279,790	2,744	153,203
Unallocated expenses				
Administrative expenses				(139,925)
Other operating expenses				(144,452)
Other operating income				10,685
Finance costs				(644,815)
Taxation				288,816
Loss after taxation				(476,488)

	Unaudited June 30, 2010			Α	Audited December 31, 2009			
	Poly Vinyl Chloride and Allied Chemicals	Caustic soda and Allied Chemicals	Power Supply	Total	Poly Vinyl Chloride and Allied Chemicals	Caustic soda and Allied Chemicals	Power Supply	Total
	Rupees							
Total segment assets	14,327,973	6,285,855	113,172	20,727,000	13,190,511	6,368,873	132,333	19,691,717
Unallocated assets				3,412,882				2,864,318
Total assets				24,139,882				22,556,035

25.2 Segment assets consist primarily of property, plant and equipment, stock in trade and trade debts.



#### 26. TRANSACTIONS WITH RELATED PARTIES

Transactions with related parties other than those which have been disclosed elsewhere in this financial information are as follows:

as follows.		Unaudited Half year ended		
		June 30, 2010	June 30, 2009 (Restated)	
		Rup	ees ———	
Nature of relationship	Nature of transactions			
Holding company	Purchase of services	14,323	15,475	
	Sale of services	-	2,559	
	Supply of steam and electricity	-	24,749	
	Use of operating assets	1,574	1,232	
	Pension fund contribution	1,908	1,619	
	Provident fund contribution	1,389	1,434	
Subsidiary company	Sale of goods	749,143	436,958	
	Sale of services	113	173	
Associated companies	Purchase of goods	4,257,734	3,694,215	
Related parties by virtue of				
common directorship	Purchase of goods	4,467	6,465	
•	Purchase of services	522,398	398,921	
	Sale of goods	1,816	-	
	Sale of services	2,654	631	
	Supply of steam and electricity	26,413	-	
	Insurance expense	3,514	-	
	Use of operating assets	1,639	-	
Key management personnel	Managerial remuneration	35,442	32,184	
	Retirement benefits	2,340	1,464	
	Other benefits	5,658	7,148	
Contribution to staff				
retirement benefits	Pension fund	3,130	2,865	
	Provident fund	9,458	8,634	
	Gratuity fund	1,722	873	
Directors fee		1,000	45	

#### 27. DATE OF AUTHORIZATION FOR ISSUE

This condensed interim financial information was authorized for issue on July 23, 2010 by the Board of Directors of the Company.



#### 28. CORRESPONDING FIGURES

- 28.1 In order to comply with the requirements of International Accounting Standard 34 'Interim Financial Reporting', corresponding figures in the condensed interim balance sheet comprise of balances as per the annual audited financial statements of the Company for the year ended December 31, 2009 and the corresponding figures in the condensed interim profit and loss account, condensed interim statement of comprehensive income, condensed interim statement of changes in equity and condensed interim statement of cash flows comprise of balances of comparable period as per the condensed interim financial information of the Company for the half year ended June 30, 2009.
- 28.2 For better presentation, the following major reclassification in the corresponding figures has been made:

Description	Head of account of the financial information for the six months ended June 30, 2009	Head of account of the financial information for the six months ended June 30, 2010	Rupees
Supply of electricity	Other operating income	Net revenue	17,390

The effect of other reclassifications is not material.

Asif Qadir

President & Chief Executive

Kimihide Ando

Director



## Engro Polymer & Chemicals Ltd.

AND ITS SUBSIDIARY COMPANY

DIRECTORS' REVIEW AND UNAUDITED CONSOLIDATED CONDENSED INTERIM FINANCIAL INFORMATION FOR THE QUARTER AND HALF YEAR ENDED JUNE 30, 2010

# ENGRO POLYMER & CHEMICALS LIMITED AND ITS SUBSIDIARY COMPANY DIRECTORS' REVIEW TO THE SHAREHOLDERS ON UNAUDITED CONSOLIDATED CONDENSED INTERIM FINANCIAL INFORMATION FOR THE HALF YEAR ENDED. JUNE 30, 2010

On behalf of the Board of Directors of Engro Polymer & Chemicals Limited, we are pleased to present the unaudited Financial Information of the Company for the six months ended June 30, 2010.

#### **Business Review**

Poly Vinyl Chloride (PVC) production during 2Q 2010 was 30 KTons as compared to 35 KTons in 2Q 2009. Production was lower due to limited availability of Vinyl Chloride Monomer (VCM) and operational constraints. PVC Production for 1H 2010 was 50 KTons as compared to 61 KTons in 1H 2009.

Domestic PVC sales for 2Q 2010 was 25 KTons as compared to sale of 36 KTons for same period last year. Sales were constrained by low production and several customers had to import their requirements. There were no PVC exports in 1Q 2010. International PVC prices showed a receding trend from a high of US \$ 1020 in April to a low US \$ 900 in June mainly due to decline in feedstock prices and low demand. International Ethylene prices were under pressure as additional capacities came on stream. Consequently, the prices followed a downward trend throughout the Vinyls chain. International PVC-VCM margin for the quarter was US \$ 100 per ton as compared to US \$ 146 per ton in 2Q 2009.

Caustic soda plant operated almost at full capacity during the quarter and produced 25 KTons. The Guarantee Test Run was also completed. Total production for 1H 2010 was 44 KTons. 2Q 2010 sales in domestic market were 21 KTons and sales for first six months were 38 KTons. EDC production for 2Q 2010 was 26 KTons. EDC exports for the quarter were 9 KTons. Company also sold 5 KTons of Sodium Hypochlorite during 2Q 2010.

VCM plant was started on April 24, 2010 and produced 12 KTons till June 9, 2010. During June, a planned shutdown was taken for preventive maintenance to clean up exchangers and other equipment that were in intermittent service since June 2009. Post shutdown, VCM plant resumed operations on July 3, 2010. VCM plant is currently operating at 80% capacity. Efforts are underway to ramp up operating load to full capacity to be able to achieve commercial production in 3Q 2010. The Company has hired a VCM Plant Manager with considerable experience in VCM operations and is also in discussion for Technical Support arrangements with other VCM operators.

Power sales to KESC remained suspended in 2Q 2010, post frequency fluctuation at KESC's grid in March 2010. Company has resumed power sale in July 2010 since the issues were largely resolved.

During the period, Company successfully closed a PKR 1,430 million rights issue.

Revenue during 1H 2010 was Rs. 6,854 million, an increase of 38% from same period last year. Company incurred loss of Rs. 295 million for the quarter as compared to profit after tax of Rs. 82 million in 2Q 2009. Loss after tax for six months was Rs. 449 million as against a profit after tax of Rs. 13 million during 1H 2009. Reason for the loss is higher operating costs in the absence of economic benefits arising out of integrated operations caused by delay in VCM start up. The Company continues to be in breach of a couple of loan agreement covenants at the end of 2Q 2010 for which appropriate measures are being taken.

#### **Future Outlook**

Demand for PVC and Caustic Soda is expected to continue to be strong during coming quarters. International prices are seen to be stable at current levels due to global demand supply situation. VCM plant capacity is being ramped up. Stable operations of the VCM plant remains key for improved margins. Profitability projections given at the time of announcement of rights issue for the year 2010 will be affected due to 1H 2010 actual results mainly attributable to delay in VCM plant start-up, however, there is no material change in outlook for 2H 2010 and next two years.

Asif Qadir President & Chief Executive Kimihide Ando

Karachi July 23, 2010



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# AUDITORS' REPORT TO THE MEMBERS ON REVIEW OF CONSOLIDATED CONDENSED INTERIM FINANCIAL INFORMATION

#### Introduction

We have reviewed the accompanying consolidated condensed interim balance sheet of Engro Polymer & Chemicals Limited and its subsidiary company, Engro Polymer Trading (Private) Limited as at June 30, 2010 and the related consolidated condensed interim profit and loss account, consolidated condensed interim statement of comprehensive income, consolidated condensed interim statement of changes in equity and consolidated condensed interim statement of cash flows together with the notes forming part thereof (here-in-after referred to as the "consolidated condensed interim financial information") for the half year then ended. Management is responsible for the preparation and presentation of this consolidated condensed interim financial information in accordance with approved accounting standards as applicable in Pakistan for interim financial reporting. Our responsibility is to express a conclusion on this consolidated condensed interim financial information based on our review.

The figures of the consolidated condensed interim profit and loss account and the consolidated condensed interim statement of comprehensive income for the quarters ended June 30, 2009 and 2010 have not been reviewed, as we are required to review only the cumulative figures for the half year ended June 30, 2010.

#### Scope of Review

We conducted our review in accordance with International Standard on Review Engagements 2410, "Review of Interim Financial Information Performed by the Independent Auditor of the Entity". A review of interim financial information consists of making inquiries, primarily of persons responsible for financial and accounting matters, and applying analytical and other review procedures. A review is substantially less in scope than an audit conducted in accordance with International Standards on Auditing and consequently does not enable us to obtain assurance that we would become aware of all significant matters that might be identified in an audit. Accordingly, we do not express an audit opinion.

#### Conclusion

Based on our review, nothing has come to our attention that causes us to believe that the accompanying consolidated condensed interim financial information as of and for the half year ended June 30, 2010 is not prepared, in all material respects, in accordance with approved accounting standards as applicable in Pakistan.

Chartered Accountants Karachi

Date: July 29, 2010

**Engagement Partner: Sohail Hasan** 

## ENGRO POLYMER & CHEMICALS LIMITED AND ITS SUBSIDIARY COMPANY UNAUDITED CONSOLIDATED CONDENSED INTERIM BALANCE SHEET AS AT JUNE 30, 2010

	Note	(Unaudited) June 30, 2010	(Audited) December 31, 2009
ASSETS		——— Rup	oees ———
Non-Current Assets			
Property, plant and equipment Intangible assets Long term loans and advances Deferred taxation	5 6 7	19,682,872 18,269 52,072 75,701	19,360,686 11,816 47,475
Current Assets		19,828,914	19,419,977
Stores, spares and loose tools Stock-in-trade Trade debts - considered good Loans, advances, deposits, prepayments and other receivables Taxes recoverable Short term investment Cash and bank balances	8	412,453 2,595,372 453,344 347,847 576,531 - 198,313 4,583,860	192,762 1,605,438 439,905 410,881 451,603 61,398 217,531 3,379,518
TOTAL ASSETS		24,412,774	22,799,495
EQUITY AND LIABILITIES			=======================================
Equity			
Share capital Share premium Employees' share compensation reserve Hedging reserve (Accumulated loss) / Unappropriated profit	10 11	6,634,688 964,029 9,127 (76,395) (229,025) 7,302,424	5,203,677 975,438 9,313 (12,958) 220,173 6,395,643
Non-Current Liabilities			
Long term borrowings Derivative financial instruments Deferred taxation Retirement and other service benefit obligations	12 13 7	10,645,299 117,530 - 42,024 10,804,853	11,135,163 19,935 321,520 38,312 11,514,930
Current Liabilities		10,004,000	11,514,950
Current portion of long term borrowings Short term borrowings Trade and other payables Accrued interest / mark-up Provisions	14 15 16	1,295,979 1,267,506 3,463,533 152,658 125,821 6,305,497	1,016,393 594,241 3,002,022 205,772 70,494 4,888,922
Contingencies and Commitments	17		
TOTAL EQUITY AND LIABILITIES		24,412,774	22,799,495

The annexed notes 1 to 28 form an integral part of this consolidated condensed interim financial information.

Asif Qadir President & Chief Executive



## ENGRO POLYMER & CHEMICALS LIMITED AND ITS SUBSIDIARY COMPANY UNAUDITED CONSOLIDATED CONDENSED INTERIM PROFIT AND LOSS ACCOUNT FOR THE HALF YEAR ENDED JUNE 30, 2010

(Amounts in thousand except for (loss) / earnings per share)

		Quarter ended		Half year ended		
		June 30, 2010	June 30, 2009 (Restated)	June 30, 2010	June 30, 2009 (Restated)	
	Note		Rupe	ees ———		
Net revenue		3,570,715	2,574,066	6,854,469	4,982,024	
Export rebate		102	73	102	667	
		3,570,817	2,574,139	6,854,571	4,982,691	
Cost of sales	18	(3,303,021)	(2,235,216)	(6,377,854)	(4,530,009)	
Gross profit		267,796	338,923	476,717	452,682	
Distribution and marketing expenses	19	(162,114)	(102,259)	(282,827)	(194,754)	
Administrative expenses	20	(81,584)	(50,634)	(142,363)	(78,138)	
Other operating expenses	21	(141,548)	(39,500)	(141,211)	(87,614)	
Other operating income		10,140	33,358	16,461	43,437	
Operating (loss) / profit		(107,310)	179,888	(73,223)	135,613	
Finance costs	22	(374,665)	(60,653)	(657,040)	(120,963)	
(Loss) / profit before taxation		(481,975)	119,235	(730,263)	14,650	
Taxation		186,968	(37,162)	280,879	(1,399)	
(Loss) / profit for the period		(295,007)	82,073	(449,384)	13,251	
(Loss) / Earnings per share - basic and dilu	uted	(0.47)	0.15	(0.75)	0.02	

The annexed notes 1 to 28 form an integral part of this consolidated condensed interim financial information.

Asif Qadir President & Chief Executive



	Quarter ended		Half year	r ended
	June 30, 2010	June 30, 2009	June 30, 2010	June 30, 2009
		Ru	pees ———	
(Loss) / Profit for the period	(295,007)	82,073	(449,384)	13,251
Other comprehensive income / (loss):				
Hedging reserve				
Gain / (loss) arising during the period	(68,357)	76,029	(141,438)	46,755
Less: - Reclassification adjustments for losses included in profit and loss	24,838	592	39,777	932
<ul> <li>Adjustments for amounts transferred to initial carrying amount of hedged items</li> </ul>	-	2,160	4,066	5,012
Income tax relating to hedging reserve	15,231	(27,573)	34,158	(18,445)
Other comprehensive income / (loss) for the period - net of tax	(28,288)	51,208	(63,437)	34,254
Total comprehensive (loss) / income for the period	(323,295)	133,281	(512,821)	47,505

The annexed notes 1 to 28 form an integral part of this consolidated condensed interim financial information.

Asif Qadir President & Chief Executive

## ENGRO POLYMER & CHEMICALS LIMITED AND ITS SUBSIDIARY COMPANY UNAUDITED CONSOLIDATED CONDENSED INTERIM STATEMENT OF CHANGES IN EQUITY FOR THE HALF YEAR ENDED JUNE 30, 2010

	Share capital	Share premium	Employees' share compensation reserve	Hedging reserve	(Accumulated loss) / Unappropriated profit	Total
			Rupe	ees ——		
Balance as at January 1, 2009 (Audited)	5,203,677	975,438	9,858	(39,100)	413,869	6,563,742
Unvested share options lapsed during the period	-	-	(266)	-	-	(266)
Total comprehensive income for the half year ended June 30, 2009	-	-	-	34,254	13,251	47,505
Balance as at June 30, 2009 (Unaudited)	5,203,677	975,438	9,592	(4,846)	427,120	6,610,981
Unvested share options lapsed during the period	-	-	(279)	-	-	(279)
Total comprehensive loss for the half year ended December 31, 2009	-	-	-	(8,112)	(206,947)	(215,059)
Balance as at December 31, 2009 (Audited)	5,203,677	975,438	9,313	(12,958)	220,173	6,395,643
Unvested share options lapsed during the period - note 11	-	-	(186)	-	186	-
Total comprehensive loss for the half year ended June 30, 2010	-	-	-	(63,437)	(449,384)	(512,821)
Share capital issued	1,431,011	-	-	-	-	1,431,011
Share issuance cost, net	-	(11,409)	-	-	-	(11,409)
Balance as at June 30, 2010 (Unaudited)	6,634,688	964,029	9,127	(76,395)	(229,025)	7,302,424

The annexed notes 1 to 28 form an integral part of this consolidated condensed interim financial information.

Asif Qadir President & Chief Executive Kimihide Ando



	Note	Half year ended June 30, 2010	Half year ended June 30, 2009
CASH FLOWS FROM OPERATING ACTIVITIES		Rupe	ees ———
Cash generated from operations Finance costs paid Long term loans and advances Retirement benefits paid Income tax paid	23	(23,581) (710,154) (4,597) (1,769) (200,968)	1,570,400 (722,664) 39,602 - (97,135)
Net cash (outflow) / inflow from operating activities		(941,069)	790,203
CASH FLOWS FROM INVESTING ACTIVITIES			
Purchases of: - property, plant and equipment - intangible assets Proceeds from disposal of operating assets Short term investments Proceeds from sale of short term investments Income on short term investments and bank deposits		(757,730) (8,436) 6,204 - 66,650 18,304	(1,734,605) (1,495) 3,390 (484,073) 43,648 29,157
Net cash outflow from investing activities		(675,008)	(2,143,978)
CASH FLOWS FROM FINANCING ACTIVITIES			
Proceeds from long term borrowings Repayments of long term borrowings Proceeds from issue of share capital Share issuance cost		100,000 (589,864) 1,431,011 (17,553)	3,355,596 (130,000) - -
Net cash inflow from financing activities		923,594	3,225,596
Net (decrease) / increase in cash and cash equivalents		(692,483)	1,871,821
Cash and cash equivalents at beginning of the period		(376,710)	(743,183)
Cash and cash equivalents at end of the period	24	(1,069,193)	1,128,638

The annexed notes 1 to 28 form an integral part of this consolidated condensed interim financial information.

Asif Qadir

President & Chief Executive





#### 1. **LEGAL STATUS AND OPERATIONS**

The Group consists of Engro Polymer and Chemicals Limited (the Company) and its wholly owned subsidiary company, Engro Polymer Trading (Private) Limited.

The Company was incorporated in Pakistan in 1997 under the Companies Ordinance, 1984 as a public unlisted company. The Company is now listed on the Karachi, Lahore and Islamabad Stock Exchanges.

The Company is a subsidiary of Engro Corporation Limited (formerly Engro Chemical Pakistan Limited). The address of its registered office is 1st floor, Bahria Complex I, M. T. Khan Road, Karachi. The Company's principal activity is to manufacture, market and sell Poly Vinyl Chloride (PVC), PVC compounds, Caustic soda and other related chemicals.

In 2006, the Company commenced work on its expansion and backward integration project comprising setting up of new PVC, Ethylene Di Chloride (EDC), Chlor-alkali, Vinyl Chloride Monomer (VCM) and Power plants. During 2009, the Company commenced commercial operations of new PVC, EDC, Chlor-alkali and Power plants (Gas turbines). However, the VCM plant is in the test production phase. These plants have been set up adjacent to the Company's existing PVC facilities in the Port Qasim Industrial Area. The Company is also engaged in supply of surplus power generated from its Power plants to Karachi Electric Supply Corporation (KESC), under an agreement.

#### 2. **BASIS OF PREPARATION**

This consolidated condensed interim financial information of the Company for the half year ended June 30, 2010 is unaudited and has been prepared in accordance with the requirements of the International Accounting Standard 34 -Interim Financial Reporting' and provisions of and directives issued under the Companies Ordinance, 1984 (the Ordinance). In case where requirements differ, the provisions of or directives issued under the Ordinance have been followed. This consolidated condensed interim financial information has, however, been subjected to limited scope review by the auditors, as required by the Code of Corporate Governance.

This consolidated condensed interim financial information is being submitted to the shareholders in accordance with section 245 of the Ordinance and should be read in conjunction with the audited annual financial statements of the Company for the year ended December 31, 2009.

#### 3. **ACCOUNTING POLICIES**

- 3.1 The accounting policies and the methods of computation adopted in the preparation of this consolidated condensed interim financial information are the same as those applied in the preparation of audited annual financial statements of the Company for the year ended December 31, 2009.
- 3.2 The following new standards and amendments & interpretations to existing standards are mandatory for the Company's financial year beginning on or after January 1, 2010, but are either not currently relevant to the Company or do not have any significant impact on the Company's financial information:
  - IFRS 2 (Amendment), 'Group cash-settled and share-based payment transactions';
  - IFRS 3 (Revised), 'Business Combination';
  - IFRS 5 (Amendment), 'Measurement of non-current assets (or disposal groups) classified as held for sale';
  - IFRS 8 (Amendment), 'Disclosure of information about segment assets';
  - IAS 1 (Amendment), Presentation of financial statements
  - IAS 17 (Amendment), 'Classification of leases of land and buildings';
  - IAS 27 (Amendment), 'Consolidated and separate financial statements';
  - IAS 28 (Amendment), 'Investments in associates';
  - IAS 38 (Amendment), 'Intangible assets';

  - IAS 39 (Amendment), 'Cash flow hedge accounting'; IAS 39 (Amendment), 'Treating loan pre-payment penalties as closely related derivatives';
  - IFRIC 17 'Distributions of non-cash assets to owners':
  - IFRIC 18 'Transfers of assets from customers':
  - Number of other amendments in other IFRS and IAS which were part of the International Accounting Standard Board's (IASB's) annual improvement project, published in April 2009.



## ENGRO POLYMER & CHEMICALS LIMITED AND ITS SUBSIDIARY COMPANY UNAUDITED CONSOLIDATED CONDENSED INTERIM FINANCIAL INFORMATION FOR THE HALF YEAR ENDED JUNE 30, 2010

- 3.3 The following new standards and amendments & interpretations to existing standards have been issued but are not effective for the financial year beginning January 1, 2010 and have not been early adopted by the Company:
  - IFRS 9, 'Financial Instruments' (effective from January 1, 2013). IFRS 9 addresses the classification and measurement
    of financial assets. The Company is yet to assess the full impact of IFRS 9.
  - IAS 24 (Revised), 'Related party disclosures' (effective from January 1, 2011). The revised standard supersedes IAS 24, 'Related party disclosures', issued in 2003. Application of the revised standard will only impact the format and extent of disclosures presented in the Company's financial statements.
  - IAS 32 (Amendment), 'Classification of rights issues' (effective for annual periods beginning on or after February 1, 2010). The amendment states that if rights, which are offered for a fixed amount of foreign currency, are issued pro rata to all the entity's existing shareholders in the same class for fixed amount of currency, they should be classified as equity regardless of the currency in which the exercise price is denominated. The Company currently has no rights issues in offering therefore the amendment has no effect on the Company's financial statements.
  - IFRIC 14 (Amendments), 'Prepayments to minimum funding requirement' (effective from January 1, 2011). The amendments correct an unintended consequence of IFRIC 14, 'IAS 19 The limit on a defined benefit asset, minimum funding requirements and their interaction'. Without the amendments, entities are not permitted to recognize as an asset some voluntary prepayments for minimum funding contributions. This was not intended when IFRIC 14 was issued, and the amendments correct the problem. The Company's retirement benefit funds are not subject to any minimum funding requirements, hence, these amendments will have no impact on the Company's financial statements.
  - IFRIC 19, 'Extinguishing financial liabilities with equity instruments' (effective for annual periods beginning on or after July 1, 2010). The interpretation clarifies the requirements of IFRSs when an entity renegotiates the terms of a financial liability with its creditor and the creditor agrees to accept the entity's shares or other equity instruments to settle the financial liability fully or partially. The Company has not renegotiated the terms of a financial liability and offered any of its shares to its creditors, therefore, this interpretation will have no impact on the Company's financial statements.

#### 4. ACCOUNTING ESTIMATES

The preparation of this consolidated condensed interim financial information in conformity with the approved accounting standards requires the use of certain critical accounting estimates. It also requires management to exercise its judgment in the process of applying the Company's accounting policies. Estimates and judgments are continually evaluated and are based on historical experience and other factors, including expectation of future events that are believed to be reasonable under the circumstances. Actual results may differ from these estimates.

During the preparation of this consolidated condensed interim financial information, the significant judgments made by management in applying the Company's accounting policies and the key sources of estimation and uncertainty were the same as those that apply to annual audited financial statements for the year ended December 31, 2009.



		(Unaudited) June 30, 2010	(Audited) December 31, 2009
		Ru	pees ————
5.	PROPERTY, PLANT AND EQUIPMENT		
	Operating assets, at net book value		
	- notes 5.1 & 5.2	13,710,328	14,112,080
	Capital work-in-progress - note 5.3	5,972,544	5,248,606
		19,682,872	19,360,686
5.1	Additions to operating assets during the period / year were as follows:		
	Building on leasehold land	300	168,221
	Plant and machinery	1,831	12,076,638
	Pipelines	-	357,309
	Furniture, fixtures and office equipment	6,326	16,820
	Vehicles	33,435	29,811
		41,892	12,648,799

During the period, assets costing Rs. 15,183 (December 31, 2009: Rs. 13,591), having net book value of Rs. 6,091 (December 31, 2009: Rs. 4,560) were disposed off for Rs. 6,204 (December 31, 2009: Rs. 6,179). 5.2

		(Unaudited) June 30, 2010	(Audited) December 31, 2009
		———— Ruj	oees ———
5.3	Capital work-in-progress mainly relates to the		
	VCM plant and comprises of:		
	Plant and machinery	4,245,805	3,744,783
	Building on leasehold land	35,055	33,010
	Ethylene pipeline and power cables	292	292
	Water and gas pipelines	4,560	2,793
	Furniture, fixtures and equipment	1,692	5,479
	Advances for vehicles	-	8,315
	Other ancillary costs - note 5.3.1	1,685,140	1,453,934
		5,972,544	5,248,606



	(Unaudited) June 30, 2010 ———— Rup	(Audited) December 31, 2009 Dees
5.3.1 The ancillary costs, directly attributable to the VCM plant, comprise:		
Salaries, wages and benefits	266,192	213,879
Training and travelling	46,102	45,051
Borrowing costs, being capitalized at a rate of		
10.14% (December 31, 2009: 12.08%) - net	673,922	591,810
Legal and professional	55,746	31,860
Storage and handling	555,799	481,667
Depreciation	15,053	15,053
Others	72,326	74,614
	1,685,140	1,453,934

# 6. INTANGIBLE ASSETS - Computer Software

Additions made during the period amounted to Rs. 8,436 (December 31, 2009: Rs. 6,255).

		(Unaudited) June 30, 2010	(Audited) December 31, 2009
7.	DEFERRED TAXATION	Ru	pees ———
	Credit balances arising due to:		
	- accelerated tax depreciation	(2,910,847)	(3,061,376)
	- net borrowing costs capitalized	(235,873)	(207,133)
		(3,146,720)	(3,268,509)
	Debit balances arising due to:		
	- recoupable carried forward tax losses - note 7.1	2,843,354	2,725,269
	- recoupable minimum turnover tax	174,306	108,789
	- unrealized foreign exchange losses, unpaid liabilities and provision for		
	retirement and other service benefits	80,901	46,581
	- provision against custom duty	22,984	6,454
	- provision for slow moving stores and spares	2,030	1,353
	- fair value of hedging instruments	41,136	6,977
	- share issuance cost, net to equity	57,710	51,566
		3,222,421	2,946,989
		75,701	(321,520)

7.1 The aggregate tax losses available for carry-forward at June 30, 2010 amount to Rs. 8,123,866 (December 31, 2009: Rs. 7,786,483), on which deferred tax asset has been recognized.



	(Unaudited) June 30, 2010	(Audited) December 31, 2009
		Dees ———
STOCK-IN-TRADE	- Kup	Jees
Raw and packing materials - note 8.1	1,786,963	1,168,171
Work-in-progress	15,576	17,579
Finished goods		
- own manufactured product - note 8.1 and 8.2	792,799	410,653
- purchased product	34	9,035
	792,833	419,688
	2,595,372	1,605,438

8.1 This includes stock-in-transit amounting to Rs. 336,098 (December 31, 2009: Rs. 248,065) and stocks held at the storage facilities of the following related parties:

	(Unaudited) June 30, 2010	(Audited) December 31, 2009
	———— Rup	oees ———
- Engro Vopak Terminal Limited	614,386	595,104
- Dawood Hercules Chemicals Limited	3,869	1,635
	618,255	596,739

8.2 This represents carrying value of PVC resin and EDC, net of realizable value reduction of Rs. 36,312 (December 31, 2009: Rs. 21,084) and Rs. 19,018 (December 31, 2009: Nil), respectively.

#### 9. TAXES RECOVERABLE

8.

9.1 During the period, the Company received a Notice of Demand of Rs. 213,172 in respect of Tax Year 2008. The Deputy Commissioner Inland Revenue has made various additions to the returned income amounting to Rs. 207,370 and has not considered the brought forward losses amounting to Rs. 974,770 resulting in the aforementioned tax demand. The additions to income are mainly on account of trading liabilities and financial costs in relation to the expansion Project.

The Company has filed an appeal against the aforementioned demand with the Commissioner Inland Revenue (Appeals), which is currently pending. While the appeal proceedings were pending, the Officer Inland Revenue (OIR) adjusted a sum of Rs. 125,072 in the above demand against the Company's assessed refunds. Although the Company has sufficient tax refunds and recoupable minimum taxes to have the remaining demand of Rs. 88,100 adjusted, the OIR only gave a further credit, subject to further verification, of Rs. 55,696. Consequently, the Company has paid the balance amount of Rs. 32,404 'under protest'. The Company also applied for a stay order to the Commissioner Inland Revenue (Appeals) for the remaining outstanding demand as the credit of Rs. 55,696 has also been given by the OIR subject to verification of taxes paid, which was granted up to June 26, 2010. Application for extension in stay order has also been filed and the management is confident that the stay will be extended.

The management of the Company is confident that the ultimate outcome of the aforementioned matter would be favourable and consequently has not recognized the effects for the same in the consolidated condensed interim financial information.

9.2 While finalizing the assessment for the assessment year 2000-2001, the Taxation Officer had disallowed a claim of First Year Allowance (FYA) by the Company on the grounds that it had not met the criteria for claiming this allowance as required



under the repealed Income Tax Ordinance, 1979. The Company had filed an appeal against this disallowance which was pending with the Income Tax Appellate Tribunal (ITAT). A similar disallowance had also been made for the assessment year 2001-2002 by the Taxation Officer in 2003. However, upon appeal, this matter was ultimately decided in Company's favour in 2005 by the Income Tax Appellate Tribunal (ITAT).

During the period, the ITAT for assessment year 2000-2001, decided the aforementioned matter against the Company by departing from the previous order for the assessment year 2001-2002. The disallowance of FYA amounts to Rs. 1,884,359.

This disallowance results in a tax deductible timing difference, the effects of which have been recognized in the consolidated condensed interim financial information after taking into account the consequential effects of the ITAT Order in the years subsequent to 2000-2001.

#### 10. SHARE CAPITAL

- 10.1 During the period, the Company issued 143,101,111 ordinary shares of Rs. 10 each at par as rights shares to the existing shareholders, ranking pari passu in all respects with the existing shares of the Company. Transaction costs, incurred during the period amounting to Rs. 11,409, net of tax, directly attributable to the issue of new shares have been recognized as a deduction from share premium.
- 10.2 As at June 30, 2010, Engro Corporation Limited (formerly Engro Chemical Pakistan Limited) holds 372,809,989 ordinary shares of Rs. 10 each (December 31, 2009: 292,399,992 ordinary shares of Rs. 10 each).

		(Unaudited) June 30, 2010	(Audited) December 31, 2009
11.	EMPLOYEES' SHARE COMPENSATION RESERVE	———— Rup	oees ————
	Balance at beginning of the period / year Less: Options lapsed due to employee resignation Balance at end of the period / year	9,313 (186) 9,127	9,858 (545) 9,313

During the period, the Company has adjusted the exercise price of the share options from Rs. 22 per share to Rs. 19.41 per share and has increased the total entitlement from 5,300,000 shares to 6,757,500 shares consequent to the issue of rights shares, which has been duly approved by the Securities and Exchange Commission of Pakistan. The aforementioned reduction in exercise price has no effect on the fair value of share options recognized in the consolidated condensed interim financial information.

## 12. LONG TERM BORROWINGS, Secured

- 12.1 During the period, the Company has entered into a Master Istisna Agreement for a facility of Rs. 100,000, for a period of three years. The entire amount of the facility has been drawn down by the Company. The facility carries mark-up at the rate of 1.5% over six months KIBOR. All amounts due under the Agreement are payable in tranches by way of a series of Istisna transactions, each Istisna transaction being treated as a separate agreement. Since the management's intention is to roll over each Istisna transaction on repayment date to the expiry date of the facility, the above mentioned financing has been included in long term borrowings of the Company. The facility is secured by a joint pari passu equitable mortgage over land and buildings and a pari passu hypothecation charge over plant and machinery, stocks and receivables amounting to Rs. 134,000.
- 12.2 During the period, the Company has repaid an amount of Rs. 51,744 representing the first installment against a facility obtained in 2009 under a Syndicate Finance Agreement with a consortium of local banks. Further, the Company has repaid an amount of Rs. 341,640 representing the first installment against loan agreement / facility with International Finance Corporation.



#### 13. DERIVATIVE FINANCIAL INSTRUMENTS

The Company has outstanding interest rate swap agreements for notional amounts aggregating US \$ 37,332, with banks to hedge its interest rate exposure on floating rate foreign currency borrowings from International Finance Corporation (IFC). Under the swap agreements, the Company would receive six month USD-LIBOR on respective notional amounts and will pay fix rates, which will be settled semi annually. Details of the swap agreements are as follows:

Notional Amounts US \$	Effective Date	Termination Date	Fixed Rate %	(Unaudited) Fair value as at June 30, 2010	(Audited) Fair value as at December 31, 2009
				Ru	pees ———
14,000	December 15, 2008	June 15, 2017	3.385	59,084	23,770
4,666	June 15, 2009	June 15, 2017	3.005	14,153	1,838
14,000	June 15, 2009	June 15, 2017	2.795	33,277	(4,570)
4,666	June 15, 2009	June 15, 2017	2.800	11,016	(1,103)
37,332				117,530	19,935

#### 14. SHORT TERM BORROWINGS

- 14.1 During the year, the short term financing agreement under the Export Refinance Scheme amounting to Rs. 200,000 has been extended upto August 31, 2010.
- 14.2 The aggregate facilities for running finance available from various banks, representing the sales price of all mark-up arrangements, amounts to Rs. 2,000,000 (December 31, 2009: Rs. 2,000,000). The corresponding purchase price is payable on various dates during the ensuing year. Mark-up is chargeable at rates net of prompt payment rebate, ranging from relevant period KIBOR plus 1% to plus 2% (December 31, 2009: relevant period KIBOR plus 0.9% to plus 3%). During the period, the mark-up rates, net of prompt payment rebate, ranged from 12.93% to 14.42% per annum (December 31, 2009: 12.39% to 17.37% per annum). The facilities are secured by a floating charge over stocks and book debts of the Company.

		(Unaudited)	(Audited) December 31,	
		June 30,		
		2010	2009	
15.	TRADE AND OTHER PAYABLES	Ru	pees —	
	Includes amounts due to the following related parties			
	- Engro Corporation Limited	12,462	-	
	- Mitsubishi Corporation	2,019,537	1,152,402	
	- Engro Vopak Terminal Limited	84,372	77,045	
		2,116,371	1,229,447	

## 16. PROVISIONS

#### 16.1 Provision for SED on import of plant and machinery

As at June 30, 2010, the Company had paid Rs. 94,611 (December 31, 2009: Rs. 94,611) on account of Special Excise Duty (SED) on import of plant and machinery for the Project. Of this amount the Company had adjusted Rs. 57,924 (December 31, 2009: Rs. 57,924) in the monthly sales tax returns against SED on goods produced and sold by the Company. The Company had approached the Federal Board of Revenue to obtain a clarification in respect of the adjustment in the monthly sales tax returns.

Pending clarification the Company based on prudence had made a provision for the amount adjusted of Rs. 57,924 and also for the remaining balance of Rs. 36,687 included in loans, advances, deposits, prepayments and other receivables. However, in 2009, the Company received show cause notices from the Additional Collector (Adjudication) - Federal Board of Revenue, stating that the Company, by adjusting the SED, has violated the provisions of the Federal Excise Act, 2005 and the Federal Excise Rules, 2005 read with SRO 655(1)/2007 and that the amount adjusted was recoverable from the Company under the Federal Excise Act, 2005 along with default surcharge and penalty. During the period, the Company was granted a stay order from the Honourable High Court of Sindh against the recovery notice issued by the Additional Commissioner in respect of the demand. The Company filed an appeal with Commissioner Inland Revenue (Appeals)



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against the Order issued by the Additional Commissioner. Subsequent to the end of the current period, the appeal has been decided against the Company and the management intends to file an appeal with the Income Tax Appellate Tribunal against the decision of Commissioner Inland Revenue (Appeals). The Company is confident that the ultimate outcome of the matter will be in its favour, but, based on prudence is retaining the provision. Further, a provision for surcharge and penalty thereon amounting to Rs. 20,670 (December 31, 2009: Rs. 12,570) has also been made.

## 16.2 Provision for duty on import of raw material

The Company in 2009 received a letter from the Assistant Collector (Survey) Large Taxpayers Unit regarding the utilization of raw materials imported under SRO 565(I)/2006 on a concessionary basis for customs duty. The letter alleged that the Company had violated the provisions of the SRO by utilizing the concessionary imports in manufacturing and selling the intermediary product Ethylene Di Chloride (EDC) rather than its utilization in the production of the final product Poly Vinyl Chloride (PVC). The Company responded to the letter explaining its view that imports under the said SRO were allowable for 'PVC Manufacturing Industry' as a whole, which includes manufacturing of intermediary products. During the period, the Department has disagreed with the Company's view and has demanded further information, to which the Company has responded. Although, no formal Order creating a demand has yet been received by the Company, based on prudence, a provision amounting to Rs. 47,227 (December 31, 2009: Nil) in respect of duty on such raw materials has been made.

#### 17. CONTINGENCIES AND COMMITMENTS

#### Commitments

18.

- Capital expenditure for the Project, under the contracts signed as at June 30, 2010 but not yet incurred amounts to Rs. 163,160 (December 31, 2009: Rs. 721,859).
- Performance guarantees issued by banks on behalf of the Company as at June 30, 2010 amount to Rs. 729,060 (December 31, 2009: Rs. 581,111).

		Unaudited				
		Quarter e	ended	Half Yea	ar ended	
3.	COST OF SALES	June 30, 2010	June 30, 2009 Rupe	June 30, 2010	June 30, 2009	
	Opening stock of work-in-progress	-	31,810	17,579	21,293	
	Raw and packing materials consumed	2,484,282	1,934,633	4,641,461	3,326,793	
	Salaries, wages and staff welfare	95,547	43,504	188,107	86,803	
	Fuel, power and gas	366,902	71,567	742,845	175,831	
	Repairs and maintenance	64,200	(2,137)	105,053	21,443	
	Depreciation	222,942	69,701	432,076	139,489	
	Consumable stores	78,949	13,781	132,730	19,651	
	Purchased services	24,706	5,313	43,525	10,018	
	Storage and handling	237,785	44,308	392,587	87,127	
	Training and travelling	5,958	1,001	8,596	1,728	
	Communication, stationery and other					
	office expenses	1,907	613	3,503	856	
	Insurance	18,534	8,377	35,011	20,430	
	Other expenses	1,093	3,340	8,174	4,918	
		3,602,805	2,194,001	6,733,668	3,895,087	
	Closing stock of work-in-progress	(15,576)	(18,780)	(15,576)	(18,780)	
	Cost of goods manufactured	3,587,229	2,207,031	6,735,671	3,897,600	
	Opening stock of finished goods	484,262	206,131	410,653	810,355	
	Closing stock of finished goods	(792,799)	(177,946)	(792,799)	(177,946)	
		(308,537)	28,185	(382,146)	632,409	
	Cost of sales - own manufactured product	3,278,692	2,235,216	6,353,525	4,530,009	
	<ul> <li>purchased product</li> </ul>	24,329		24,329		
		3,303,021	2,235,216	6,377,854	4,530,009	
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		Quarter ended			Half Year ended	
		June 30, 2010	June 30, 2009	Rupees	June 30, 2010	June 30, 2009
19.	DISTRIBUTION AND MARKETING EXPENSES			•		
	Salaries, wages and staff welfare Advertising, sales promotion and	13,564	13,751		28,973	26,473
	entertainment	14,246	11,176	3	26,911	20,817
	Product transportation and handling	124,507	73,621		212,629	137,179
	Rent rates and taxes	3,048	444		3,735	1,874
	Purchased services	803	(985		1,091	790
	Insurance	335	282		558	552
	Depreciation	982	849	)	1,878	1,907
	Training and travelling	2,029	1,827	7	3,201	2,885
	Communication, stationery and other	,	,		,	•
	office expenses	437	472	2	1,088	965
	Others	2,163	822	2	2,763	1,312
		162,114	102,259		282,827	194,754
20.	ADMINISTRATIVE EXPENSES					
	Salaries, wages and staff welfare	33,369	25,557	7	62,930	32,790
	Rent, rates and taxes	5,043	4,493	3	8,778	7,748
	Purchased services	13,005	4,130	)	19,247	8,508
	Insurance	79	107	7	195	208
	Depreciation	2,786	1,205	5	3,599	2,550
	Amortization	1,303	429	9	1,983	739
	Training and travelling	15,038	9,819	9	26,502	15,832
	Communication, stationery and other					
	office expenses	8,824	2,140	)	15,392	5,358
	Others	2,137	2,754	1	3,737	4,405
		81,584	50,634	1 =	142,363	78,138
21.	OTHER OPERATING EXPENSES					
	Legal and professional charges	4,781	1,378	3	9,136	2,305
	Auditors' remuneration	271	317	7	560	317
	Donations	3,242	1,467	7	5,787	1,375
	Workers' profits participation fund	-	206	3	-	206
	Workers' welfare fund	-	78	3	-	78
	Foreign exchange loss - net	133,126	35,905	5	125,476	82,793
	Others	128	149	9	252	540
		141,548	39,500	) =	141,211	87,614

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		Quarter ended		Half Year ended	
		June 30, 2010	June 30, 2009 Rupees	June 30, 2010	June 30, 2009
22.	FINANCE COSTS		Паросс		
	Interest / Mark-up-on:				
	- long term borrowings	345,241	52,748	605,286	97,988
	- short term borrowings	20,941	4,570	38,037	16,698
	Interest on Workers' Profits				
	Participation Fund	761	-	1,672	-
	Guarantee commission,				
	bank charges and others	7,722	3,335	12,045	6,277
		374,665	60,653	657,040	120,963

Unaudited				
Half year e	ended			
June 30, 2010	June 30, 2009			
Rupees				

# 23. CASH GENERATED FROM OPERATIONS

Adjustments for non-cash charges and other items:         Provision for staff retirement and other service benefits       5,481       539         Provision for staff retirement and other service benefits       5,481       539         Provision for staff retirement and other service benefits       47,227       10,968         Provision of cash moving stores and spares       1,933       -         Depreciation for slow moving stores and spares       437,553       143,946         Amortization       1,983       739         Income on deposits       (18,304)       (45,666)         Amortization of deferred employee compensation expense       -       1,984         Realized gain on short term investments       (5,252)       (1,977)         Unrealized fair value gain on short term investments       -       (4,629)         Finance costs       657,040       120,963         Profit on disposal of operating assets       (113)       (886)         Working capital changes - note 23.1       (420,866)       1,329,769         (23,581)       1,570,400	(Loss) / Profit before taxation	(730,263)	14,650
Provision for staff retirement and other service benefits 5,481 539  Provision against concessionary duty on import of raw material / Special Excise Duty 47,227 10,968  Provision for slow moving stores and spares 1,933 -  Depreciation 437,553 143,946  Amortization 1,983 739  Income on deposits (18,304) (45,666)  Amortization of deferred employee compensation expense - 1,984  Realized gain on short term investments (5,252) (1,977)  Unrealized fair value gain on short term investments - (4,629)  Finance costs 657,040 120,963  Profit on disposal of operating assets (113) (886)  Working capital changes - note 23.1	Adjustments for non-cash charges		
Provision against concessionary duty on import of raw material / Special Excise Duty       47,227       10,968         Provision for slow moving stores and spares       1,933       -         Depreciation       437,553       143,946         Amortization       1,983       739         Income on deposits       (18,304)       (45,666)         Amortization of deferred employee compensation expense       -       1,984         Realized gain on short term investments       (5,252)       (1,977)         Unrealized fair value gain on short term investments       -       (4,629)         Finance costs       657,040       120,963         Profit on disposal of operating assets       (113)       (886)         Working capital changes - note 23.1       (420,866)       1,329,769	and other items:		
raw material / Special Excise Duty       47,227       10,968         Provision for slow moving stores and spares       1,933       -         Depreciation       437,553       143,946         Amortization       1,983       739         Income on deposits       (18,304)       (45,666)         Amortization of deferred employee compensation expense       -       1,984         Realized gain on short term investments       (5,252)       (1,977)         Unrealized fair value gain on short term investments       -       (4,629)         Finance costs       657,040       120,963         Profit on disposal of operating assets       (113)       (886)         Working capital changes - note 23.1       (420,866)       1,329,769	Provision for staff retirement and other service benefits	5,481	539
Provision for slow moving stores and spares       1,933       -         Depreciation       437,553       143,946         Amortization       1,983       739         Income on deposits       (18,304)       (45,666)         Amortization of deferred employee compensation expense       -       1,984         Realized gain on short term investments       (5,252)       (1,977)         Unrealized fair value gain on short term investments       -       (4,629)         Finance costs       657,040       120,963         Profit on disposal of operating assets       (113)       (886)         Working capital changes - note 23.1       (420,866)       1,329,769	Provision against concessionary duty on import of		
Depreciation       437,553       143,946         Amortization       1,983       739         Income on deposits       (18,304)       (45,666)         Amortization of deferred employee compensation expense       -       1,984         Realized gain on short term investments       (5,252)       (1,977)         Unrealized fair value gain on short term investments       -       (4,629)         Finance costs       657,040       120,963         Profit on disposal of operating assets       (113)       (886)         Working capital changes - note 23.1       (420,866)       1,329,769	raw material / Special Excise Duty	47,227	10,968
Amortization       1,983       739         Income on deposits       (18,304)       (45,666)         Amortization of deferred employee compensation expense       -       1,984         Realized gain on short term investments       (5,252)       (1,977)         Unrealized fair value gain on short term investments       -       (4,629)         Finance costs       657,040       120,963         Profit on disposal of operating assets       (113)       (886)         Working capital changes - note 23.1       (420,866)       1,329,769	Provision for slow moving stores and spares	1,933	-
Income on deposits         (18,304)         (45,666)           Amortization of deferred employee compensation expense         -         1,984           Realized gain on short term investments         (5,252)         (1,977)           Unrealized fair value gain on short term investments         -         (4,629)           Finance costs         657,040         120,963           Profit on disposal of operating assets         (113)         (886)           Working capital changes - note 23.1         (420,866)         1,329,769	Depreciation	437,553	143,946
Amortization of deferred employee compensation expense Realized gain on short term investments (5,252) Unrealized fair value gain on short term investments - (4,629) Finance costs 657,040 Profit on disposal of operating assets (113) Working capital changes - note 23.1 (420,866) 1,329,769	Amortization	1,983	739
Realized gain on short term investments       (5,252)       (1,977)         Unrealized fair value gain on short term investments       -       (4,629)         Finance costs       657,040       120,963         Profit on disposal of operating assets       (113)       (886)         Working capital changes - note 23.1       (420,866)       1,329,769	Income on deposits	(18,304)	(45,666)
Unrealized fair value gain on short term investments - (4,629) Finance costs 657,040 120,963 Profit on disposal of operating assets (113) (886) Working capital changes - note 23.1 (420,866) 1,329,769	Amortization of deferred employee compensation expense	-	1,984
Finance costs         657,040         120,963           Profit on disposal of operating assets         (113)         (886)           Working capital changes - note 23.1         (420,866)         1,329,769	Realized gain on short term investments	(5,252)	(1,977)
Profit on disposal of operating assets (113) (886) Working capital changes - note 23.1 (420,866) 1,329,769	Unrealized fair value gain on short term investments	-	(4,629)
Working capital changes - note 23.1 (420,866) 1,329,769	Finance costs	657,040	120,963
	Profit on disposal of operating assets	(113)	(886)
(23,581) 1,570,400	Working capital changes - note 23.1	(420,866)	1,329,769
		(23,581)	1,570,400

Unaudited

Half year ended June 30, 2010

(1,069,193)

June 30, 2009 Rupees -

1,128,638

# 23.1 Working capital changes

(Increase) / Decrease in current assets:		
Stores, spares and loose tools	(221,624)	(31,665)
Stock-in-trade	(989,934)	83,284
Trade debts	(13,439)	(39,127)
Loans, advances, deposits, prepayments and		
other receivables (net)	63,034	18,800
	(1,161,963)	31,292
Increase in current liabilities:		
Trade and other payables	461,511	1,050,933
Current portion of long term borrowings	279,586	247,544
	(420,866)	1,329,769
CASH AND CASH EQUIVALENTS		
Cash and bank balances	198,313	1,164,283
Short term borrowings	(1,267,506)	(35,645)



24.

## 25. SEGMENT INFORMATION

25.1 The basis of segmentation and reportable segments presented in this consolidated condensed interim financial information are same as disclosed in the annual financial statements of the Company for the year ended December 31, 2009.

	Unaudited June 30, 2010			
	Poly Vinyl Chloride and Allied Chemicals	Caustic soda and Allied Chemicals	Power Supply	Total
Revenue	5,419,101	1,341,170		6,854,571
Profit / (loss) before unallocated expenses	(88,644)	279,790	2,744	193,890
Unallocated expenses				
Administrative expenses				(142,363)
Other operating expenses				(141,211)
Other operating income				16,461
Finance costs				(657,040)
Taxation				280,879
Loss after taxation				(449,384)

	Unaudited June 30, 2010			Α	udited Deceml	per 31, 2009		
	Poly Vinyl Chloride and Allied Chemicals	Caustic soda and Allied Chemicals	Power Supply	Total	Poly Vinyl Chloride and Allied Chemicals	Caustic soda and Allied Chemicals	Power Supply	Total
	Rupees							
Total segment assets	14,327,973	6,285,855	113,172	20,727,000	13,190,511	6,368,873	132,333	19,691,717
Unallocated assets				3,685,774				3,107,778
Total assets				24,412,774				22,799,495

25.2 Segment assets consist primarily of property, plant and equipment, stock in trade and trade debts.



#### 26. TRANSACTIONS WITH RELATED PARTIES

Transactions with related parties other than those which have been disclosed elsewhere in this consolidated condensed interim financial information are as follows:

interim intancial information are as for		Unaudited Half year ended	
		June 30, 2010	June 30, 2009 (Restated)
		Rup	nees ————
Nature of relationship	Nature of transactions		
Holding company	Purchase of services	14,323	15,475
	Sale of services	-	2,559
	Supply of steam and electricity	-	24,749
	Use of operating assets	1,574	1,232
	Pension fund contribution	1,908	1,619
	Provident fund contribution	1,389	1,434
Associated companies	Purchase of goods	4,257,734	3,694,215
·	Sale of goods	642,431	226,258
Related parties by virtue of			
common directorship	Purchase of goods	4,467	6,465
•	Purchase of services	522,398	398,921
	Sale of goods	1,816	-
	Sale of services	2,654	631
	Supply of steam and electricity	26,413	-
	Insurance expense	3,514	_
	Use of operating assets	1,639	-
Key management personnel	Managerial remuneration	35,442	32,184
, , ,	Retirement benefits	2,340	1,464
	Other benefits	5,658	7,148
Contribution to staff			
retirement benefits	Pension fund	3,130	2,865
	Provident fund	9,458	8,634
	Gratuity fund	1,722	873
Directors fee		1,000	45

# 27. DATE OF AUTHORIZATION FOR ISSUE

This consolidated condensed interim financial information was authorized for issue on July 23, 2010 by the Board of Directors of the Company.



## 28. CORRESPONDING FIGURES

- 28.1 In order to comply with the requirements of International Accounting Standard 34 'Interim Financial Reporting', corresponding figures in the consolidated condensed interim balance sheet comprise of balances as per the annual audited financial statements of the Company for the year ended December 31, 2009 and the corresponding figures in the consolidated condensed interim profit and loss account, consolidated condensed interim statement of comprehensive income, consolidated condensed interim statement of cash flows comprise of balances of comparable period as per the consolidated condensed interim financial information of the Company for the half year ended June 30, 2009.
- 28.2 For better presentation, the following major reclassification in the corresponding figures has been made:

Description	Head of account of the financial information for the six months ended June 30, 2009	Head of account of the financial information for the six months ended June 30, 2010	Rupees
Supply of electricity	Other operating income	Net revenue	17,390

The effect of other reclassifications is not material.

Asif Qadir President & Chief Executive Kimihide Ando

